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## IGNORING THE BOOKSELLER.

Montreal, June 10, 1905.

The Editor, Bookseller and Stationer:

Toronto.

I enclose a recent-ad, from Montreal Star, and imagine the public in-reading this would think that the books there advertised were only obtainable direct from the publishers.

It is a small matter, but feel sure it would benefit the trade very much if publishers in advertising their books would, in-addition to-stating their own-name, etc., add "and at all book stores."

A MONTREAL BOOKSELLER.

## A VISITOR FROM SCOTLAND.

THE Toronto office of Bookseller and Stationer was visited on June 21 by Mr. J. S. Ferrier, of the English publishing house of Oliphant, Anderson & Ferrier, Edinburgh and London. Mr. Ferrier spent about a month in America, and at the time was on his way home. It is ten years since last he visited this continent, and friends here remark how little the ten years have changed his appearance. Though no longer a young man, he-has still all the buoyancy of youth, and looks on the world with an optimistic eye.

Mr. Ferrier is strongly of the opinion that too-many books are being published for the good of the trade. He also-notes that there is a great change in the character of the books in demand for Sunday school-libraries. Of Canadian-stores he had little to say, but was inclined to think they were holding their own.

The most important work his firm have done of late is the completion of the Famous Scots Series, in fortytwo volumes, of which series Andrew Carnegie's volume on James Watt is the last.

## ANONYMOUS BOOKS.

The number of writers who have published books anonymously during the last 18 months has been somewhat-unusual. One-of the most favorably known-of-these anonymous books is "Sturmsee: Man and Man," by the author of "Calinire." The latter book provoked a great deal-of-discussion-at the time-of-its publication and was received by the critics with a great deal of favorable comment. The last volume, "Sturmsee," more than upholds the reputation of the author and is an unusual novel, combining a great deal of philosophy with an exceedingly interesting story. The price of this novel is \$1.50. A new edition of "Calmire" at the same price is also-being produced-with the first-edition of "Sturmsee." (Morang & Co.)