BUILDING TECHNOLOGIES AND MATERIALS



Atcan Industries Ltd. 1022 Champlain Street Dieppe, New Brunswick E1A 1P8 Tel: (506) 857-9180 Fax: (506) 859-6072 E-mail: atcan@nbnet.nb.ca

Mr. Gérard Maillet, President Ms. Rie Saito, Sales Representative, Japan Market



Key products/services: Building Supplies

Founded in 1986, Atcan Industries Ltd. started manufacturing and distributing cultured marble vanity tops and wood vanities for the local building supply market in the three Maritime Provinces. Within a few years, Atcan had

found a niche in exceeding design, quality, budget and service requirements for its products for the construction and renovation of hotels and motels in the Maritime Provinces, Newfoundland, Quebec and Ontario.

Atcan's current product line consists of cultured marble and cultured stone countertops, kitchen, vanity, and shoe cabinets, and pre-finished cabinet doors available in a choice of wood types and finishes.

Experience from taking new challenges, working closely with customers, and developing new products has made Atcan very flexible, accommodating and competitive.

In 1994, Atcan started marketing these strengths in the Japanese market, and by 1998 Japan accounted for more than 25% of its sales.

ELECTRIC POWER AND NEW ENERGY



Athabasca Tribal Council 9206 McCormick Drive Fort McMurray, Alberta T9H 1C7 Tel: (780) 791-6538 Fax: (780) 791-0946 E-mail: boucher1@altavista.net Web Site: www.atc.org

Chief Jim Boucher President

Key products/services: Advisory services

The Athabasca Tribal Council (ATC) opened in July 1988, and represents the five First Nations in the Northeast corner of Alberta; Mikisew Cree, Athabasca Chipewyan, Fort McKay, Fort McMurray #468 and Chipewyan Prairie.

The ATC is mandated to provide advisory services to the five member First Nations. This role has been expanded to include some direct delivery services in the areas of postsecondary education, medical transportation, employment and training and management accounting services as required. Other programs/advisory services provided by the Tribal Council are economic development, education, technical services, health, child welfare and environment. During 1999, the ATC took a lead role by signing Capacity Building Agreements with the Athabasca Resource Developers, as well as the three levels of government. As the first step towards self-sufficiency, these historic agreements focus on building First Nations' capacity in the areas of education, environment and physical and human infrastructure.