

7 EDWARD VII., A. 1907

Q. Roughly speaking you turn out, you told me, 2,500 cords of slabs?—A. I should think so.

Q. At what time of the year is there a market for that wood?—A. In the summer usually.

Q. What did you sell them for in the summer of 1905?—A. Well, in 1905, I think we sold those slabs—I would not be positive—but I think for \$2.75 or \$3 a cord delivered.

Q. In 1905?—A. I think so.

Q. What did you sell them for in 1906?—A. In 1906 I sold some of them at the same price, and a large quantity of them I think at \$3. That is at the pile, not delivered.

By Mr. Herron:

Q. How do you measure those slabs?—A. The same as you would cordwood.

By Mr. Knowles:

Q. What did you sell them for last December?—A. We sold them at a higher price than we have ever been able to get for them, \$3 I think it was.

Q. How high in January?—A. We sold them all in December or January.

Q. Did you never sell them above \$3?—A. I don't remember whether we did or not.

Q. Did you not expect that you would be asked questions with regard to the product of your mill, when the committee went to the expense of bringing you down here?—A. I did not know what questions the committee would ask me.

Q. And you had not familiarized yourself with regard to the prices of the products of your mill either?—A. Yes.

Q. Who decides what to sell the slabs at?—A. There is not much to decide about it. We generally have been in the habit of selling our slabs at \$1.50 per cord. The whole cut I have sold for years to Ogilvie's at that price.

Q. When did you cease selling them at that price?—A. I cannot remember. Of course the slabs are a very unimportant commodity with us. We don't get very much for them.

By Mr. Herron:

Q. How many slabs does it take to make a cord of wood, speaking roughly?—A. I do not know.

Q. Sawn into cordwood?—A. They are measured in that way at 128 feet. I could not tell you how many slabs it would take because it depends entirely upon the size of them.

By Mr. Knowles:

Q. Did you ever sell slabs in your mill above \$3 a cord this winter?—A. We may have, I don't know Mr. Knowles.

Q. You do not know?—A. No, I do not.

Q. Who decides what the slabs are to be sold at in your mill?—A. Well, the salesmen. We have two or three men who might decide the price of slabs.

Q. Without you knowing?—A. Yes, without my knowing.

Q. Without consulting you?—A. Yes.

Q. And as far as you know they were never sold above \$3 a cord?—A. We made a sale of slabs to the city and really I could not tell you what they were sold at.

Q. How much did you sell to the city?—A. I think it was four or five hundred cords.

Q. Now, to come to the point with regard to the association. I will ask you this question—other members of the committee can ask you what questions they like—do you belong to the Manufacturers' Association?—A. No.