REPT4D 90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :602-CHICAGO

004-DEFENCE PROGRAMS, PRODUCTS, SERV UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -AVSCOM Mission to HiTech, 1 company attended. -PRONAV Intl. presentation to AVSCOM re: cable warning system. -Diemaster presentation to AVSCOM on manufacturing technology.

QUARTER: 2 -Participate in Canada/AVSCOM working group. -Report on prime contractors in St.Louis. -Update subcontracting list.

QUARTER: 3 1. Follow-up 1985 AIAC Mission Results.

2. Follow-up 1988 NTS Mission to AVSCOM.

3. Outgoing Mission to AVSCOM in November 1989.

QUARTER: 4 -----

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QUARTERLY RESULTS REPORTED:

-32 company interviews -Projected sales of \$20 million. -Source approved for T53 engine shaft.

> -\$9 million in DDSP approved. -Report completed. -List updated.

1. Litton received \$2.4 million contract from McDonnell Douglas.

2. AVSCOM awaarded \$2.5 million contract to Diemaster. McDonnell approved 2 Canadian bidders.

3. 24 coys participated. Interested in 32 items.

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ACTIVITIES INCOMENTATION IN THE STATE

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