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A COMPARISON

When the Council of 1914 took office the tax rate stood at 22 mills. It raised it to 23 mills.

In 1915, it was increased to 24 mills. And when the legislators of 1916 assumed control of affairs, they advanced the rate to 26 mills. The ratepayers thus had to meet a growth of 3 mills in the rate in three years.

These were the earlier years of the war, when business was disarranged, when the future was dark and the ratepayers called upon to bear for the first time the rapidly increasing costs of living and national levies. With outside burdens, mounting in number and weight, they resented the increased municipal taxation and dismissed the council.

The Council of 1917 was pledged to economy. It succeeded in keeping the rate at 26 mills and having at the end of the year a surplus of \$3700. Their success in doing so led to their being returned to office by acclamation.

In 1918, it exercised even greater economy and retained the rate at 26 mills. This in face of unprecedented advances in the cost of labor, materials and supplies, of which it purchased in excess of half a million dollars worth.

It did more. It curtailed all public works that were not absolutely necessary. This means that the growth of the debt was checked and that the ratepayers will have less, in the future, to pay on improvement taxes. In a number of instances, where public improvements were made and did not mount into large sums, the principle of paying for them in the same year, was adopted and found favor. The principal debenture issues were for patriotic purposes.

Had the ratepayers not there had an economical council, there is no question of what would have occurred. Had the city had a council such as held office earlier in the war, the taxpayers would have had to pay a higher rate.

All over the province, city councils, excepting in this city, increased their tax rates. Stratford advanced them 7 mills; Peterboro 8; Belleville 3; Brantford 5; St. Thomas 2.5; Windsor 4.5, and Hamilton 4 mills. An average of 4.8 mills.

To have increased our rate this year by as much as 4 mills would have meant an expenditure in round numbers of \$48,000 more. The Council of 1918 then deserves credit for saving this or a similar sum to the taxpayers of the city.

The ratepayers strongly insisted, during the war years, on rigid economy. As a consequence, the municipality emerges in a strong financial position, with its credit high, and having only a moderate debt.

What new conditions and perplexities 1919 may usher in cannot be foreseen but whatever they be, will they not be best met by a mayor and council pledged to economy?

ROBERT DOLLAR ON FAR-EASTERN TRADE

Across the border they have an

WHAT ABOUT YOUR INCOME?

The elements comprising the body are constantly wearing out and must be renewed daily, else the outgo of strength exceeds the income.

SCOTT'S EMULSION

will help the tired business-man or woman keep pace with the wear and tear of life. Scott's Emulsion nourishes the body, blood and nerves, and helps maintain an even balance of strength and energy. Safe-guard your income. Come of strength with Scott's.

Scott & Borne, Toronto, Ont.

19-19

old lumber king and ship owner, named Robert Dollar, who has been one of Uncle Sam's dollar-a-year men, helping make history. He has focused the attention of American business men upon the possibilities of trade in the Far East.

Before giving his views, it will be interesting to note that Mr. Dollar began his lumbering career in the Chaudiere district near Ottawa; cut logs on Georgian Bay; married a Canadian girl; followed the big timber to Michigan and thence to California.

There he found that in order best to sell his lumber it was advantageous, when a market was to be found for it in China or Japan, to own ships. It naturally followed that after delivering a cargo of lumber, say in Shanghai, he should seek a return cargo rather than return in ballast to California. Gradually he became a big ship owner, with a valuable trade connection in China and Japan.

As an illustration of the esteem in which he is held both in his adopted country and China, he has recently been entrusted with a transaction between the U.S. government and China, involving \$32,000,000, and was not asked by either country to put up a bond. This was a tribute to his integrity.

In view of Mr. Dollar's opinions on Chinese and Japanese trade, and the circumstance that this Dominion is building a Canadian merchant marine, his statement of possibilities will at this time prove interesting. In the current issue of the American Magazine he says in an interview: "Great Britain has no fewer than thirty-seven organizations getting ready to cope with after-war problems of every conceivable kind. Every nation in Europe is getting ready. We are the only nation that is lagging. We are doing practically nothing yet."

