

THE EVENING TIMES, ST. JOHN, N. B., FRIDAY, SEPTEMBER 17, 1909

WE DON'T WANT THE NORTH POLE

All we ask is a chance to keep the People warm and comfortable while we are getting a slight touch of North Pole weather.

Our prices ought to appeal to the wise shopper who believe in a dollar saved being a dollar made.

The following prices are good for Friday and Saturday. It will pay you to attend this sale.

In Clothing Dept.

MEN'S 35c. NECKTIES	Sale price, 19c.
MEN'S 35c. POLICE BRACES	Sale price, 19c.
MEN'S 35c. FANCY BRACES	Sale price, 19c.
MEN'S 35c. DENTIST'S GLOVES	Sale price, 98c.
MEN'S 35c. BLACK CASHMERE HOSE	Sale price, 19c.
MEN'S 25c. HANDKERCHIEFS	2 for 25c.
MEN'S \$1.00 NEGLIGEE SHIRTS	Sale price, 98c.
MEN'S \$1.00 NEGLIGEE SHIRTS	Sale price, 98c.
MEN'S 75c. NEGLIGEE SHIRTS	Sale price, 48c.

Eureka Underwear, Pure Wool, guaranteed unshrinkable. Men's \$1.25 Shirts or Drawers, Sale Price 98c.

MEN'S \$1.00 HEWSON BRAND SHIRTS AND DRAWERS, PURE WOOL	Sale price, 98c.
50 DOZ. UMBRELLAS, Self Opening, Double Ribbed, Worth \$1.25, Sale price, 98c.	
MEN'S \$15.00 BLACK CLAY SUITS, Double or Single Breasted...	Sale price, \$12.00
MEN'S \$15.00 BLUE CLAY SUITS, Double or Single Breasted...	Sale price, \$12.00
MEN'S \$15.00 BLACK CHEVIOT SUITS...	Sale price, \$14.00
MEN'S \$15.00 SCOTCH TWEED SUITS...	Sale price, \$11.98
MEN'S \$15.00 SCOTCH TWEED SUITS...	Sale price, \$8.50
MEN'S \$15.00 SCOTCH TWEED SUITS...	Sale price, \$9.98
MEN'S \$15.00 CANADIAN TWEED SUITS...	Sale price, \$7.48
MEN'S OVERCOATS, LONG AND SHORT CUTS, in all fashionable shades.	

In Dry Goods Dept.

LADIES' WOOL FLEECE LINED SHIRTS, worth 75c	for 50c.
LADIES' WOOL FLEECE LINED DRAWERS, worth 75c	for 50c.
LADIES' ALL WOOL TURNBULLS' UNDERWEAR, worth \$1.25	for 98c.
LADIES' ALL WOOL TURNBULLS' UNDERWEAR, worth \$1.00	for 78c.
LADIES' BLACK CASHMERE HOSE, worth 35c.	for 25c.
LADIES' BLACK CASHMERE HOSE, worth 50c.	for 35c.
LADIES' BLACK SATIN UNDERSKIRTS, worth \$1.25	for 98c.
LADIES' FEATHERED SILK UNDERSKIRTS, worth \$2.50	for \$1.98
LADIES' BLACK SILK UNDERSKIRTS, worth \$4.50	for \$2.98
LADIES' SILK SKIRTS, All Colors, worth \$8.50	for \$4.98
75 LADIES' 3/4 SLEEVES SILK WAISTS, worth \$3.00	for \$1.50
LADIES' LONG FASHIONABLE SLEEVE SILK WAISTS	from \$2.98 to \$5.00
LADIES' LONG FASHIONABLE SLEEVE SILK LINED...	from \$3.50 to \$6.00
LADIES' LONG BELTS, all colors	from 25c. to \$1.25
LADIES' ALL WOOL GOLF COATS, worth \$12.50	for \$7.75
LADIES' ALL WOOL GOLF COATS, worth \$12.50	for \$12.25
LADIES' ALL WOOL NORFOLK COATS, worth \$2.50	for \$1.98
SHAKER FLANNEL, All Colors, worth 25c.	for 15c.
SHAKER FLANNEL, All Colors, worth 15c.	for 12c.
LADIES' UMBRELLAS, worth \$2.50	for \$2.75
LADIES' UMBRELLAS, worth \$2.75	for \$1.98
LADIES' UMBRELLAS, worth \$1.25	for 98c.
LADIES' UMBRELLAS, worth \$1.00	for 75c.
WHITE BED SPREADS, worth \$1.75	for \$1.50
WHITE BED SPREADS, worth \$1.50	for 98c.
RED SPREADS	from 98c. to \$3.50

