

A FAIR TRIAL

In the majority of cases where we have sold the Burroughs Machines, the men who bought them, first thought they had no use for them. They were willing to eliminate any possible doubt, however, by giving the Burroughs a fair trial. You can't tell what a man can do until you've tried him on your own business. No more can you understand the value of a Burroughs till you've given it a fair trial, and found out what the machine can do. If you wanted an efficient man for your accounting department, and you found that you could have one for a month's trial without salary—and at the end of a month if he didn't make good you could fire him without question, you'd jump at the opportunity, to accept that proposition, wouldn't you? And if you also found, after the man had made good, that you could keep him at an office boy's salary, you'd jump at that chance, too. Now, here's the point—the



Hand or
electrically
operated

BURROUGHS

(Nine out of every ten adding and listing machines sold are Burroughs)

Adding and Listing Machine

is more than a man in an accounting department; it is an infallible detail brain that cannot be overworked

Try a Burroughs on Your Own Business for a Few Weeks Free

If, at the end of that time, you don't want it, send it back at our expense. If you find, as we believe you will, that you can't get along without it, it will cost you to keep it approximately the year's salary of an office boy, and you'll get the equivalent of the services of a high class bookkeeper plus about fifty per cent. of speed and accuracy. That is your fairest means of knowing just what a Burroughs will do for you.

No matter what the size or nature of your business, whether you employ a staff of bookkeepers or do your own accounting, there is a Burroughs to meet your requirements "head-on," lift the detail load from the shoulders of your employees or yourself, and give a fair chance for creative, business-building efficiency. Give your details to a Burroughs and get your money's worth out of the brains in your employ. Out of 58 different machines, hand or electric, there's one particularly adapted to your business.

Our Book "A Better Day's Work" contains a history of accounting from the beginning, together with a clear and concise review of the most direct present-day business methods and systems. It isn't a Burroughs catalog. It deserves a place in your office library.

Free if You'll Ask for It

Fill out the coupon or write today for full information regarding the trial of a Burroughs, stating the firm name and nature of your business.

BURROUGHS ADDING MACHINE COMPANY
Burroughs Block, Detroit, Michigan

171A Europe—65 High Holborn, London, W.C.1, England.

Please
send me

one free copy,

"A Better Day's
Work" M.T.—Mar. 27

To.....

Firm Name.....

Kind of Business.....

Size of office force.....

Address.....

PENS AND LIPS.

Butter is essentially genuine and of high quality, as offered for sale in Canada. A. McGill, chief analyst, Inland Revenue Department.

Gow Ganda can be helped by miners who stake out claims and do assessment work. Gow Ganda will not be helped by brokers who get out a prospectus and sell shares in a property capitalized for \$1,000,000, 2,000,000, \$3,000,000 or \$4,000,000.—Toronto Telegram.

In our own colonies and dependencies—should nearer supplies ever fail us—there are enormous reserves of iron ore stored for future use. In Nigeria, Sudan, South Africa, New Zealand, Australia, and Canada there are large deposits. In some of those places—notably in India, Australia, Canada, and Newfoundland—there are rich and abundant reserves close to the coasts which, with proper organization, could be shipped to this country at low cost, should the necessity ever arise. Indeed, we have already drawn some ore from Australia, and in Nova Scotia there at least 300 million tons of rich ore so conveniently deposited that it could be delivered alongside British blast furnaces at 14s. a ton—cost and freight.—London Times (correspondent).

This has been the effect of an artificial trade barrier along the geographical boundary, erected by the United States and practically forced upon Canada against its desire. Forced back upon itself it has gone resolutely and persistently at work to develop industry and trade independently and to establish advantageous relations with the Mother Country and with Europe and the rest of the world, giving up all effort in the direction of the United States. That is the result of a churlish policy on this side and the loser is the United States. A change of policy would probably find response in Canada, for it would still be of advantage to her people, but conditions have been so changed in the course of Canadian development that the commercial coalescence that was possible twenty years ago is now out of the question.—New York Journal of Commerce.

The capital of the Russell Harvesting Machine Company, which consisted of 2,500 shares of \$100 each, has been re-divided into 25,000 shares of \$10 each.

The Imperial Bank of Canada have opened a branch at Lethbridge, Alta., in charge of Mr. W. R. Seattle, formerly accountant at the Nelson branch of the same bank.

The Bank of Montreal will erect banking premises at the north-east corner of Queen and Yonge Streets, Toronto, and will open an office when the new building is completed. The business of the Yonge and Queen Street and Yonge and Richmond Street branches will be merged, and when the new building is ready the branch in the Confederation Life Building will be closed.

The report of the Canada Northwest Land Company shows a decrease in farm land sales for 1908: 8,692 acres for

\$96,894, compared with 15,471.34 acres for \$175,362.49 in 1907, and the average price obtained is slightly less, being \$11.13 per acre, as against \$11.33 per acre in 1907. Town site sales also show a reduction. This result is attributed to the recent financial stringency. The liquidation of the company is continuing satisfactorily. A repayment of \$4 per share of capital has been made, reducing the capital stock to \$59,277.75, or \$1 per share par value. Ontario Government 3½ per cent. stock to the amount of £15,000 sterling has been purchased and set aside as a reserve fund for the ultimate repayment of the \$1 per share. An initial distribution on realization of assets of \$5 per share has also been declared, payable to the shareholders on April 15th.

TABLE ADDRESS

"BLAIKIE"—TORONTO

ALICE CODE

8TH EDITION USED



MEMBERS TORONTO STOCK EXCHANGE

The Imperial Life

Assurance Co. of Canada

ASSURANCE IN FORCE, \$23,723,050

FIRST AND PARAMOUNT



Assets, - \$4,553,844

Reserve, - 3,458,046

Income, - 1,095,699

Net Surplus, 478,213

Head Office

TORONTO

ABSOLUTE SECURITY TO POLICY-HOLDERS.