"Our own company, for one thing, is spending several hundreds of thousands of dollars in building new docks and other shipping facilities at one port alone in the Orient. We are also making extensive preparations at other Far Eastern points. Some of these facilities may not be actually needed for years, and they strike certain people as foolish, as a waste of money. True, the half mile of docks we are constructing at this place may seem unnecessary at this stage of world development, but we are laying broad foundations for the future. We know they will be needed, as a national asset, we know they will become immensely valuable, for correct reading of the history of the human race enables us to see what is coming. Always the nation that has the greatest fleet of ships has commanded first place in the world. And always the center of commerce moves westward. It is destined next to pass to the Pacific. America will have the greatest number of merchant ships ever possessed by any nation. Trade must be found for them. The greatest field in the whole world for commercial development is China, with its population equaling one third of the world's total inhabitants. The nations on the Pacific, notably America, China

and Japan, are to become leading nations hereafter. That is why our company is laying plans for expansion at both sides of the Pacific."

F. S. Scott Addresses Shoe Manufacturers

DISCUSSES INDUSTRIAL ISSUES

The following report of a speech made by Mr. F. S. Scott, M.P., at a banquet in the Windsor hotel Montreal, following his election to the position of President of the newly organized Shoe Manufacturers' Association of Canada, appears in the current issue of the Shoe and Leather Journal.

Mr. Geo. A. Slater, proposed the toast of the new President of the Shoe Manufacturers' Association, Mr. F. S. Scott, M.P., which was honored with three cheers and a tiger, followed by the singing of "He's a Jolly Good Fellow." Mr. Scott responded with a speech which evidenced to those who heard it that the Association is making their choice for chief executive had not made any mistake. His speech was a clear, masterly handling not only of industrial but of the social and political aspects of the shoe industry. It was really the event not only of the evening, but of the year. He said, in part, the Association had not been organized for profit but to enable the industry to take its place in the march of progress. It was prophetic of the way the people of Canada had determined to go on. The world was expecting great things from the Dominion of Canada and we had to live up to the reputation our men had made for us. We had great problems ahead of us, problems that had never before confronted us. Canada had to raise more than three times its former revenue. There was no other way but to increase our trade and if we were to maintain the industries of this country which for forty years have been its backbone we will have to be up and doing, for influences are already at work that mean the undoing of all that has been accomplished in the forty years, unless they are met with determination. If it had not been for this denterful industrial development, it would never have been able to take the part we have taken in the field or in war production. There has been too much silence and inaction, and it is time to be up and doing. The province of Quebec can do more than any other to stem this baneful tendency. All we ask for is to have the matter looked upon from the standpoint of the country as a whole and not from the narrow viewpoint of a section of the community.

We were glad that a better understanding was promised amongst the shoe trade by the Shoe Manufacturers' Association of Canada. He believed that two thirds of the capital invested in the industry was of French origin.

Speaker went on to say that already before the return of the men, there were whispers of industrial strife. It is inconceivable that in years to come we should be in a position to look back upon such a period of strife and effort that have been made. He called for a square deal to the men—wages with a proper relation to the cost of living. He believed that also stand for a square deal in service in production. But let us have more sympathy with the average man who will return from his army life more or less incapacitated mentally as well as physically for this work of reconstruction. The motto for the days to come should be "Get together."

Following the address of President Scott came remarks of Senator G. D. Robertson, Dominion Minister of Labor who spoke of the plans of the Government for rehabilitating the soldier. He stated that they would need the utmost co-operation of manufacturers and others followed.

Blame the Nerves

When you cannot sleep and are easily irritated and worried you have reason to suspect that the nerves are below normal.

They are not getting proper nourishment from the food you eat and need a little special help. A few weeks' treatment with Dr. Chase's Nerve Food will do wonders for anyone in this condition. Note your increase in weight while using this food cure.

Letters to News Record

THE MUNICIPAL CONTEST

To the Editor:—If you will allow me space in your valuable paper, I would like to protest most vigorously against the actions of the meeting held on Dec. 27th, in the Trades and Labor Hall, in selecting a political slate for the coming municipal election.

As a ratepayer, a British subject and a workman, I have a right to know who appointed the "Ratepayer's Committee." The word ratepayers, means everybody who pays taxes, and there has never appeared in either paper a notice calling all the ratepayers together to appoint this committee. True a notice did appear to the effect that friends and supporters of the present council were invited to attend but is this the ratepayers, or is it a group of political bosses, who are trying to run things to suit their own ends and keep ready-made a slate of qualified men from ever getting into the city council.

We have been through some pretty crooked times in this city and have had opposing factions knifing each other long enough. A year ago, it was generally thought that leagues and organizations which had been put into operation for political purposes had been abandoned. Three months ago it was absolutely confirmed that these leagues did no longer exist, and that the coming municipal election would be fought as in the good old days on the popularity and ability of the men running for office.

