

BOVRIL

IS A SIMPLE,
NATURAL FOOD

BOVRIL is the simplest of foods, for it is just the concentrated goodness of Prime Beef.

that whatever dirt is in the grain when it reaches Liverpool was in it when it passed out of the terminal elevators at Fort William and Port Arthur

The Minnesota Report

It has been given in evidence before this committee that a commission appointed by the North Dakota legislature to investigate conditions at the terminals of Minneapolis and Duluth has reported that Dakota wheat is reduced in value from 5 to 8 cents a bushel by improper practices at these terminals. There is a feeling of injustice in the minds of farmers and millers that they do not receive fair treatment from the terminal elevators at the lake front, and the fact that similar conditions exist at Duluth and Fort William and Port Arthur, where the terminals are operated under similar conditions and largely by the same interests, clearly indicates that the public interest demands that a radical change be made in their operation.

The Contentious Clauses

That is the intent of these two clauses now under consideration. It is becoming more and more recognized by those who are interested in the handling of grain, other than the beneficiaries of the present system, that in order that the public interest may be properly safeguarded terminal elevators must be separated from the control of grain dealers.

Apart from the evidence presented by those who operate the terminal elevators, the only substantial objection to the passing of the clauses is the fear that hampering the operation of the terminals would have a tendency to divert Canadian grain to United States channels in the event of free trade in wheat between the two countries. In my judgment the best preventative to that occurrence would be to maintain the integrity of the Canadian wheat certificate so that wheat having the Canadian certificate would be sought after by British and continental importers as well as by United States millers east of the lakes. Manitoba wheat has for some time been worth 5 or 6 cents per bushel more in Great Britain than Duluth wheat of similar grade. The Dakota commission stated that United States millers east of the lakes would pay 5 to 8 cents more for Dakota wheat if they could get it in its purity. Mixing wheat of different grades adds nothing to its intrinsic value, and the only man who gets a profit out of mixing is the man who does it.

Manitoba Wheat Preferred

The inference clearly is that United States millers in territory tributary to Chicago, Detroit, Cleveland or Buffalo would give a preference for Manitoba hard wheat ex Fort William under proper terminal arrangements, as against Duluth wheat under conditions such as now obtain at that point. With proper terminal protection at Fort William and Port Arthur, the only danger of our wheat being diverted from the Canadian route, would be undue freight charges. There is consensus of opinion that a sample market established in Winnipeg would be in the interests of the grain producers. In my judgment, that, however, can only be made effective by permitting dealers special binning privileges in terminals

WHEN WRITING TO ADVERTISERS
PLEASE MENTION THE GUIDE

so as to preserve the identity of their purchases on the sample market. I cannot conceive of a purchaser on a sample market storing his grain in a special bin in an elevator operated by his competitor. The risk would be too great—his competitor would soon get him out of business. The only effective special binning privilege that could be secured would be in government owned terminal elevators.

Let me again point out that objection to the clauses as now in the bill has only come from two sources, and from interests representing only themselves. That is, the elevator operators, two railway companies, and the boards of trade of Fort William and Port Arthur, none of whom have any interest in the grain excepting what they make out of it in transit. On the other hand, you have had representatives of the grain growers and the millers. The fact is that all who have to do with the handling of Western grain excepting the terminal elevator operators, are emphatically opposed to the continuance of the present system of terminal elevators being operated by grain dealers. The purpose of the clauses is to terminate that objectionable condition, and in so far as the operation of the clauses if they were made law would affect any other interest than the terminal elevators, they could be amended to that end—I submit therefore.

Conclusions

First, that it never was intended by the government or parliament that the terminal elevators should be anything other than purely warehouses for storing grain, and that the present interests who operate the terminals in conjunction with interior elevators obtained the rights that they now demand should be maintained by evading the provisions of the Grain Act, and that these two clauses are intended to place the terminal elevators in the position that the people of Canada, as represented in parliament, intended that they should be.

Second, that a continuance of the same interests purchasing grain in the interior and operating terminal elevators is destroying vested interests in the grain trade in Western Canada, and further, that it is rapidly developing into a monopoly of the grain trade and a monopoly of grain handling.

Third, that the people of the Prairie Provinces, recognizing the tendency towards a monopoly in the handling of their products have at heavy expense undertaken enterprises that are intended to remove the handling of grain from the combination that is leading towards monopoly. The chief obstacle in the way of their accomplishing that end is the possession of the terminals by those who are attempting to create this undesirable condition, and the Western people look with confidence to parliament to remove this incubus from their chief product by freeing the terminal elevators from the control of the grain dealers.

Further, the people of the Western provinces, both business men and Grain Growers are so seized of the loss that is sustained in the marketing of our wheat through the manipulation of grain and the exporting of grain not up to the requirements of the inspection act, together with the controlling of prices by a combination of terminal and interior elevator operators, that nothing short of the complete separation of those interests and the taking over of the terminal elevators by the government for the purpose of operating them independently of the grain dealers, will quiet the unrest that exists in the public mind. For several years this demand for the improvement of the conditions at the terminal elevators has been made. The government has from time to time adopted regulations with that end in view, but with unsatisfactory results, and this agitation will continue until there is a proper and sufficient remedy, which we believe will result in the government acquiring and operating the terminals.

