

country over the next few years and the requirements for airport vehicles. Also, some of the companies established representation for their product lines. All were encouraged by the results of their stay in Malaysia and are planning return visits in the near future.

As many of their products, such as ambulances and fire-fighting vehicles, have other applications, the group members met with hospitals and oil companies to describe the operation of the equipment, as they did in Singapore. The visitors were particularly impressed with developments in the city-republic and considered their stay fruitful because of the positive response received from the 12 companies and Changi airport officials they approached.

CCC Explains Services

THE Canadian Commercial Corporation (CCC) was formed in 1946 and provides specialized service to Canadian suppliers and foreign customers to facilitate Canadian exports. It does this by helping foreign customers find Canadian sources of goods and services or by acting as a prime contractor for foreign governments and international agencies on behalf of Canadian suppliers.

Senior officials from the CCC visited ASEAN recently to explain the operations of the agency to both government and private sector within the region. In Singapore discussions were held with the Public Utilities Board, Department of Trade, and Public Works Department, while in Indonesia the visiting Canadians met with officials from the Ministry of Communications, State Railway, Bank of Indonesia, and the Ministry of Defence. The CCC has been involved with 23 Canadian suppliers for a rural road project worth more than \$15 million to be built under the supervision of the Directorate General of Highways, Public Works Department in Indonesia.

In Thailand CCC officials met representatives from various civilian and military agencies. Earlier this year a \$650,000 contract between CCC and the Petroleum Authority of Thailand was signed for a six-months-long project related to the start-up operations and onshore maintenance of the natural gas pipeline which runs from the Gulf of Thailand to Bangkok. The CCC has engaged the Calgary firm ALGAS Engineering Services to carry out the contract, which will involve the supervision and training of Thai personnel in repair procedures, safety measures, inspection and monitoring.

Last year CCC achieved sales of over \$550 million, involving more than 500 Canadian companies and 50 foreign buyers.



Among the specialized equipment promoted by members of the Canadian airport maintenance and service vehicle manufacturers' mission that visited ASEAN was this versatile baggage handler.



The Canadian Council for South East Asian Studies (CCSEAS) held its second international (and twelfth annual) conference jointly with the Institute of Southeast Asian Studies in Singapore from June 21-24. Over 120 academics and research specialists from Canada, ASEAN and other countries attended the conference which was funded in part by Canada's International Development Research Centre (IDRC). The conference theme was "Village-Level Modernization: Livelihoods, Resources and Cultural Continuity." Mr. W.T. Delworth, Assistant Under-Secretary of State, Department of External Affairs, presented an address on behalf of Canada's Secretary of State for External Affairs Dr. Mark MacGuigan on Canada's relationship with Southeast Asia.

Pictured at the start of the conference are (l-r): Dr. Geoffrey Hainsworth, Institute of Asian Research, University of British Columbia; Dr. Rodolphe de Koninck, President of the CCSEAS; Dr. Kernial Sandhu, Director of the Institute of Southeast Asian Studies; Mr. L. Michael Berry, Canadian High Commissioner to Singapore; and Mr. W.T. Delworth.