

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (861)

Summary for SUB-REGION: PACIFIC

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries							
	from Canada	12.8	0.	24.1	0.	7.98	2288 (Enquiries)
	from Territory	7.7	0.	17.5	0.	5.47	2589 (Enquiries)
B. Export Promotion Projects and Events		7.9	0.	5.6	0.	2.89	157 (Projects/Events)
C. Other Trade Development Activities		11.4	0.	10.9	0.	4.78	
D. Promotional Projects		5.3	0.	12.2	0.	3.79	56 (Fairs/Miss/Conf.)
E. Servicing Investment Development							
	from Canada	3.4	0.	2.2	0.	1.21	39 (Enquiries)
	from Territory	8.3	0.	10.9	0.	4.14	127 (Enquiries)
F. Service to Government							
	External Affairs	11.6	0.	4.5	0.	3.44	185 (Reports)
	OGIs, Provinces, ETC	6.8	0.	2.4	0.	1.94	176 (Contacts)
G. Administration							
	Program Management	10.7	0.	3.6	0.	3.05	
	Leave, Professional Dev.	6.2	0.	5.0	0.	2.41	
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Total TID Program		92.1	0.	98.9	0.	41.10	
H. Other Programs		8.0	0.	1.0	0.	1.90	

Trade Officers: 43

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent