

- As heads of mission, you will also be communicators:
 - You will be expected to promote and protect Canadian interests abroad: your function will very much be one of advocacy.
 - You will therefore be required to become public figures, to build networks, to seek partnerships: you must achieve profile access and influence in order to be successful.
- In whatever activity you engage, my best advice to you is to be results oriented;
 - you must develop a clear vision of what you should achieve given the challenge you are facing and the resources available to you, and adopt clear objectives and priorities.
 - And your ability to achieve results will require that you work as part of a team with those in Ottawa in a position to support you: do not fall in the trap of the "we" and "they" syndrome.
- I wish you all success in your respective missions and I hope to keep in touch with you during your mandate.