

while the handle resembles that of a post office defacing stamp. The very finest glass paper takes in this case the place of the blotting paper, being fixed in layers just as we are used to do it on the blotting cradle. With this instrument, writing in ink can easily be removed from ordinary paper, and the place where this has been done will hardly show unless the transparency trial is applied. A knife nearly always leaves a nasty mark, if not a hole, and the india-rubber has an unpleasant tendency to produce crinkled paper.—Berlin Corres. Stationery Trade Journal.

F. & E. W. KELK.

F. & E. W. Kelk are clearing out every line of their holiday goods without reserve. They are determined to make room for spring purchases, and the inducement held out to dealers, as announced elsewhere, is considerable.

A job lot of dolls is an extra attraction, lines to retail from 5 to 25c. These are said to be special goods at special prices.

A rather novel idea is a limited number of cases of assorted toys and presents suited for holiday trade, arranged to fit in with the dealer's trade. This seems to be rather an attractive method of meeting the wants of purchasers, and dealers are invited to write for information concerning it.

A consignment of sleighs, bright new goods of the latest manufacture, has been received, and the firm seem to be sure of their selling qualities as attractive goods.

An invitation is also extended to the trade to write for quotations on spring goods, in which there is said to be something special for the dealer.

#### THE SEASON FOR GAMES.

The announcement on page 13 by the Copp, Clark Co., Limited, regarding games, is worth perusal. Now is the time for the trade to push games. This firm are manufacturers, they turn out work of the best class at their own factory and they have thus special facilities for knowing and meet-Canadian tastes. Their games cover all new modern amusements and the workmanship is noted for its good finish, colorings and artistic attention to detail. Being manufacturers, and thus selling direct to the dealer, some special attractions in price are offered, and the full list appears in the announcement alluded to above.

The Copp, Clark Co. is also entitled to a large slice of patronage in the department of games because it is Canadian work of equal merit to that done abroad, and where the merits of goods are equal the Canadian has a right even to preference.

## THE ROBERT MILLER CO.

LIMITED

Wholesale Stationers

1872 Notre Dame St., Montreal

Our Travellers are now on the road with full lines of Samples in GENERAL STATIONERY, SCHOOL SUPPLIES, WALL PAPERS AND WINDOW SHADES, Etc. See the NEW "ALBERTA" 3x6 WINDOW SHADES. You will want them.

## Sporting Goods

### FALL AND WINTER

Our stock is now complete in

Skates, Hockey Goods, Snowshoes, Moccasins, Footballs, Boxing Gloves, Punching Bags, Games, and all kinds of Sporting Goods.

Send for Catalogue O.

THE WIGHTMAN  
SPORTING GOODS CO.

MONTREAL

Ask for Quotations for all SPRING GOODS.  
I.R. BALLS, MARBLES, EGG CUPS, CROQUET,  
WAGGONS, LACROSSE, ETC.

## Clearing Sale of Holiday Goods

F. & E. W. KELK

76 York Street, Toronto

ANNOUNCE to their customers that it is their intention to clear out every line of Christmas and Holiday Lines so as to have lots of room for the Spring Goods. Remember, we do not mean part of the lines, but every one of them. Depend upon it the price will do this. In addition to our regular stock we secured a job lot of 1000 dozen Dolls, 5c., 10c., 15c., 20c., 25c. lines. You should see the prices of these; it will be of interest to you. Our range of Dolls is the best in Canada. We would also mention that we have thirty-five cases each of four different assortments of Toys and Holiday Goods put up expressly for those who only handle Christmas goods in the month of December. The assorted cases contain a good assortment of new and catching lines of Toys and Presents. The prices of the Assortments are \$10, \$15, \$20, \$25 per case net. Send for a description of the contents, it will pay you, as we have only a limited number you should order early. To those whom the contents do not suit we can make an assortment as desired, customer mentioning in each case what he desires to sell each line at. We will do the rest.

You can save your expenses to Toronto a dozen times by picking up cheap goods.

F. & E. W. Kelk,

76 York St., TORONTO

ESTABLISHED 1840.

The H. A. NELSON & SONS CO. Limited

## Dolls, Toys, Games Fancy Goods

Sample Room:

56 and 58 Front St. W.,  
TORONTO

59 to 63 St. Peter St.,

MONTREAL, Que.