We are also offering during September a full range of Fashionable Hosiery, marked in plain figures at 10 per cent discount.

In Cloak Dept.

LADIES' SUITS, Ready Made...	from \$12.00 to \$30.00
LADIES' SUITS Made to Order...	from \$14.00 to \$45.00
LADIES' COATS, Made to Order...	from \$20.00 to \$55.00
LADIES' COATS, Ready Made...	from \$3.00 to \$30.00
100 LADIES' SKIRTS, in Blue, Black and Brown, worth \$2.98	for \$1.98
LADIES' SHIRTS	from \$1.98 to \$12.00
75 LADIES' SAMPLE COATS to sell at wholesale prices.	

In Hat Dept.

MEN'S \$2.50 "KENMORE" HARD HATS...	\$1.98
MEN'S \$2.50 "WILTON" HARD HATS...	\$1.69
MEN'S \$2.50 BUFFALO BRAND SOFT HATS...	\$1.49
MEN'S \$3.00 "SUFFOLK" AMERICAN HATS, Latest Shapes...	\$2.48
60 DOZEN MEN'S AND BOY'S 75c. GOLF CAPS...	48c.
CHILDREN'S NAVY BLUE TAMS, SKULL CAPS, Etc.	15c. to 25c.
OUR FAMOUS KING HAT in all the newest Fall Blocks...	\$2.50

In Shoe Dept.

MEN'S \$5.00 WATERPROOF BOOTS	\$4.98
MEN'S \$5.00 BOX CALF BOOTS	\$4.49
MEN'S \$5.00 BOX CALF BOOTS	\$3.98
MEN'S \$4.50 PAT. AND BOX CALF BOOTS	\$3.48
MEN'S \$5.00 PAT. COLT OXFORDS	\$3.48
MEN'S \$5.00 TAN COLT OXFORDS	\$2.98
MEN'S \$4.50 PAT. COLT OXFORDS	\$2.98
MEN'S \$4.50 TAN COLT OXFORDS	\$2.98
LADIES' \$3.00 TAN DONG BOOTS	\$1.98
LADIES' \$3.50 PAT. COLT BOOTS	\$2.48
LADIES' \$3.00 BLACK DONG BOOTS	\$1.98
200 PAIRS \$1.50 CHILDREN'S BOOTS	\$1.48
200 PAIRS \$1.75 CHILDREN'S TAN BOOTS	\$1.23
300 PAIRS INFANTS' SOFT SOLES	20c.

WILL COX BROS., Cor. Dock St. and Market Sq

HOW MAN ARE SPIED UPON IN A BIG CITY

Shadowing System Often Used by Business Concerns—People Watched for Goodness and Badness.

Any man who thinks he can do just as he pleases in a modern city is deluding himself some fine day to be awakened with a terrible yell. The relentless requirements of New York's business world, for example have evolved a secret service system for shadowing personal characterizations, and no man can escape from the searching gaze of this watchful eye.

Not only do business men have their employees watched for their goodness or badness but heads of firms have heads of rival firms and able assistants of the latter watched, in an effort to learn what they are doing or planning to do in business.

Many a man has a secret which he fondly believes is exclusively his own, but which is really part of a written record in the office file which connects with his name in a card index. When he leaves his home in the morning he is watched. When he is at a midnight supper, a gambling house or worse, it all goes into the daily report of those who are interested in knowing about him.

