



From left: Mr. Zachary Gillman, President, Interstar; Mr. Grant McKinnon, Partner, Pacific Homes, Division of Pacific Group; Mr. David Martin, Chairman & Co-CEO, SMART Technologies Inc.; Mr. Bernie LeSage, President, Global Thermolectric; Ms. Hana Garner, Master of Ceremonies; Mr. Eric Potter, Vice-President, Sales and Administration, Global Thermolectric; Dr. David R. Green, Founder and Chairman of the Board, Carmanah Technologies Inc.; Mr. William Vangool, President, Triodetic Building Products Ltd.; Mr. Sean Brennan, President and Chief Operating Officer, BHP Billiton Diamonds Inc. and Mr. Jim Morrow, Artistic Director, Mermaid Theatre of Nova Scotia.

De gauche à droite : M. Zachary Gillman, président, Interstar; M. Grant McKinnon, associé, Pacific Homes, Division of Pacific Group; M. David Martin, président du conseil et co-chef de la direction générale, SMART Technologies Inc.; M. Bernie LeSage, président, Global Thermolectric Inc.; M^{me} Hana Garner, maître de cérémonie; M. Eric Potter, vice-président, ventes et administration, Global Thermolectric Inc.; M. David R. Green, fondateur et président du conseil, Carmanah Technologies Inc.; M. William Vangool, président, Triodetic Building Products Ltd.; M. Sean Brennan, président et directeur de l'exploitation, BHP Billiton Diamonds Inc. et M. Jim Morrow, directeur artistique, Mermaid Theatre of Nova Scotia.



Mr. Rob Wright
President and Chief Executive Officer
Export Development Canada
M. Rob Wright
Président et chef de la direction
Exportation et développement Canada

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Les lauréats des Prix d'excellence à l'exportation canadienne 2005 remercient EDC, commanditaire des prix de cette année

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Get dressed for export success

U.S. Women's Apparel Rep Locator mission set to go

Chicago, Illinois, March 31-April 2, 2006 > Is your Canadian Woman's Wear Company looking to enter the U.S. market? Would you like to hear from industry experts in a focussed educational forum and find a local rep? If so, the Canadian Consulate General in Chicago is looking to attract Canadian clothing companies to attend the **Women's Apparel Rep Locator Trade Mission**.

This event is a gateway to the lucrative Chicago market and beyond. Participants will share a booth at the pre-StyleMax show, a huge women's apparel event, and gain access to



hundreds of local reps. Exporters can also get the inside edge by attending educational seminars with industry experts covering topics such as industry trends, customs and regulations, managing rep agreements, and working with local reps, buyers and agents. So book fast as space is booked on a screened first-come, first-served basis.

For more information, contact Ann F. Rosen, Canadian Consulate General in Chicago, tel.: (312) 327-3624, fax: (312) 616-1878, email: ann.rosen@international.gc.ca, website: www.chicago.gc.ca.

Arizona hot for Canadian business - from page 1

and biotechnology, management information systems and sustainable development. Efforts are underway to identify a number of strategic areas of leading-edge research that will form the basis for further scientific partnerships between Canada and Arizona.

Arizona is booming

For the past several years, Arizona has ranked second in the nation in terms of State growth, with the cities of Phoenix and Tucson ranking among the fastest-growing cities.

Arizona is undergoing a significant economic transition from an agriculture and tourism base to that of a knowledge-based economy with significant strengths in aerospace and defence, semiconductors, electronics, advanced manufacturing, communications and optics. A number of high-tech industry clusters have been spawned around the research activities of the University of Arizona in Tucson, including those in the aforementioned sectors, plus bioindustry, environmental technology, e-learning and nanotechnology.

Business activity between Canada and Arizona is diverse and longstanding. Traditionally, Arizona has been a winter destination for Canadian visitors, with more than 350,000 visiting every year, contributing more than \$320 million annually to the State.

Canada is also the largest foreign investor in Arizona with major Canadian companies such as



Downtown Tucson, Arizona, with a view of the University of Arizona in the background

Montreal-based Bombardier Aerospace and Edmonton-based Stantec Consulting having substantial operations there. Clearly, the building boom that sprung out of the massive movement of people into Arizona has been a boon to Canadian lumber companies which saw their exports to Arizona double last year over the previous year.

These are just a few of the reasons why the Canadian Consulate Trade Office in Tucson was set up. With a strong presence in Phoenix as well, and a staff eager to assist, Canadian businesses and research centres should explore opportunities for new partnerships in an economy that is growing at an annual rate of 4.5%.

For more information, contact the Canadian Consulate in Phoenix, tel.: (602) 508-3572, and the Canadian Consulate Trade Office in Tucson, tel.: (520) 622-3641, website: www.phoenix.gc.ca.