

Do You Ever Have Occasion To Use a Legal Directory ?
Forty-two law firms who jointly forward over two hundred and fifty thousand items of business to their legal correspondents annually, and who are necessarily posted as to the best attorneys to use at a distance,
communicate to a central office constantly their expericommunicate to a central office constantly their experi-
ence with their various correspondents, and from this ence with their various correspondents, and irom this
information is compiled monthly the directory which they use. That such a list is superior to one compiled annually, goes without saying. Each issue contains, in addition to the legal list, a complete Bank Directory. the collection laws of the various States, tabulated besides a good deal of general information of value to lawyers and credit men.
ments) can be obtained for Five Dollars per annum by addressing

## The Mercantile Adjuster,

P. O. Box 609,

150 Nassau Street New York

## Every Issue of The Office Magazine

A. O. KITtREDGE, F.I.A.,C.P.A., Editor contains information on office topics

## Worth Many Times its Price

 Per Year.It publishes only practical articles on practi cal subjects by practical business men. Sample Copy Free
Issued monthly, subscription $\$ 1$ a year. Adver-
tising rates on application.
ACCOUNTIOS ASSOCIATION, Publishers
23 Pine St., NEW YORK CITY

## "Short Talks on Advertising"

824 pages 183 illustrations; sent post-paid on receipt of price.
Paper binding, lithographed cover, 25 cents.
Cloth and gold, gold top, uncut edges, $\$ 1.00$ CHARLES AUSTIN BATES

Vanderbilt Building, New York.
" Mr. Bates' Masterpiece. It is interestingly and ceadably written-more readabie than one would believe possible on so hackneyed a subject as advertising-and turn to many of the sentences in the text. For those who want a general idea of advertising principles, the book will be found valuable, and even the readers to whom its subject is more than familiar will find it an interesting companion for a leisure hour. It is full of apothegms, every on
"Excellent Work."-Buffalo Evening Nows.
"Interesting and profitable."-Baltimore Horald. "Lively and Sensible."-Philadelphia Evening
Telegram. Telegram.
"Handsome and Clever,"-New York Press "Should be read twice."-oleveland World. very advertiser"-Cleve
"Best thing we have seen."-Buffalo Express.
"Most practical and helptul."-Minneapolis Journal "Every advertiser may read with profit."-St. Louis
Past-Dispatch. Post-Dispatch.
business men."-Philadelphia Record all progressive " Most! nteresting of all Instructive B
ks."-Buttalo
"Full ot ideas of value."-Cleveland Leader. "Nothing humdrum or commonplace."-Buffalo Commoroial.
"Full of snappy, commonsense hints."-Boston $\Delta$ -
"Striking and readable."-Baltimore American. "Cannot fail to prove interesting."-Pittsburg Press. Philadelphia Ledger.
fancy, $\$ \mathrm{I} .25$ to $\$ \mathrm{I} .75$; and tomatoes, 25 c . per basket.

Groceries.-Trade has been a little quieter this week than last. Sugar is selling fairly well at the decline announced last week. Importations of Eleme figs are being received, and are selling rapidly, the quality being unusually fine. An advance of $1 / 8 \mathrm{c}$. per pound has taken place in corn syrup. A second shipment of Valencia raisins arrived a few days ago and are held firmly at 9c. for fine off-stalk, and $91 / 2 \mathrm{c}$. for selected. Coming on a bare market, however, they have found ready sale. California evaporated apricots are quoted at 11 to $121 / 2 \mathrm{c}$., in boxes, and evaporated peaches at 8 c . in bags, and $83 / 4 \mathrm{c}$. in $25-\mathrm{lb}$. boxes.

Hardware.-A few changes in prices have taken place since our last quotations, more particularly in coil chain, cut and wire nails, horse shoes and rope. Business remains exceptionally good, however, in spite of the decline in prices of these articles, which is due merely to competition between houses to get orders for the spring trade. In heavy metals there is no noteworthy change to record. The demand is principally for immediate shipments. The fall trade in tinsmiths' goods has set in, and such lines as Canada plates are moving freely. In Great Britain, the market for Scotch pig iron has become somewhat steadier again. Tin also has rallied, and lead is firm at an advance of 5 s . per ton. In New York the price of pig tin continues to decline. Copper is quiet in both the British and the American markets.
Hides and Skins.-There is some improvement in the Chicago hide market, and this has created a sympathetic movement here. Fair receipts are coming in. The demand for tallow shows considerable improvement, and prices are a little firmer.
I.eather.-In several grades of leather, it will be seen, our quotations are different from those given last week. A fair demand is noted, though not so good as the conditions would seem to warrant.