The Mechanism of a Bank, is the title of a lecture that James C. Cannon, president of the Fourth National Bank, gives occasionally at institutes for young men. Mr. Cannon usually treats only of the routine of a bank showing how money is received and checked and recorded by many pairs of hands, but once in a while he touches on the existence of the sleepless eye that watches bank employees. Mr. Cannon said the other night at the Y. M. C. A. lecture:

"Any man that thinks himself lost in the crowd in New York, that he may do as he pleases, and that no one knows or cares, has something yet to learn about his town. The agencies of which there are one bears still keep track of business credit, as they have always done, but there are other agencies that shun rather than seek publicity, and they know if a man pays his rent, if he lives within his means, if he passes his leisure, if he beats his wife or neglects his children. They keep track of the small vice. Such agencies thrive, showing that there is practical use for them."

By those "agencies that shun rather than seek publicity," Mr. Cannon meant primarily the secret service of the big guarantee companies that have all bank employees under bond and all men who occupy positions of trust in other business guarantee companies are veritable wraiths, unknown to any one save their chief, who seldom sees them. Their instructions are sent to them privately in writing. About all they are ever told is whom to follow, and they know the track that is expected of them. Their efficiency depends upon their absence of identity.

Somewhere, sometime, each bonded employee is trailed, each day and night until every detail of his usual life is known, written, card indexed, and laid away. It is not a question of suspicion, but

rather of business precaution, which hard-headed business men consider worth the cost. The wholesaler wants to know about the retailer to whom he is giving credit or from whom he has an application for credit, and the retailer wants to know about a customer or an employee. The wholesaler wants to know if the retailer is living in such a way that he is likely to go wrong and neglect his obligations.

A trust wants to know what its independent wants to know what the trust is doing and what orders it is trying to lend. Thereupon one industry gets a watch on the man of the other, and learns, if it can, with whom they confer, what are their large bills of goods in the big stores, even though they pay cash, the credit man of the store is asked for the rating of these good customers, for the merchant figures that these may want credit some time. Then the omnipresent eye opens upon the customer and watches him through the highways and byways of life.

The head of one of the agencies that "does not seek publicity" gave the following example of the uses of the shadow system by business houses:

"We were employed to shadow the financial man of a corporation. No suspicion had ever been directed to him, but in three days we discovered that he was supporting two establishments besides the one he kept for his family, and that in these two he made presents of fine jewels. The rest of the story tells itself. An examination of his accounts might have been all right, but his manner of life must have sent him wrong at the office sooner or later, and it is this that corporations consider when they seek to learn the character of their men in order to know which of them keep. That corporation employed us to report on every employee it had in a permanent position. The position might have been unimportant, but they wanted to know the man in it, because his right of promotion would be up for consideration some time."

ANOTHER RAILWAY IN WEST TO BE BEGUN AT ONCE

Edmonton, Alta., Sept. 16.—After an absence of seven months, during which he gathered together several millions of European capital, and has completed to a certain extent the organization of his railway company, William R. Clarke, financial manager of the Alberta and Great Waterways Railway Co., which holds a charter to build from Edmonton to Fort McMurray, and also holds a provincial government guarantee to build for the line, has returned to the city, and announces that he is prepared to commence immediate construction upon the road.

Mr. Clarke is accompanied by his entire staff of chief officials, including E. A. James, general manager, who was former manager of the Canadian Northern Railway; Dr. Wadell, chief consulting engineer, and G. W. Minty, solicitor.

Close upon fourteen millions of money was brought back from Europe by Mr. Clarke. Of this \$7,000,000 is in stock, and \$7,000,000 in bonds sold at a good figure. The majority of the money is French capital, secured on the money market of Paris. But, as Mr. Clarke states, the capitalization of the company includes English, French and American money.

The provincial government need have no fear for their credit, in view of the splendid figure we received for our bonds," said Mr. Clarke, who, however, declined to name the exact figure secured.

TO START A "MADE IN CANADA" CAMPAIGN

Manufacturers, too, Against Export of Round Lumber—John Hendry President

Hamilton, Ont., Sept. 16.—The Canadian Manufacturers' Association at its closing session today decided to embark upon a "Made in Canada" campaign among the newspapers; to arrange lectures and moving picture entertainments; to establish show rooms or "Made in Canada" stores, and to open information bureaus.

