

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 611-SEATTLE

005-COMM. & INFORM. EQP. & SERV  
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

PROMOTION OF DEFENCE/AEROSPACE OPPORTUNITIES.

1. MAINTAIN CURRENT NUMBER OF BOEING APPROVED  
CDN SUPPLIERS AS BOEING DECREASES ITS SUPPL-  
IER BASE. AT SAME TIME ADD SEVERAL NON-APPRO-  
VED CDN COS. TO BOEING SUPPLIERS LISTS.

ELECTRONICS COMPANIES NEBS TO NORTHCON 88, SEATTLE.

1. INCREASE PARTICIPANTS' AWARENESS OF MKT PO-  
TENTIAL. 2. INTRODUCE PARTICIPANT TO COMPETIT-  
ION & PRICING. 3. ENCOURAGE PARTICIPANTS TO  
ESTABLISH A DISTRIBUTOR.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

NONE WERE CURRENTLY OBTAINED  
THESE ELEMENTS COME UP WITH NOTICE AND  
DEFENDS ON EVENTS BEYOND OUR CONTROL.

ATTENTION OF OBSERVATIONS IN SUMMARY  
THEY WOULD BE SUBJECTS EXPANSION OF ENVI-

AND PROSPECTS TO BE IDENTIFIED

ASSIGNMENT PROSPECTS  
WILL BE IN SUMMARY 3 TO REPRESENT 800 IN-  
TO COMPANIES TO LEARN MORE ABOUT OFFERED-

611 - SEATTLE

REPORT 4  
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ACTIVITIES PROPOSED IN POST PLAN  
UNITED STATES OF AMERICA  
FORECAST OF KEY INVESTMENT ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN  
QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88