7 EDWARD VII., A. 1907

By Mr. Taylor:

Q. You were buying these goods on behalf of the country, Mr. Ogilvie?—A. Yes.

Q. You know the Printing Bureau is doing the same?—A. Yes.

Q. They are buying goods for the government?—A. Yes.

Q. You knew what they were paying for their envelopes?—A. Yes.

Q. Could you not, if you wanted to save the country's money, have the Printing Bureau order your supplies as other departments do? We see in the Auditor General's report every day that supplies are bought by other departments through the Printing Bureau?—A. They could not get them any cheaper.

Q. Were not the Printing Bureau prices cheaper?—A. No, they paid \$1.40 for a 2-lb. lighter envelope, made of the same paper but a lighter paper, \$1.40 per thousand

unprinted.

By Mr. Crocket:

Q. But if you got them through the Printing Bureau and they charged a profit——A. They are not supposed to charge any profit.

Q. But if they get them cheaper than you can, why can you not get them through the Printing Bureau?—A. Because they cannot print them as cheaply, I suppose.

By Mr. Reid (Grenville):

Q. You said you had this experience with these envelopes?—A. Yes.

Q. Have you ever had any other experience of that kind?—A. In envelopes?

Q. No, not in envelopes, but in any other case? Did any of the other manufacturers refer you to an agent, or where you could buy cheaper through an agent?—A. Yes, I referred to the Rand drills, where I saved the country \$30 by purchasing through an agent.

Q. Any others?—A. Well, when we came to buy underclothing from the Munroe Commission Company the manufacturers would not sell it direct.

Q. What firm's goods did they sell?—A. Penmans'.

Q. You tried the Penmans' firm for them?—A. They would not sell them direct to us, but would sell through a sales agent.

Q. And you purchased the goods through the Munroe Commission Company?—A. Yes.

Q. Have you any other instance you can give us?—A. Yes; tracing cloth.

Q. Where is that made?—A. It is the Imperial tracing cloth, made in England; it is a well known brand.

Q. Outside of the Munroe Commission Company as middlemen or sales agents, do you know of any other manufacturing firms from which you can buy as cheaply?—A. We buy such things as bacon—I suppose you would call that manufactured articles—we buy that in very large quantities direct.

Q. You buy that from Bate & Company?—A. I think we buy very little of that

from Bate & Company, only in very small orders.

Q. But when you have large orders who do you buy it from?—A. We sent those orders to the packing houses; they are a little different; they will deliver the goods direct without the middleman.

Q. Have the packing houses refused to sell direct to you?—A. No.

Q. What other manufacturers have refused to sell to you direct—you buy all kinds of stuff—there must be some other manufacturing industries that refuse to sell direct to you?—A. We find that if we do buy direct from the manufacturer, he always puts on sufficient to protect the trade; he will not sell as cheaply to us as to the trade.

Q. The manufacturer will not sell as cheap to you for large orders?—A. No, he will not sell as cheaply to us.

Q. There are some lines of articles that they sell direct to you?—A. Oh, yes.

Q. I was just wondering if there are any other lines besides those you have mentioned?—A. Not much outside of bacon and flour, things like that; in the other lines our purchases are rather small.