

MAJOR AMERICAN COMPANIES OPERATING IN MEXICO

3M Aero Box, Inc.	Gould Shawmut Div.
Allied Electronics, Inc.	Hamlin, Inc.
AMP Amrace Corp.	Hatch, Inc.
General Products Division Ark-Les Special Products	Honeywell, Inc.
Babbitt International, Inc.	Hubbell, Inc.
Baker Instrument Co.	ITT Power Systems Corp.
Baldor Electric Busler Electric Coilcraft, Inc.	Leviton Mfg. Co. Inc.
Combustion Engineering, Inc.	Littelfuse, Inc.
Condor, Inc.	Magnetek, Inc.
DC Power Supplies Cooper Electrical Distribution	Marcat Manufacturing
Products Cooper, Inc.	Namco Controls
Delta Products Co.	Onan Corp.
Digit Power Corp.	Portage Electric Products
Dravo Corp.	Power One, Inc.
Eaton Corp.	Singer Co.
Cuttler Hammer Products Electrical South, Inc.	Southern Machine and Tool Co.
Emerson Electric Co.	Strandberg Engineering, Inc.
Engelhard Corp.	Superior Electric Co.
General Electric Co.	TDK Texas Co.
Gleason Reel Corp.	Valmont Electric
Gould, Inc.	Westinghouse Electric Corp.

Source: United States Department of Commerce.

COMPETITIVE FACTORS

Mexico uses the metric system and this is perceived as a handicap by some American manufacturers. The fact that the *Comisión Federal de Electricidad (CFE)*, Federal Electricity Commission, is obligated by law to consider Mexican manufacturers first is another handicap for all foreign suppliers. On the other hand, foreign companies that have manufacturing operations in Mexico are considered domestic manufacturers. Under the North American Free Trade Agreement (NAFTA), American and Canadian companies will have improved access to this market.