



Table 2. Summary of Pulp and Paper Facilities by State

State	Number of Facilities		Number of Facilities by Pulping Method				
	Paper Mills	Pulp Mills	Ground-wood Mills	Semi-Chemical	Sulfite	Kraft	*Misc.
Alabama	17	23	5	2	---	13	3
Arkansas	12	9	1	---	---	7	1
Florida	10	10	---	1	2	8	---
Georgia	23	22	4	1	---	12	5
Louisiana	14	21	3	4	---	12	2
Mississippi	12	10	2	---	---	6	2
North Carolina	16	12	---	1	---	8	2
Oklahoma	7	6	---	1	---	2	3
South Carolina	11	12	4	2	---	5	1
Tennessee	14	13	2	3	---	3	5
Texas	14	12	3	---	---	6	3
Virginia	15	11	2	3	---	5	1
TOTAL FACILITIES	165	161	26	18	2	87	28

* waste paper, thermomechanical, etc.

The sizes of the facilities in the Southeast as listed in Appendix 2 are extremely variable and are highly dependent on the ownership. Forty percent of all types of pulp and paper facilities in the Southeast are owned by major U.S. pulp and paper corporations as shown in Table 3. If the sample is restricted to mills larger than 500 TPD production, the percentage of ownership by major pulp and paper corporations increases to eighty-four percent. International Paper Co. has the largest number of facilities with twelve operations, Georgia-Pacific Corporation is second with five facilities, and Champion International, Union Camp, and Weyerhaeuser have four. Corporate ownership of multiple facilities is a significant consideration when considering marketing plans, as purchasing is more likely centralized at the corporate levels. There is also some foreign ownership of pulp and paper facilities in the South. Abitibi-Price operates two mills; MacMillan Bloedel Ltd., one; Smurfit, two; Bowater, two; and Kymi Kymmene Oy has joint ownership of one mill. Since operating management of these foreign owned mills is generally local, the fact that ownership is wholly or partly foreign has little effect on purchasing decisions.

There are several pulp and paper industry directories available which provide valuable information concerning mill distribution and capacities. Two that are published annually and that cover the entire North American area are Lockwood's Directory of the Paper and Allied Trades (Vance Publications, P. O. Box 400, Prairie View, Illinois 60029) and Post's Pulp and Paper Directory (Miller Freeman Publications, 500 Howard Street, San Francisco, California 94150). The Lockwood's Directory contains extensive information such as listing of corporate headquarters, addresses of individual mills, equipment content thereof, grades