GROCERY TRADE.

The Sugar Market.

The stronger feeling which developed in the sugar market at the latter end of last week has been the principal feature of the situation since our at review, says the Montreal Gazette instructive, mays the Montreal Gazette. The advance in prices in the foreign market for raw been 3%4 and this fact has been 3%4 and this fact has been 1%4 and this fact has been 1%4 and the fact has been 1%4 and 1% on Friday last 5 to 10c per 100 lbs., the tone since has been firm. This and the tone since has been firm. This general improvement was the means of increasing the demand considerable, and as jobbers and retailers were very and as Jobbers and retailers were very poorly supplied with sugar an active trade has been done since. There has also been a much better feeling in the local market for the refined article, and at the advance of 5c per 100 lbs. already noted in these columns con-siderable business has been done. This siderable business has been done. This would indicate that buyers are regaining confidence in the situation, and as stocks on spot and throughout the country in both Jobbers' and retailers' country in both Jobbers and retailers hands have run down pretty low the prospects are that a steady business will be done from this out. The mar-ket to-day was stronger and prices scored another advance of 5c per 100 scored another advance of 5c per 100 ibs., on all grades, which makes a net advance of 10c for the week. At the factory granulated is selling at \$3.90, and yellows \$3.15 to \$3.80 per 100 lbs., as to quality. In regard to the quesquality. In regard to the question of beet sowings little can be said for at least six weeks longer, but all estimates indicate a reduction of from 10 to 15 per cent. Should the reduc-tion reach the latter figure the Euro-pean beet reduction of 1002-1003 will be fully 1,000,000 tons less than it was in the last campaign, for the health of the sugar markets throughout the world it is to be hoped that this will world it is to be nobed that this win prove to be the case. Low prices for sugar compel the factories to give low prices for roots and this should cause the farmers to turn their attention to

Grocery Trade Notes.

other crops.

candy trust is being formed in the United States.

Cheese advanced ½c per pound in Minneapolis last week.

Standard twelve ounce bar soap is to be advanced in price at Minneapolis owing to higher cost of raw materials. The advance will amount to about 15c

The world's sugar production has grown from 1,150,000 tons in 1840 to 8800,000 tons in 1900. During the same period the world's population same period the world's population has grown, according to the best esti-mates, from 950,000,000 to about 1,-500,000,000. Thus, sugar production has increased about 650 per cent, while population was increasing but about 50 per cent. In the United about 50 per cent. In the United States it is found that the consump-tion of sugar, which in 1850 was only 22 pounds per capita, was in 1901 over 68 pounds per capita.

THE DRY GOODS TRADE.

Dress Goods Active.

The demand for dress goods for the The demand for dress goods for the early spring and the summer trade is quite active. The current orders show a plentiful proportion of high class dress goods, both of domestic and im-ported lines. The demand for goods of this description from retail traders who formerly bought but a comparawho formerly bought but a compara-tively light supply of such goods, is remarkable. It shows that the demand for low grade and medium goods of lower values than at present asked for lower values than at present asked for is decreasing with the more prosper-ous condition of the masses, who are sow inquiring less than ever for the cheaper lines. The purchase af the better fabrics has the effect of swelling the aggregate value of the business done, and together with the liness done in the line

Canadian dress goods are still getting a liberal share of the attention of retailers. These goods are constantly getting more popular, and Canadians

appear to be more and more inclined to admit their merit compared with imported goods, and in a good many imported goods, and in a good many cases to give them the preference. This is not only true of men's goods, but Canadian dress goods for women's wear are also in more popular favor than in past seasons' the durability and adaptability for the Canadian seasons being more readily admitted by all who have had any experience with them.—Globe, Toronto.

Dry Goods Trade Notes.

Canadian cotton mills are reported to be very busy on contract orders and their views as to prices are firm. Lanen prices are firmly held by manufacturers and there is a tend-ency to advance prices in some direc-

Ribbon conditions have steadily im-proved at New York and good orders are reported on soft-finished and sheer fabrics for millinery and neck-

A report from New York says:—
"Only in rare intervals in 25 years has the Fall River market been as barren of goods as it is at this moment. The brokers who have been representing printers in the past week are saying that they never recall a are saying that they never recall a ser saying that they never recall as easy as the same saying that they never recall as easy as you have the same save as the same saying that they now made week! In Fall River, outside of the Iron Works mills. The odd styles have Iron Works mills. The odd styles have little better profit and offer a mill is wound up for them."

