

## U.S. IMPORTERS SURVEYED

Company: Air Ground Equipment Sales  
Address: Babylon, NY  
Contact: Mr. Jeff Quilt  
Title: Purchasing Manager  
Telephone: 516-587-3233  
Telex/Fax:

Company: Douglas McDonnell  
Address: Long Beach, CA  
Contact: Mr. Douglas McDonnell  
Title: Buyer  
Telephone: 213-496-9997  
Telex/Fax:

Company: Aviall  
Address: 2075 Diplomat  
Contact: Dallas, TX 75234  
Contact: Mr. Melvin Odum  
Title: Director of Materials and  
Purchasing  
Telephone: 214-357-1811  
Telex/Fax: 214-406-2071 (Fax)

Company: Duncan Aviation International  
Address: P.O. Box 81887  
Lincoln, NE 68501  
Contact: Mr. Bill Sturgeon  
Title: Purchasing Manager  
Telephone: 402-475-2611  
Telex/Fax: 402-475-5541 (Fax)

Company: Beckman Research Co.  
Address: 111 West Ash Avenue  
Burbank, CA 91502  
Contact: Mr. Beckman  
Title: President  
Telephone: 818-845-5083  
Telex/Fax:

Company: Fuji Industries Corporation  
Address: 2811 Wilshire Blvd  
Santa Monica, CA 90403  
Contact: Mr. Max Okano  
Title: Purchasing Manager  
Telephone: 213-829-4774  
Telex/Fax: 213-828-1172 (Fax)

Company: Bell Helicopter Textron  
Address: P.O. Box 482  
Fort Worth, TX 76101  
Contact: Mr. Mike Snell  
Title: International Procurement  
Administrator  
Telephone: 817-280-8501  
Telex/Fax: 817-280-8536 (Fax)  
758229 (Telex)

Company: Gates Learjet  
Address: 8220 West Harry Street  
Wichita, KS 67277  
Contact: Mr. Cecil Deness  
Title: Director of Material  
Telephone: 316-946-2679  
Telex/Fax: 316-946-2204 (Fax)

Company: Boeing Commercial Airplanes  
Address: Box 3707  
Seattle, WA 98124  
Contact: Mr. Tom Cole  
Title: Public Relations  
Telephone: 206-237-2121  
Telex/Fax: 206-237-1706 (Fax)

Company: Grumman Aerospace  
Address: Bethpage, NY 11714  
Contact: Mr. Ken Anderson  
Title: International Procurement  
Telephone: 516-575-2291  
Telex/Fax: 516-575-7329 (Fax)