

## **Elias Manufacturing Ltd.**

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### **Export Contact:**

Mr. Gordon Elias, President

Elias Manufacturing Ltd. was established in 1985 after purchasing the patent rights to the B.T. Johnson agricultural livestock scale. This scale had been manufactured by the inventor-designer in a backyard garage situation for approximately seven years prior to the purchase by Gordon and Laveme Elias.

The company's principal product is a hand-portable livestock scale that consists of an all-welded steel base, produced in various sizes, to fit the floor of a squeeze chute or the alley way of a livestock working facility. The scale will carry several hundred pounds of extra platform or crate, and still adjust to zero. The weighing principle of this foolproof scale is a self-contained closed hydraulic system. Various models weigh up to 500 pounds (227 kg.), 1,000 pounds (454 kg.), or 3,000 pounds (1,362 kg.).

Elias Manufacturing Ltd. has further expanded from its original line of basic scale frames to a scale with wheels and crate for small animals, and a larger scale in the form of a trailer with a heavy duty crate for larger animals. Also there has been a 15-ton (13,608 kg.) truck scale and a 3,000 pound (3,362 kg.) hanging scale developed and added to the product line. The newest addition is a round bale scale and transport.

Elias Manufacturing Ltd exports these products primarily to the United States, but has also exported to England. In the company's last fiscal year over 50% of the cattle scales manufactured were exported to the United States, mostly through a U.S. distributor-dealer.

The extraordinary guarantee on the product, the zero maintenance required, and the reasonable service costs for any accidental damage to the load cell or gauge are all reasons for the growing popularity for these scales. Elias Manufacturing Ltd. is seeking to expand into new markets and establish distributor-dealers.

### **Products Available for Export**

Scales for Agricultural Use  
Bale Carriers  
Livestock Equipment