The association placed itself on record as in favor of the prohibition of the export logs and pulpwood. The Naught, M. P. F., dissenting, and resolved to request the dominion government to institute a thorough inquiry into the decline of the wooden industry.

The following officers were elected: John Hendry, Vancouver, president; W. H. Rowley, Hull, vice-president; J. P. MacKay, Toronto, vice-president for Ontario; W. A. Marsh, Quebec, vice-president for Quebec; J. P. Edwards, London, vice-president for Nova Scotia; James Pender, St. John, vice-president for New Brunswick; F. L. Hazard, Charlottetown (P. E. I.), vice-president for P. E. Island; P. Burns, Calgary, vice-president for Saskatchewan.

The following were elected chairmen of committees today: J. O. Thorn, Toronto; parliamentary committee; Stanley Pettit, Toronto; commercial intelligence committee; C. M. Murray, Toronto, reception and membership committee; J. F. MacKay, Toronto, technical education committee; R. O. McCulloch, Galt, tariff committee; J. R. Marlow, Toronto, railway and transportation committee.

BUILDING UP JAMAICA

Galt, Sept. 14.—Hon. Dr. James Johnston, well-known to the older residents of Galt, was in the city yesterday. He is now a resident of Jamaica, and was selected to bring the many advantages of the island as a winter resort before Americans of the Atlantic coast cities, a work he has done for several years.

Since last or four months in Spain investigating conditions of the orange and banana trade, and the information gathered there was responsible for an entire change in the method of packing and shipping fruits, so that now Jamaica growers successfully ship immense quantities to the old country. He has also made several trips to England, Germany, and other European countries, in the interest of the island.

Now that the Kingston sufferers from the earthquake have been successful in securing their insurance money, the rebuilding of the city is progressing rapidly. Reinforced concrete has been found, next to wood, the most suitable building to resist earthquake shocks.

NEW STEAMER SERVICE, ST. JOHN AND MEXICO

Ottawa, Sept. 16.—A direct steamship service is to be established between St. John, Porto Rico, Cuba, and Mexico. Frank B. Carvell, M. P. for Carleton county, has been urging the establishment of the service for some time.



F. B. Carvell, M.P.

There is a growing business between New Brunswick and West Indian points in food products, particularly potatoes from New Brunswick and fruit from the south.

Mr. Carvell claims that this trade is capable of great expansion if proper steamship connection is established. He has been in Ottawa for a couple of days and states that the government will provide a sufficient subsidy for the establishment of a three-week service with St. John as the Canadian terminus and a Mexican port the southern terminus, with provision for calls at the principal West Indian points.

The service will be inaugurated shortly. The company which will perform it has not yet been selected.

THE BURGOMASTER

Harry Hermen will head the big revival of "The Burgomaster," which William P. Cullen will present at the Opera House in the role of Peter Stuyvesant, governor of New Amsterdam, who sleeps for 200 years and awakens to find himself in modern New York. The costumes are all new and are the handsomest, it is said, of any comic opera now touring. The scenery is all new.

"The Burgomaster" was the first Pickley and Luder's popular successes to gain favor. It is in a class with "Robin Hood" and "The Prince of Fies" for tunefulness, and many of the numbers have come to be known as classics. "The Tale of the Kangaroo," "I Love You," the famous Indian chorus, "The Rainy Daisies" and other songs have a hit that sends the auditor from the theatre whistling merrily.

DECLARES MISSION SYSTEM A FARCE

W. T. R. Preston Attacks Present Policy in Japan—Hot Beginners, Experienced Men Needed

Toronto, Sept. 16.—Grave was the indictment leveled at the churches of Christendom by W. T. R. Preston, the former Canadian commissioner to the Land of the Rising Sun, during the first time his lecture on Japan at Parklands Presbyterian church. Mr. Preston made no disguise of the fact that his two years' residence in the country had made him an ardent advocate of the Japanese, whom he said have the highest ideals of integrity and honor, not surpassed in any other country in the world.

