

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :422-VIENNA

002-FISHERIES,SEA PRODUCTS & SERV.
AUSTRIA

AMSTV-55A-1989

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

PROCESSED FISH & SHELLFISH

EXTENSIVE CANVASS OF AUSTRIAN FISH MANUFACTURERS & IMPORTERS
INCREASE AWARENESS ABOUT CANADIAN SUPPLY POTENTIAL AND

CONSEQUENT INCREASE IN SALES

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

1. First importation of fish products by PSC.
2. General Director of PSC invited to London.
3. Charter signed & Billiton contract with fish products.
4. Sales agreement signed between Polish Oil and Gas Co. and Canada Corporation of Calgary for delivery of 5 compressors to Poland. Contract worth of 2.5 million.
5. Contract signed on contract for equipment for Polish Oil and Gas Company.