Provisions.-Receipts of butter have been large, and the market is easier. though finest quality still holds to its price. Cheese, at outside markets, is easier, and but little is being done here. In hog products, the scarcity of stock is still very marked. Quotations are unchanged, with the exception of lard, which has advanced $1 / 4 \mathrm{c}$. Strictly freshgathered eggs are firm at 17 to 18 c .

Wool.-The market continues quiet with no export demand. In Boston, a decidedly better enquiry has been noted during the week, and the sales have aggregated considerably more than has been the case for some time.
-The Department of Trade and Commerce have received the following enquiries: A Berlin firm would like to hear from Canadian houses able to fill orders for cloth boards. A Birmingham firm invites communication from Canadian shippers of lead and iron ores. Send average samples, assay and general details. A British firm is open to purchase horsehair drafts prepared by brush maikers up to 18 inches. The proprietors of an acetylene generator wish to dispose of Canadian patent or to arrange for manufacture on a royalty basis.
-The total exports from Australia last year were $\$ 305,000,000$, and the imports, $\$ 285,000,000$. Of these, New South Wales is responsible for $\$ 135,000,000$ and $\$ 100,-$ ooo,000, respectively. Imports from the United States were stated at $\$ 26,725,702$. -"This company," said the impressario in despair, "reminds me of the concert of Europe." "In what way?" "Every individual member of it wants to be the
principal soloist."-Chicago Post.

## THE COTTON MARKET.

Following the advance in the price Re cotton, said the Wool and Cotton porter, of 20 th September, a very change has appeared in the condition ${ }^{\text {tod }}$ the goods market, as well as the co yarn market. Previously, the goods ket, especially the print cloths bran it, was characterized by an almost lute lack of demand, prices were sustained, and a cut-down in wages imminent. Now the seller domi the situation, it being not a questio to what buyers will pay, but what 5 will accept.

From a posit weakness and lethargy, the goods m seems to have changed, almost befor could fully realize it, into one of str and activity. Quotations on both and goods are largely nominal, holders of cotton goods and yarns ing to do business until they kno actly "where they are at." prices have already been bid and de for several lines of goods, and it now as though all accumulations be disposed of at substantially prices.

On September 27th, the same has the following: "Cotton goods been advanced very sharply within past week or ten days. The imme cause of this change of price was disaster in Texas, in which a great of cotton was destroyed, and just am moment, when prices are on the is well for the mills to use discretio making their advances. True, a deal of cotton was destroyed, but natural at such a time, the loss was estimated.

The latest reports the South seem to indicate that the is not over 100,000 bales, and perhaps ooo bales will be nearer the correct fi With short crop any way, even means a good deal. Nevertheless, we lieve that some manufacturers have come panic-stricken, and are liable make advances out of proportion to actual conditions, and in the near the prices they set may have to be duced."
-The term of enlistment for the ne ly-organized police force in the $T r^{2}$ val is two years, at the expiration which time troopers may either $r^{e-e} p^{2}$ or enter the reserve, receiving $f_{1}$ per month. On joining the resel men who desire to settle in the co will be assisted by the British Gove ment by grants of land and assistance its development. The Government pro ises to assist the families or brides th any men from England who settle in fre colony by furnishing them with transportation.
-The Minnehaha Gold Mining of Toronto, has been absorbed Sailor Consolidated Mining and Co., of the same city. The capital of the latter is to be increased $\$ 1,250,000$ to $\$ 2,000.000$, and the holders in the Minnehaha will receil in one share in the Sailor for two the Minnehaha, which is capitaized being $\$ 1,000,000$. Preparations are now eart made for the resumption of work in est, at Greenwood.
-The Minister.-I'm sorry tae Jock, that you're on strike down auld town. I'm surprised at ye, ye ken that the Apostle Paul says, vants, obey your masters in all th The Elder.-Aye, I ken, but that's where me and Apostle Paul diffe Moonshine.
-The Canada Atlantic's barge, T. Davie" adrived in Montreal harbo one night lately with 49,500 bushels ${ }^{\text {ts }}$ wheat and 250 barrels of lard, weight of 1,538 tons from Coteal ing. Her draught of water was 13

