

#### 4. CANADIAN COMMERCIAL CORPORATION (CCC)

CCC is a federal crown corporation that acts as the prime contractor when foreign governments and international agencies wish to purchase goods and services from Canadian sources on a government-to-government basis.

In responding to such requests, CCC identifies Canadian sources, obtains bid opportunities for suppliers and certifies their capability to perform. In addition to participating in negotiations, the Corporation monitors contract management, inspection, acceptance, shipping, payment to suppliers and collection from customs.

CCC's activities help to reduce the complexity of export sales for Canadian firms and to encourage foreign customers to purchase from smaller or less well-known suppliers—buyers have the security of dealing on a government-to-government basis through CCC.

Further information is available from the Canadian Commercial Corporation at 50 O'Connor Street, 11th Floor, Ottawa, Ontario K1A 0S6, Tel. (613) 996-0034, Fax (613) 995-2121.