

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 505-JAKARTA

011-OIL & GAS EQUIPMENT, SERVICES
INDONESIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:
MARKET IDENTIFICATION/OPPORTUNITY REPORT.

ANTICIPATED RESULTS:
IDENTIFY MARKET OPPORTUNITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 CONTINUE TO MONITOR AND ASSIST COYS TO PURSUE
PROSPECTS IN SECTOR WHICH HAS BEGUN TO SHOW
SIGNS OF IMPROVEMENT.

ASSISTED IN MAJOR GOVT OF ALBERTA PARTICIPATION
IN PIPETECH '87.

QUARTER: 3 CONTINUE TO MONITOR & ASSIST COMPANIES TO PURSUE
PROSPECTS IN SECTOR WHICH HAS BEGUN TO SHOW SIGN
OF IMPROVEMENT.

ASSIS. TO ICL ENGINEERING IN BID AN EXPANSION OF
PERTAMINE BANTANG LNG-PLANT(SUPPLY OF FRP PIPE
WORTH APPROX. CDN\$3.5M). PHILLIPS CABLES LTD.
WITH POST SUPPORT IS MAINTAINING & CONTINUING TO
SUPPLY CBLES TO LOCAL OI & GAS INDUSTRIES.

QUARTER: 4 CONTINUED ASSISTANCE TO COMPANIES IN GRADUALLY
IMPROVING SECTOR.

JOINT OPS AGREEMENT BETWEEN PERTAMINA & CDA
NORTHWEST ENERGY LTD., CALGARY. CDA NORTHWEST
WILL INVEST U.S. \$40M OVER 5 YR IN OPERATIONAL
AREA COVERING 4.630 SQ. KM. IN S. SUMATRA. PHILLIPS
CABLES. CMI ENG., SPARROW ELECTRIC & SITE OIL TOOL