

GRAHAM & ASSOCIATES

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Languages: English, Hindi, Urdu

General Consulting Services Offered: Graham & Associates offer consulting services in Business Development with a focus on Asian markets. Strategic planning and marketing are two specific areas of specialization.

Company Profile: Graham and Associates was established in 1990 and has developed alliances with several associate companies in order to be able to offer the widest possible range of services to its clients. David Graham, born in India, has extensive private and public sector expertise in marketing and industrial development. In the private sector, he has held senior positions in manufacturing, business publishing and international trade. As a Director General in the public sector, he specialized in economic development with a special emphasis on industrial development and implementation. The company has access to database search.

Expertise in South Asia:

Industry Sectors:

Engineering, Energy, High Technology and Trading.

Market Experience:

India : Arranged strategic alliance with local engineering companies.
Acted as liaison for high tech SMEs entering market.
Established commodity trading house.

Pakistan : Arranged a joint venture with an environmental engineering company as well strategic alliances with local engineering companies.
Acted as liaison for high tech companies.
Involved in major hydro project.