

REPT4D  
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

34

POST :603-CLEVELAND

013-CONSUMER PRODUCTS & SERVICES  
UNITED STATES OF AMERICA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

MONTREAL FURNITURE SHOW 6/89  
10 GUESTS

TORONTO FURNITURE SHOW 1/90  
10 GUESTS

SPORTSMAN SHOW 3/90  
25 EXHIBITORS

IIDEX 11/89

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 A. Montreal Furniture Show  
B. International Interior Design Exposition,  
(IIDEX) - Toronto  
C. Toronto Furniture Show  
D. Canadian American Sports Show - Cleveland, OH

A. Recruited 27 buyers. Onsite sales totalled \$130,000. B. Recruited 14 agents & several rep agreements were made. C. Recruited 6 buyers, 2 of which added Cdn lines. D. Had a Cdn Pavillion & recruited 7 Cdn participants.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----