

	CANADIAN EXPORT ENQUIRIES	CANADIAN BUSINESS VISITORS	LOCAL INVESTMENT ENQUIRIES	PROMO PROJS	RPTS TO OTT	BUS RPT'D \$MN	AGENCY APPT'D
THE HAGUE (5.54 PY)							
FY/qtr							
86/1	118	79	12	4	17	43.2	2
86/2	105	65	23	5	22	0.1	0
86/3	130	63	18	6	52	1.7	0
86/4	188	82	8	7	57	0.1	1
* Post Total *	---	---	---	---	---	---	---
	541	289	61	22	148	45.1	3
VIENNA (2.93 PY)							
FY/qtr							
86/1	124	83	41	11	15	250.7	0
86/2	123	50	58	9	4	0.1	0
86/3	121	55	117	13	2	36.2	0
86/4	151	56	196	16	8	7.4	0
* Post Total *	---	---	---	---	---	---	---
	519	244	412	49	29	294.4	0
BONN (4.85 PY)							
FY/qtr							
86/1	200	27	30	27	36	13.9	0
86/2	150	17	2	7	19	5.8	0
86/3	187	71	59	7	32	20.4	0
86/4	188	69	50	5	28	28.5	0
* Post Total *	---	---	---	---	---	---	---
	725	184	141	46	115	68.6	0
DUSSELDORF (4.66 PY)							
FY/qtr							
86/1	215	n.a.	56	12	22	11.4	0
86/2	154	n.a.	32	12	14	1.2	0
86/3	206	40	29	7	22	19.0	0
86/4	184	73	26	19	14	7.5	0
* Post Total *	---	---	---	---	---	---	---
	759	113	143	50	72	39.1	0
HAMBURG (3.64 PY)							
FY/qtr							
86/1	152	94	113	7	10	0	0
86/2	107	0	14	0	3	0.1	0
86/3	143	20	19	0	5	4.0	0
86/4(closed)							
* Post Total *	---	---	---	---	---	---	---
	402	114	146	7	18	4.1	0
86/1	98	40	3	12	35	18.8	1
86/2	57	21	1	0	14	4.8	1
86/3	38	40	0	5	9	4.9	0
86/4	44	36	0	4	15	3.2	2
* Post Total *	---	---	---	---	---	---	---
	233	137	4	21	73	30.5	4