The Japs were a progressive people and had easily adapted themselves to all the best ideas of Western civilization. They were a smart commercial people and desired to extend their commerce. They knew that foreigners who went to their country to open up commercial enterprises did not do so for the benefit of their health, but to make money. The Jap was aware that the expansion of commerce would help to better the conditions of the immense population of his country.

The Japs were aggressive, whilst the Chinese were the reverse. The Jap knew the possibilities of his attack even to the slightest duties of the house, but instead they seemed to drag in me and tire me out completely. I had used several different remedies, but found little relief in any of them and was through an advertisement in Watson's Drug Store, 100 King street, that I learned of Booth's Cherry Pile. I used only two boxes and they cured me. I have not had an attack of backache or headache since, and I feel like a new person."

Sold by dealers. Price 50 cents. The S. T. Booth Co., Ltd., Fort Erie, Ont., Sole Canadian agents.

CHAMBERS OF COMMERCE CONGRESS OPENED

Montreal, Sept. 16.—The Canadian Associated Press cables the following from Sydney (N. S. W.):

Speaking at the opening meeting yesterday of the triennial session of the Chamber of Commerce of the Empire, Sir Albert Spicer, president of the London Chamber of Commerce, emphasized the necessity of cheap cable rates throughout the empire.

Today the congress discussed the London chamber's resolution in favor of an imperial preference, the first time the London chamber has given its official assent to such a proposal.

Harry Colclough, of Brantford, urged that preferential arrangements were for the common good of the family.

Sir A. Spicer, as London's representative, said he would vote for the resolution, though personally he was a free trader. Mr. Belcher, the delegate from Winnipeg, said he was in entire accord with the London chamber. They could look alone to the mother land to give effect to a preference, but it specifically requested every government must do something. The discussion was adjourned.

James Pender and W. Frank Hatheway of this city, are attending the congress as delegates from the St. John board of trade.

WOMAN WHO IS A RAILWAY GRADER

Mrs. Bennett, of Winnipeg, Making Money in Railroad Construction Work on C.N.R.

Of all the occupations under the sun railroad construction work is generally regarded as one of the last which woman would venture to embark upon. But Canada has a woman railroader—Mrs. Bennett, of Winnipeg, who for many weeks has been engaged in grading on the C. N. R. Maryfield-Lethbridge line in Alberta.

Two years ago Mrs. Bennett, suffering from an affection of the lungs and decided that outdoor life would be beneficial to her health, took up the strenuous life of work on the grade.

In this occupation the past two years she has secured a rugged constitution and looks the very picture of good health and has no hankering for inside work. She has also been successful in securing a railroad. She handles "it" equally well as a plow and a pick and a shovel. She has a car of her own, and many more women talk about it, for it is a real thing. She has a car of her own, and many more women talk about it, for it is a real thing.

There is money in grading may be a domesticated coyote, but capture a prairie; a couple of dozen geese, a pig, a cow, a goat, and a favorite dog.

That there is money in grading may be a domesticated coyote, but capture a prairie; a couple of dozen geese, a pig, a cow, a goat, and a favorite dog.

ENLARGING ALGONQUIN

The St. Andrews Beacon says:—The Algonquin hotel closed its doors on Tuesday, after the most successful season in its history.

In anticipation of greater business in the future, preparations are now being made by the C. P. R. Co., for enlarging the hotel. Robert Clark, who had charge of the additions to the Hotel Frontenac, Quebec, arrived here last Thursday and is laying out the ground for the new wing which will be completed in time for next season. Mr. Clark will at once proceed with the erection of the foundation. The superstructure, the plans for which are not quite complete, will probably be built by tender. The additions will give the hotel 100 more rooms.

NEW TO THEM

Mr. Rube—Great snakes, Marie! I feel like I have a thunderstorm going on in my stomach.

Mr. Rube—Well, Hiram, that's what you get for eating them thar "lightning lunces" they sell in these city restaurants.