Leading styles for the coming spring Leading styles for the coming spring

wound up for them."

Leading styles for the coming spring and summer show that the Leicester overcoat, a draped overcoat, embracing all the covert coat nature, and in the new datk grey and black and white, is likely to be popular. The double-breasted blue serge suit are likely to be favorites the coming season, and in this expectation it is recommended that stocks of blue serges such as the coming season, and in this expectation it is recommended that stocks of blue serges and the stocks of the serges and the serges are suited as good property. three-button jacket and single or double-breasted yest for a sporting or double-breasted vest for a sporting or country suit, are recommended for comfort and style. Rough stockings, it is said, will be worn with this suit. Homespun forms a suitable material for such a suit.

Hardware Trade Notes

Heavy screw hooks and hinges advanced 25c per 100 pounds last week. White enamelled ware declined 10 er cent at factory points lest week. Fance staples advanced 25c on 50 ound packages at factory points last

Bar iron advanced \$2 per ton at ittsburg last week and the market

Orders for pig iron for 1903 delivery have already been placed with some United States mills. The prices are to be those current at the time.

Cut nails have advanced 5 per cent in United States markets owing to shortage in supplies of steel. In some cases iron is being substituted for steel in order to meet immediate de-

Sharp advances in the price of tur-Sharp advances in the price of tur-pentine at Savannah last week put the price up in Eastern Canada Sc per gallon, which was a very sharp ad-vance. Still further advances were predicted at the end of the week.

Blue-flame oil stove manufacturers in the United States are this season doing business under a combination. One result of this combination is an advance of 10 per cent. in prices. While Canadian importers have not while Canadian importers have not advanced their prices to the same ex-tent, they are getting higher figures than they did last season, their dis-count being 15 per cent. instead of 20 per cent.

Shortage in the supply of wire nails is reported from manufacturing cen-tres. This is regarded as serious in view of the fact that the repeat order view of the fact that the repeat order demand has hardly started yet any-where in the west and when it does trouble is anticipated. If spring plac-ing business has cleaned the makers ing business has cleaned the makers up so completely it is hardly to be expected that they will catch up sufficiently with stocks before the sorting trade opens to be able to handle the business promptly. Moreover, it is reported that they are being handl-capped for want of kegs. There is no change in the price of these nails.

Lumber Trade Notes.

The new mill of the Pigeon River Lumber Co., at Fort William, will be

Lumber Co., at Fort William, will be ready for operation early in May. Lumbermen in the Northwestern States are grumbling over the short-age in the supply of logs, especially white pine. They anticipate a large age in the supply of logg, especiasiy white pine. They anticipate a large demand for and could have used a larger cut than usual this year, but, owing to the want of snow and other unitavorable conditions during the windrawable conditions during the windrawable conditions during the windrawable conditions as the same think as much as 25 per cent.

the state of the s

The hardwood market continues to develop along the lines previously no-ticed. Prices cannot yet be called very ticed. Prices cannot yet be called very high but in some lines they are about as high as consumers wish to pay. There is a strengthening tendency in all of them, although there is a decid-ed difference in the situation as to the different lines—as between firsts and seconds in oak and the low grades, as excuds in oak and the low grades, as all through the list, but of course the upper grades are preferred. First and seconds plind red oak is also in good upper graces are preferred. First and seconds plain red oak is also in good shape and so is quartered red to a less degree. Some of the ash people are complaining that their commodity is not appreciated as it should be; and though maple has improved under the though maple has improved under the influence of the new selling company values are not in accord with competi-tive woods. Dry stocks in most lines are difficult to find in ary quantity. Demand is active and both dealers and consumers show a disposition to buy for the future, indicating confidence in the outcome.—American Lumber-

THE IMPLEMENT TRADE.

The Twine Market.

