



How to use

RESEARCH & LABORATORY PRODUCTS:

Canada's Manufacturing Capability

This catalog contains descriptive information on a number of Canadian companies that manufacture products for use in scientific laboratories. A product qualifies for inclusion in this catalog if 50% or more of its value has been added in Canada.

The purpose of the catalog is to give wider publicity to Canadian manufacturing capability in this area in the expectation that more Canadian scientists will purchase, or at least take into consideration, Canadian-made products when they are acquiring equipment or instrumentation.

In addition, it is hoped that distribution of this catalog overseas by the Federal Department of Industry, Trade and Commerce will stimulate export opportunities for these Canadian manufacturers.

This project has been spearheaded by the Natural Sciences & Engineering Research Council with the assistance and co-operation of the National Research Council of Canada, the Medical Research Council of Canada, the Department of Industry, Trade and Commerce, and The Institutional Market Program consisting of representatives of the 13 Federal, Provincial and Territorial Governments of Canada. It has been produced by Maclean Hunter Ltd.

Although complete address and telephone information is included in each company's write-up, we have included a convenient postage reply card at the back of the catalog which you can use to get information on any of the products described. Just fill out your name and address, answer the brief questionnaire, circle the number of the company that makes the product you're interested in, and drop in the mail. We will make sure the information gets to you as soon as possible.

It is expected this catalog will grow in size each year, with additional companies participating and with existing participants expanding their product offerings. However, if you would like to suggest companies for inclusion in future editions, please drop a note to: Research & Laboratory Products: Canada's Manufacturing Capability, c/o Maclean Hunter Ltd., 481 University Avenue, Toronto, Canada M5W 1A7. We will do our best to include them in the next issue which should be available in August, 1983.

Finally, towards the end of this year we will be circulating a questionnaire to selected recipients of the cata-

log to solicit their reactions to it and to determine to what extent it has been instrumental in increasing the use of Canadian-made products in laboratories at home and abroad. Should you receive a questionnaire, please fill it out and return it promptly as we will wish to incorporate your comments in the 1983 edition.

Douglas E. Dingeldein
Project Co-ordinator