COMPANY INCORPORATED

(Guide Special Correspondence)

Ottawa, March 31.—The bill incorporating the Grain Growers' Grain Co., was passed by the senate today, and will now go to the House of Commons for final approval. The bill was considered in detail by the banking and commerce committee of the Senate, and some slight changes were made which, however, did not materially affect the powers of the company.

Five Features

Each of the utmost importance—arrest the attention of all observant readers of the Report for 1910 of The Great West Life Assurance Company

THEY ARE:

1. THE STRENGTH OF THE COMPANY
for unquestioned soundness of the investments and their profitable nature.
2. THE PROMINENCE OF THE COMPANY
for four successive years first for Canadian Business.
3. THE PROFIT-PAYING POWER OF THE COMPANY
the profits to Policyholders are unequalled. Ask for actual figures.
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clearly proved by the record Business section, and the record Business gained.

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Great-West Life Assurance Company
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Stockmen & Farmers Read This

CREDIT SALE

Grand View Stock Farm herd of noted Shorthorns, also horses, implements, household effects, etc., will be sold by Auction, May 1911. The proprietor has leased his farm, consisting of half section, an ideal farm as to location, soil and improvements, 2 1/2 miles from Innisfail, 4 miles from Bowden. The farm will be sold subject to lease and reserve figure. This will be an opportunity to secure at your own figures the choicest lot of Shorthorns, male and female, ever offered in the West, the breeding of one breeder. Several championships stand to the credit of the herd, which at present consists of (110) ten young bulls, (40) forty females, the dams being all good milkers. Also bred bull, Bessie Favorite, 72902, dark red, bred in the purple, and has proven a sure getter of the right out. Fit to head any herd in Canada, age 3 years, twice Alberta Champion and the get of Grand Champion Dam, a Strathallan and a show cow. Females also have been winners and there are a good many more here to offer. For further particulars as to terms address:

JAMES WILSON, Proprietor

GRAND VIEW STOCK FARM INNISFAIL, ALTA.

Don't Forget Date

MR. MACLENNAN RESIGNS

On Friday, March 31, F. B. Macleennan, who has been a member of the Manitoba elevator commission since its appointment last July, terminated his connection with that body. This followed the recent cut in salaries. Mr. Macleennan's salary was cut from \$8,000 per annum to \$4,000.

When approached by The Guide the retiring commissioner said that the best statement he could give of his reasons for leaving the employ of the government was his resignation, which was as follows: "Hon. Robert Rogers,

"Apparently the government cannot continue arrangements to my satisfaction, and have suggested a reduction in salary, which I cannot possibly consider. I herewith tender my resignation in connection with the Manitoba elevator commission, same to become effective forthwith."

Mr. Macleennan intimated that "arrangements" had been made that he could not possibly submit to in justice to himself and the shippers of grain. "When I accepted the appointment on the Manitoba elevator commission," he said, "it was the understanding between me and both the officers of the government and the Grain Growers, that just as soon as things were not to my satisfaction I would immediately resign. Up to a few weeks ago things went all right, but since then I have seen that they could not continue so, so I sent in my resignation."

CANADIAN FARM BALLOT

The post card ballot on the reciprocity question, being conducted by the Canadian Farm, of Toronto, shows up to last week 1,398 votes in favor of the agreement and 788 against.

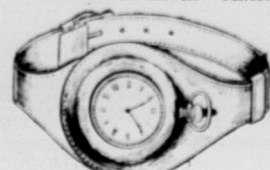
While a young chap was walking along a business street with a very pretty girl, he happened to glance into a couple of windows where the latest styles of men's overcoats and suits were displayed. The girl noticed it. She stopped and exclaimed, "What a dandy overcoat! Why don't you get one of those, Bob? You'd look fine inside of that."

She looked at everything in that window and the young chap was delighted at her interest in men's clothes.

"You're all right, Grace," said he. "That's what I like about you. Most girls would rather look at fingerie waists than at a man's overcoat and suits."

The girl laughed. "Well, Bob," said she, to be perfectly honest, the mirrors in that window are something to cry for. I was trying to see if my hat was on straight!"

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IT'S A DANDY TOO!
GUARANTEED SEVEN YEARS



This lovely Wrist Watch with celebrated Swiss movement, metal case, stem wind and set, and Guaranteed for Seven Years, is given away free for selling only \$5.00 worth of our New Novelty Flip-Top and high-class assorted Post Cards and for 5 cents. These comprise Views, Love Scenes, Best Wishes, Come, etc. They usually sell at 2c each. At 3 for 5c they sell themselves. Order today. Be first. We have premiums of all kinds. Winnipeg Manuf. Co., Dept. G, Winnipeg, Man.