Notwithstanding the strong fiber market and the absence of any discouraging indications either in fiber or twine, there has developed among some of the smaller houses doing busisome of the smaller houses going business in the central territory a tendency to shade the price on sisal and standard twine, says The Farm Implement News, of Chicago. The concessions offered are extremely small, yet large enough to disturb the market to a certain extent. It seems that a number of jobbers in that territory had been selling at 11½ cents prior to the appearance of the large concerns prices, and were compelled to immediately reduce their quotations, if no to adjust all existing contracts. The cent rate was not well received by them, as indicated by a letter recently published in Farm Implement News. It is the opinion of one of the manu-facturers that the disposition to shade that the disposition to shade the price arises from a desire to re-tallate rather than from their ability to sell at cut rates with a profit. At the same time it is admitted that to sen at cut rates with a pront. At the same time it is admitted that some of the manufacturers supplying the jobbing trade are probably more comfortably situated as regards fiber than they were popularly supposed to

be.
The flurry seems confined to a The nurry seems connned to a com-paratively small territory, but it has caused one of the leading concerns to temporarily withdraw prices. Else-where the market is firm at the following prices:

To Insure Prompt Payments.

The promptness with which sale The prompthess with which sale notes are paid is proverbial. By sale notes we mean notes taken in settlement of goods purchased at farmers' sales of their stock, machinery, implements, household effects, etc. There are apparently two reasons for this. In the first place no credit is allowed except on approved security. This of itself does not insure promptness, although it does minimize the probability of default. But some of the most responsible credit-seekers frequently become delinquent on their continuous continuo

curity—the same having come into the dealer's possession in various ways. He remembers none from which the but a few that were not met promptly at maturity. On one occasion twenty-three such notes maturing on wenty-three such notes maturing or collection. Full return to bank for collection, Full return to the pank on the day following maturity. It was afterward learned that some It was afterward learned that some of the signers had placed the money in the banker's hands a week or more before maturity, so anxious were they and thus escape the penalty. Implement dealers can insure prompt payment of wear.

Implement dealers can me prompt payment of many notes to become delinque Implement dealers can insure prompt payment of many notes that would otherwise become delinquent safe assertion that seven out of ten buyers would offer no objections to the clause, because they expect to the clause, because they expect to the clause, because they expect to the clause because they expect to be slow pay himself because his customer were not prompt, but who is comer were not prompt, but who is clause the clause of the clause his customer were not prompt, but who is clause in the clause of the clause

Implement Trade Notes.

The Deering Harvester Company have erected an implement warehouse at Oak Lake

Live Stock Trade Notes.

Bater & Williamson, live stock salesmen and exporters, of London and Bristol. England, have established a branch of their business in Western Canada. with headquarters in peg. H. A. Mullins is to rep them, and he has already open office in the city. This firm is known to the trade of England. is to represent have extensive connections in Argen-

Rubber Boots.

A feature of the shoe trade in Manitoba this spring has been the er ous demand for rubber top boots. is owing to the excessive moisture prevailing since the recent snow prevailing since the recent snow storm, followed by prolonged rains Fortunately Winipeg jobbers had unusually large stocks of rubber boots on hand, but even with these larges stocks it very soon, became apparent that they would not be able to supply the demand. The sections were at that they would not be able to supply the demand. The lactories were at once wired to send an additional supply by express, and by this prompt action most orders will be filled in reasonable time. Top rubber boots, however, were a scarce article in Winnipeg this week.

The Burridge Company, agents for he Goldie & McCulloch Company, alt, have recently sold a 100 horse Gatt, have power believe, with shafting, pulleys and hangers, to The Brandon Binder Twine Company, of Brandon, also an 8x10 Ideal engine to the Winnipeg General Hospital, which makes two of chair Ideal engines now in use in this their Ideal engines now in use in this hospital. They have recently installed a 10x10 Ideal engine for the North-West Laundry Company, of Winnipes, and have also wood-working machinery in transit for delivery. The Burand have also wood-working machin-ery in transit for delivery. The Bur-ridge Company has recently establish-ed themselves in Winnipeg, doing business principally for The Goldle & McCulloch Company, of Galt, and the Kerr Engine Works Company, Wälk-erville, Ont., manufacturers of steam and hydraulic valves.