

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Dusseidorf

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	10.0	0.0	32.0	0.0	0.94	206 (Enquires)
	from Territory	2.3	0.0	13.5	0.0	0.34	107 (Enquires)
B. Export Promotion Projects and Events		5.0	0.0	26.0	0.0	0.67	36 (Projects/Events)
C. Other Trade Development Activities		0.0	0.0	1.5	0.0	0.03	
D. Promotional Projects		6.0	0.0	2.0	0.0	0.22	7 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	2.0	0.0	0.0	0.0	0.06	5 (Enquiries)
	from Territory	13.0	0.0	5.0	0.0	0.49	29 (Enquiries)
F. Service to Government	External Affairs	5.7	0.0	1.0	0.0	0.19	22 (Reports)
	OGDs, Provinces, ETC	13.3	0.0	3.5	0.0	0.47	26 (Contacts)
G. Administration	Program Management	20.3	0.0	0.0	0.0	0.61	
	Leave, Professional Dev.	11.0	0.0	15.5	0.0	0.64	
Total TID Program		88.6	0.0	100.0	0.0	4.66	
H. Other Programs		11.3	0.0	0.0	0.0	0.34	

Canadian Business Visitors: 40
Local Business Visitors: 3

Trade Officers: 5

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS