

**BRITISH COLUMBIA LETTER.**

(Continued from the CANADA LUMBERMAN.)  
**VANCOUVER, April 13th, 1904.**—Lumbermen are joyous this week, as the most glorious of summer-weather has burst upon the coast, and operations in the woods will soon be begun. Winter has hung on long, in fact so much so in the interior that it is believed there will be a shortage in the supply of lumber required for use in the Territories and Manitoba. In Fernie and other of the towns on the eastern boundary the frost is still delaying things, and a number of the mills have not yet started. At present there is only about 10,000,000 feet of lumber cut in the whole of the interior, but when spring operations begin, things should be active. The Fernie Lumber Company and the Crow's Nest Pass Lumber Company each has 6,000,000 feet of logs ready, and there are 29 or 30

miles in the Kootenays, some of them of large capacity.

Conditions are firm this week, prices remaining the same as two weeks ago, with all kinds of building materials in good demand.

Although an announcement was made by the C. P. R. that a reduction in the freight rate on lumber to the Territories was to be put into effect, it was somewhat misleading. Hitherto the shipments from the coast were subject to a tariff of 40 cents per hundred pounds upon fir lumber, and upon cedar and other lumber 50 cents per 100 pounds. The tariff has now been changed upon cedar and other lumber to 40 cents per 100 pounds upon dimension and the lower grades up to that of ship-lap, being the same rate as that of fir, but upon grades of cedar and other lumber better than the ship-lap grade the former

rate of 50 cents per 100 pounds continues in force. The coast manufacturers and those in the Kootenay are coming into competition, for the reduction in prices announced by the mill men on the coast is on ship-lap and the common grades of lumber, which will compete with the white pine and spruce lumber sawn in the interior. The Mountain manufacturers were offered a reduction of two cents per 100 pounds between Swift Current and Broadview, if they would reduce the price of lumber \$1 per thousand feet to all customers east of McLeod. The proposal was declined by the lumbermen, who agreed to reduce the price as requested if the C. P. R. would reduce its rates two cents over the whole of the territory east of McLeod. There the matter stands at present.

It is reported that Loveland & Stone, of Cutler, Ont., have sold the entire output

of their mill for the coming season, which is estimated at 30,000,000 feet.

**CANADIAN NORTHERN RAILWAY**

The New Canadian Highway from Port Arthur, the head of Lake Superior, to—  
**PORT FRANCES MORRIS GLADSTONE**  
**WISSEMAN BERRSON BEPFAWA**  
**POSTAGE LA FRANKIE BARNAN BAUPHIN**  
**BRANDON EASTNEY SWAN RIVER**  
 Line surveyed and now under construction to  
**PRINCE ALBERT BATTLEFORD EDMONTON**  
**FREIGHT**—Shipments are handled from points in Eastern Canada either Grand Trunk or Canadian Pacific Railways via North Bay to Port Arthur, thence Canadian Northern Railway, or via Chicago.  
**PASSENGER**—Passengers destined to points on the Canadian Northern Railway north, south and west of Winnipeg, can purchase through tickets via Chicago and St. Paul, where connection is made with the Canadian Northern Flyer for Winnipeg via Great Northern Railway, also with Northern Pacific Railway.  
 Freight rates, folders and other information furnished on application to—  
**R. H. BELL, T. F. & F. A.,** Board of Trade Bldg., Montreal, Que.  
**WM. PHILLIPS, G. E. A.,** 32 King St. East, Toronto, Ont.  
**GEORGE H. SHAW,** Traffic Manager, Winnipeg, Man.

Cedar Cove Mill,  
 Vancouver, B.C.

**E. H. HEAPS & CO.,**

Ruskin Mill,  
 Ruskin, B. C.

—MANUFACTURERS OF—

**Lumber, Lath, Shingles, Doors, Mouldings, Etc.**

**SPECIALTIES:**

**AA1 HIGH GRADE CEDAR SHINGLES.**

Cedar Bevelled Siding, Cedar Door and Sash Stock, cut to size, Cedar Finish, Base, Casing, Newels, Balusters, etc. Douglas Fir Timber up to 85 feet in length.

**THE HASTINGS SHINGLE MANUFACTURING CO., LIMITED**

Head-Office, Vancouver, B.C.

**SPECIALTIES**

Red Cedar Bevel Siding, Plain and Fancy Butts in 16 in. and 18 in. Dimension Shingles, also the famous XXX and XXXX Brauds, all Choice Stock.



We own and operate several mills in Washington and British Columbia, being on both sides of the "Imaginary Line" known as the International Line, and it keeps our opponents in the trade guessing how to meet us on account of the good quality of our manufactured stock, which has been so carefully planned that even the selection of our timber lands in years past has something to do with the present.

We find our competing salesmen's story to the customers has now got to be a "song pure and simple," which they have learned from necessity to sing loudly and lustily, and is as follows: "JUST AS GOOD AS HASTINGS." "JUST AS GOOD AS HASTINGS."

While we appreciate their holding our goods as models of perfection, which the high standard certainly merits, still looking at the matter from the customer's and the consumer's standpoint we cannot see any advantage to you in buying an imitation when the real article can be had through our representatives, viz:—

- James Tutwell, Clinton, Ont., for Ontario, Canada
- Samuel Ashfeld, Winnipeg, Man., for Manitoba and the North-West Territories
- Smith, Duplain & Cramb Co., Rockford, Ill., for Illinois, Indiana, Ohio and Wisconsin
- D. D. Sabbit, Clinton, Iowa, for Minnesota and Iowa, North of the C. & N.W. Ry.
- John A. Uhler, Burlington, Iowa, for Iowa, South of the C. & N.W. Ry.
- C. S. Riley & Co., Philadelphia, Pa., for Pennsylvania
- F. R. Stevens, 18 Broadway, New York City, for New York and New Jersey
- United Lumber Co., Springfield, Mass., for Maine; New Hampshire, Vermont, Massachusetts, R.I. and Connecticut
- Shepard, Farmer & Co., Boston, Mass., for Maine, New Hampshire, Vermont, Massachusetts and R.I.

**Cooke & Tait**

Vancouver, B. C.

**MANUFACTURERS B. C. RED CEDAR SHINGLES**

**J. D. SINCLAIR** FOR High Grade  
 Vancouver Cedar Mills  
**VANCOUVER** Cedar  
 B.C.

**THE NIPISSING LUMBER COMPANY, LIMITED**

Mill at CACHER BAY and SPANISH, Ontario.

**LUMBER AND LATH**

Manufacturers of and Wholesale Dealers in all kinds of  
 Both Railway Delivery and Water Shipments. Correspondence Solicited.  
 The NIPISSING LUMBER CO., Limited, Head Office: HAMILTON ONT.

**BIRCH 1,500,000 FEET** CAN BE CUT TO ORDER.

Send all Timber Bills for Quotations.

PINE : HEMLOCK : B. C. DOUGLAS FIR

**MILLS: British Columbia and West Lake, Ontario. THE MCGILLIVRAY COMPANY LTD. Ottawa, Canada**

**J. S. FINDLAY, GREEN SOUND ONTARIO.**

**HARDWOOD LUMBER AND MAPLE FLOORING.**

MAPLE FLOORING well made is half laid. My Factory is equipped with the very latest and best machines for turning out flooring, and we give its manufacture our exclusive attention, believing it best to DO ONE THING AND DO IT WELL. Ed. matched, Bored, Polished, Hollow-backed etc. Will quote prices delivered any port.