

P EOPLE, of course, don't always speak of his place as "The Store Across the Street." But when they do refer to it in that way to their friends, nearly everbody seems to know the one

T UNGSTEN lighting will not make every store stand out like a lit match in a dark pantry, because every store is not on the east or the south side of the street. But it will increase your illumination by nearly a third without any increase in your lighting bills.

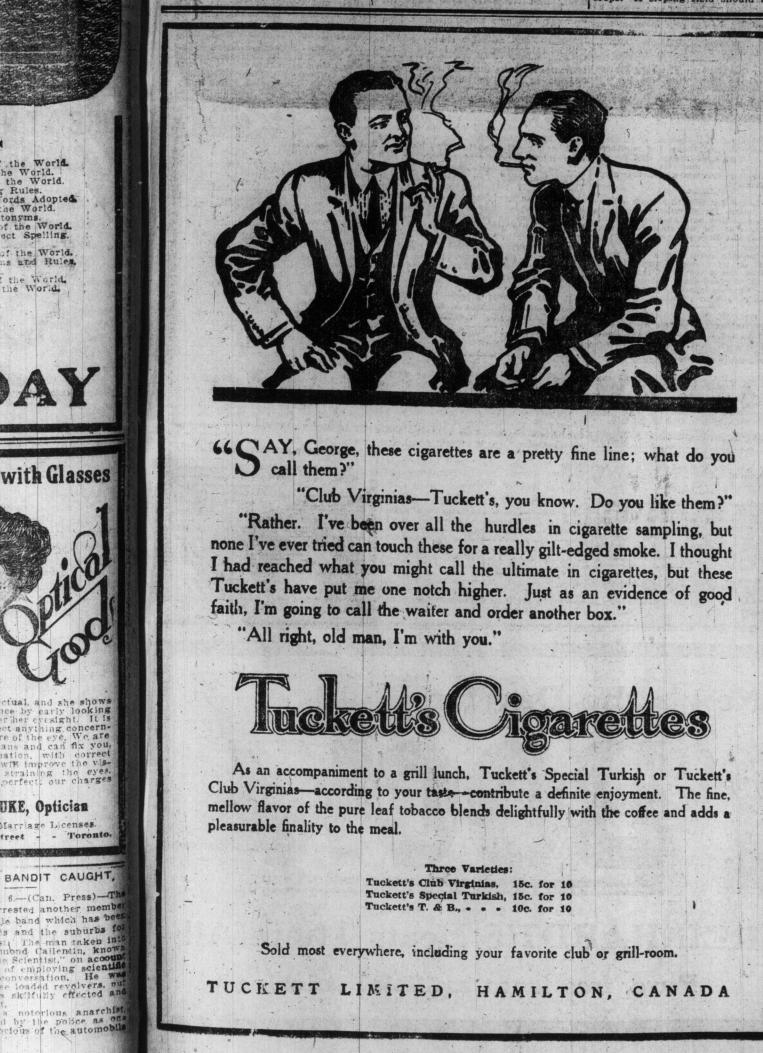
whiter light -- and a brighter light. It is easy on the eyes and shows articles in their natural colors. You have vastly fewer breakages with the Tungsten, and far better 'satisfaction all round.

SN'T an economy lamp with a hundred point efficiency in illumination worth your serious consideration?

WOULDN'T it be to your advantage, then, to use the Tungsten, when it gives you all these benefits at no greater cost? Wouldn't'it be a good idea, first of all, to call us up and have one of our illuminating engineers go into your light-

Even though you are likely to find the informa-tion helpful, valuable, his services will cost you nothing. And you're under no obligation to accept his suggestions in any







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