



# The Kind of Help That Counts -

A MAN WHO SHIPS his grain to this farmers' Company and always uses us when he buys implements, told us the other day of a neighbor who needed a piece of machinery just like one he had bought. As sheer luck would have it, he met that neighbor on the street the same afternoon they both chanced to visit the city the same day. He did not content himself with what he had told us. Instead, he brought his neighbor right down to our warehouse and helped one of our machinery men to close the sale, then and there.

Real co-operation of this kind on the part of our shareholders and friends is very encouraging to us. Do you ever get a chance to help in this way? Do you avail yourself of the chance when it presents itself? We believe you would never overlook one, if you realized just what a help it is.

We are satisfied to let our PLOWS, our DRILLS, our CULTIVATORS, our WAGONS, our BUGGIES, our GASOLINE ENGINES, our HAYING MACHINERY, our HARNESS, our LUMBER, our TWINE, our FENCING, yes, all lines that we handle speak for themselves. If you have bought from us, a word from you to a neighbor will help him to profit as you have done by hitching up to this pioneer farmers' Company.

You can co-operate with us and your neighbors, also, in regard to grain shipments. Much grain still remains unmarketed. Since last September over 10,000 farmers have used our service and only a very, very few have written to raise complaints of any kind. Most of these few complain about weights, grading and other things over which we have no control. In this connection we could, if you were in our office, furnish names of shippers and figures showing where we have on last year's crop by closely checking grades and asking for re-inspection, without waiting for instructions from the owner.

*Gained more than \$11,000.00  
for our Shippers*

The assistance that can be given by our long list of friends constitutes true co-operation. When you put our real values and genuine service before a neighbor, you have helped him to use to his advantage, as well as to help, this organization, now owned and controlled by close to 18,000 farmers. This kind of assistance can often be given and it can be made to count for much in our co-operative endeavors.

If you have Livestock to sell, consign your cars to our LIVE-STOCK COMMISSION DEPARTMENT, ST. BONIFACE, MAN.

**The Grain Growers' Grain Co. Ltd.**

Branches at  
REGINA, SASK  
CALGARY, ALTA  
FORT WILLIAM, ONT.

Winnipeg - Manitoba

Agency at  
NEW WESTMINSTER  
British Columbia