To make a long story short the idea of this clique who put this deal through in the name of the ratepayers committee are merely trying to make it appear to the working man that such a league did still exist. The World has been fighting for the past four years for the cause of Democracy and which has at last come

Influenza Still Claiming Victims By the Thousands

Epidemic Breaking out Anew From End of Country to The Other.

Warning to the country that the influenza epidemic is by no means ended and that all possible precautions against its spread should be taken has just been issued by the public health authorities at Washington.

Late reports show that the disease is breaking out anew in its worst form from practically one end of the country to the other. Already there have been over 300,000 deaths from the disease and one prominent health official predicts that there will possibly be 700,000 deaths in this country next year from influenza and the ailments which follow it. The disease has been very baffling to the medical profession and health authorities frankly admit that ordinary preventive measures such as wearing of masks and closing public places seem of little avail.

Persons who are weak and rundown, and who have not the strength to throw off the influenza germ, are the earliest victims. Those who catch colds easily or who are suffering from catarrhal troubles are also early victims, as the inflamed mucous membrane linings of the nose and throat are an open door to the germs. If you are suffering from any of these symptoms, nothing will build you up and fortify your system against attack like Tanlae, which contains the most powerful properties known to science. This statement is easily proven by the fact that this celebrated medicine is now having the greatest sale of any system tonic in the history of medicine. It has been accomplishing remarkable results during the present epidemic and hundreds of thousands who have used it are enjoying the best of health. One prominent physician in Texas frankly stated that he had found Tanlae the finest tonic to be had for building up his patients who had had influenza.

Actual experience has shown that the best way to keep from taking influenza is to keep the system in good shape as it is a well known fact that it can throw off almost any infection, not even excepting Spanish influenza, if one of which is one of the most contagious diseases known.

Tanlae increases your strength and weight and creates a good, healthy appetite for enjoying food. It keeps you physically fit and makes you strong, vigorous and well, and in this way fortifies you against deadly disease germs in connection with the Tanlae treatment, be sure to keep the bowels open by taking Tanlae's Laxative Tablets.

For sale in Kitchener by E.O. Ritz & Co., in Galt by R.W. Meikleham, in Hespeler by Jno. R. Phin in New Hamburg by W.H. Boulton in Milbram by R.B. Hamilton in West Montrose by J.E. Rishel & Co., in Preston by H.L. Frick in Waterloo by A.B. Learn, in Doon by L.C. Bullock.

into its own; but it seems to me that its up to the citizens of the City of Kitchener to stand up and make a political position which the Autocrats of Europe have been placed in to-day.

The era which we now enter, is the era when the workingman comes into his own, and its up to the workingman of this city to put men in the council who will give us better conditions to live in, and not merely use us two weeks before election, to get back into power. When we elected this council two years ago we were told we had a council who would restore harmony, conduct the affairs of the city in an economical way and in many other ways approach our ideals of a good city to live in.

It is the day when the workingman comes into his own, and its up to the workingman of this city to put men in the council who will give us better conditions to live in, and not merely use us two weeks before election, to get back into power. When we elected this council two years ago we were told we had a council who would restore harmony, conduct the affairs of the city in an economical way and in many other ways approach our ideals of a good city to live in.

We have to-day a deficit of over \$15,000 which will have to be made good by the council. We have a lawsuit still staring us in the face, which may not turn out quite as rosy as some of the aldermen try to live in, and if the word of warning of this situation to-day is our own fault, and you can't get around the fact that a slate was selected two years ago, which has proven conclusively to be a poor means of selecting a city council. You Mr. Workingman have brains enough and are conversant enough with public business to elect your own men to vote for, and it appears to me that it is nothing but an insult to your ability, to have any clique cram this thing onto you again.

In looking over the list of names for aldermen you will find many men who have proven their ability in business, and still as workmen and if the future councils are going to carry on the great work of reconstruction, you will have to get young blood to grow with the situation.

Mr. Workingman, its up to you to get busy, put your thinking cap on, get rid of all bad influences and select a council for yourself when you go to the polls on New Year's day, and if you do that you can rest assured that you can still call this the best city in Canada. Thanking you, I beg to remain, Yours for better civic government, W.H. Gottfried.

Dec. 28th, 1918.

To the Editor, Record:—Why not close the stores on New Year's Eve and give the clerks a chance to attend the Special Evening Services, held in the Churches, along with the rest of the people?

