

Get a million people here. Get two—three—million people here all wanting room with money to pay for it. Get ten men here for each lot in Greater Vancouver, and all wanting that lot. All the old saws about supply and demand will come back to you, for the more men there are wanting room, the higher they will make the prices of lots. By making a great city here you will raise realty values.

The dock and harbor enterprise I have outlined to you will enhance the value of every holding on the water front of Burrard Peninsula and raise the price of every lot from Coquitlam to the University site on Point Grey. Do you ask me how? I answer: By making here a world metropolis. How, do you say? By advertising this city in every port where there are those who go out upon the sea in ships; in every financial centre in the world where there is money that wants to make more money; in every industrial centre where there are operatives who want a better wage and a higher standard of living; in every farm and village on the face of the earth where there are men and women who want a better chance in life; in every over-crowded city where there are surpluses of population, in its purlieus who can listen to the call of unprecedented opportunity.

The world is listening already to what men say of this fair Province and its ungarnered wealth, and the tides of immigration are beginning to flow this way, and there are no people so poor upon the planet's circumference, and there is no land so far away, but that there are those today who are struggling in the meshes of untoward fortune but who yet are destined to gather around them their household goods, and by land and by sea, turn their faces joy-