One in sympathy with the Clerks.

AN APPEAL TO THE ELECTORS

To the Editor: I have been most seriously impressed by the conditions surrounding Municipal Affairs at present, and feel it my duty to issue a word of warning to the electors, to use their franchise with supreme caution in this critical time.

We hear much about peace and harmony and cooperation from the opponents of the council of 1917 and 1918. Let me ask: Who were the people who created the discord and disharmony in this city? And who are so solicitous for its welfare now?

Was it the men who started the agitation to change the name, or those who pleaded to postpone it till after the war?

Was it cooperation or coercion they used to accomplish their ends? Who were the people who shouted Pro-German at all who failed to see eye to eye with them and who were so misguided that they failed to realize that the city was first settled

GOOD FURS CHEAP

We have a lot of Ladies' swell Furs on hand, which would all have been sold had we had the usual cold weather in December. All of these furs will now be sold—and sold cheap—and we will begin tomorrow, the last day in the year, with some very interesting prices.

HUDSON SEAL NECK PIECES

Fine wide shoulder stoles, cape effects, plain and trimmed with sable or fitch ranging in prices from \$27.00, \$35.00, \$42.00, \$50.00 to \$60.00

Hudson Seal Muffs to match in melen or canteen shape, at \$18.00, \$20.00, \$22.00 to \$28.50

SABLE FURS

Beautiful capes, with wide sweep and sable tails as trimming, also wide shoulder stoles, and scarfs, special prices \$18.00, \$27.00, \$42.00, \$50.00 to \$110.00

Sable muffs to match at \$25.00, \$30.00, \$35.00 to \$37.50

NATURAL WOLF SETS

Large animal effect, shoulder pieces, head and tail trimming, new canteen shape muffs to match. Prices from per set \$18.00 to \$45.00

MISSES' COON SETS

Choice quality of natural coon stole and large muffs, per set at \$35.00, \$40.00 and \$45.00

MINK MARMOT

Mink Marmot sets in shoulder stoles and neck pieces. Prices from \$3.50, \$5.00, \$7.50 to \$12.00

Muffs to match in good sizes, very special at \$7.50, \$8.50 to \$10.00

Values unmatched in Ladies Cloth Coats

The values we offer now in Ladies' Good Warm Winter Coats are not equalled anywhere. Splendid garments, stylish, well made and at less than wholesale prices. See the coats we offer now in good choice at \$15.00, \$18.00, \$26.00 and \$37.50

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by people who underwent all the hardships of pioneer life to escape the persecution of militarism, and in order to have freedom and peace in this country. People whose intentions were sufficiently developed to anticipate the conditions facing us to-day. People who are just as generous and law abiding, "more so in fact," than those who have shouted themselves hoarse, to manifest their loyalty.

Before the war these people by their industry and integrity had placed themselves on record as having the best city "for its size," in Canada, and were so heralded by the very men who have caused the discord within the city.

We reap what we sow. Yet we find these men seeking to secure peace without a harvest and thrashing, in order to separate the chaff from the wheat.

Mr. Eleuter remember you are the man with the Flail to do the Threshing. Do you want Chaff or Wheat. The city as a people ask your verdict, and trust you to do your work WELL.

Do not allow Coercion as we had last year before the Dominion election, to lull you into voting for the Young Man's Party, men who are striving to get a snap judgment at a critical period. Have any of the young men manifested any real desire for peace and harmony? If they had done so the old Council would have appreciated their assistance in some of the trying times through which it passed.

I, therefore, ask the electors to act with mature thought and best judgment and the city will accept it.



"You have the nicest Blouses I see anywhere"

We have that compliment paid us every day in the week by ladies of sound judgment. We set ourselves the mark of achieving the reputation of being the leading blouse store in Western Ontario; just as we have earned that enviable position in furs. How well we are succeeding is indicated by the remark quoted above. Just now the creations in voile, georgette and crepe de chene are unusually enticing to the ladies. The price range is ample to meet every requisite.

W. FELDMAN

Leading store in Western Ontario for Ladies' Ready-to-Wear and the finer furs.

Wash

Fine Silk Georgette styles and at prices Wool Sets and colors and prices

Balance of

Fine Silk Georgette styles, sizes 18 to 40, back, medallion trim \$8.00, special price

Salts Silk Plus collars, sizes 18 to 40, Salts Silk Plus collars, reg. \$33.75,

We have a body welcome.

Terms Cash One Price

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