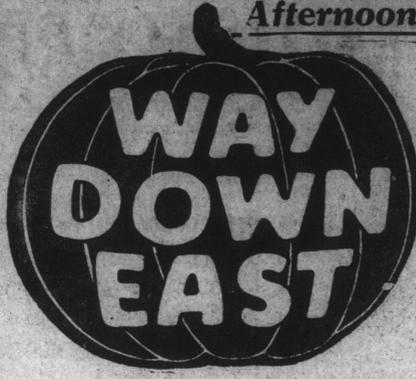


MAJESTIC

FRI. and SAT.
2-DAYS-2
-MORE-2

One Show Each Night
BEGINNING AT 8 O'CLOCK



Afternoon Performances at 2.15

PRICES:

AFTERNOONS 10c & 20c

Night: Main Floor, 20c
Balcony, - 50c

NOTE.—Entrance to Balcony on Theatre Hill.

If you want to hear Real Good Music, hear the programme the MAJESTIC ORCHESTRA will play To-Night.



Just Folks
D.W. Griffiths
"Way Down East"

SELF-RESPECT.
The man whose word was never broken,
Whose lips a lie have never spoken,
Whose hand has truly earned its pay
And dealt in kindness day by day,
May not be rich or known to fame,
But all men must respect his name.

The man who bears no evil tales
Nor whispers when another falls,
Small gossip of the reason why,
May never pass so very high,
He may play poor into the end,
But he shall never lack a friend.

The man who dares for honor's sake
To spurn advantage he might take,
Who scorns the profit he might gain
At peace with conscience to remain,
May live his life in squalor grim,
But none shall dare to sneer at him.

Not all the good men comes to skill,
Not all the brave and strong of will
Attain high goals—for oft we see
Honor in those of low degree;
But all who do the best they can,
May walk the world and fear no man.

SIDE TALKS.

By Ruth Cameron.

WE ALL KNOW.

What a common thing it is to find a clerk who does not know one thing about the speciality he sells except the stock he has on hand! Of, indeed he knows here are two examples of the kind of thing I mean. Once went into a store to buy a watch. We had been reading up on watches and we knew what the various makers had to offer, and by dint of persistence we finally sold ourselves a canoe. I put it that way because that is what I mean. The man did not sell me a watch. He did not know enough about the subject to really sell anything. He answered any questions we asked by monosyllables, and finally invited us to buy a make whose points we had gotten from advertisements—and from advertising alone.

He knew something. In the third shop, famous throughout the country for its development of real salesmanship in its personnel, the clerk sold me a watch. He had none of American make, and none with a radium dial, but he countered my two objections by explain-

that he could have a radium dial on and that, as regard parts, the shop kept a full line of all parts of the foreign watches they sold and would guarantee to repair for a reasonable price. As the shop has a perfect reputation for good faith I bought the watch and arranged to have the dial put on. That man knew something about his business besides the tray of watches in his show case. He knew what people were likely to ask for, he knew what watch makers were advertising.

To Get Somewhere. It seems to me that if I had a shop of any kind I should supply my clerks with all the advertising and the catalogues of various makes of whatever specialty they handled and insist that they read them. Sometimes it is possible to order what the shop does not have and thus hold the customer's trade and good will. Again, if a clerk understands the whole situation he can answer questions. It also seems to me that if I were a clerk I should do this sort of thing on my own account. But maybe I wouldn't. It is very easy to say what one would do if—

But I know this. If I did, I should stand three times the chance of advancement that I should if I hadn't.

Protection of Minority.

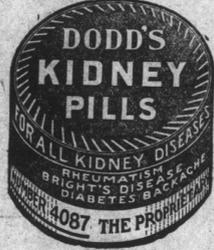
GRIFFITHS PROMISE TO SOUTHERN ISLAND.

DUBLIN (Associated Press)—The promise of protection made to the southern minority by Arthur Griffith, is the subject of considerable speculation here, for it is not definitely known what provisions the new Irish Free State constitution will make for carrying them out. The possibilities of a second chamber in the Irish parliament have been discussed, as well as the powers such a chamber would have, therefore the public is anxiously awaiting some authentic announcement to clear up the hints dropped by political leaders from time to time. Some importance has been attached to a public utterance by Mr. Darrell Figgis who was acting chairman of the committee formed to draft the constitution. He stated that the question of a second chamber had been tackled and answered "satisfactorily and strikingly" and in a way never attempted by any country in the world before. Mr. Figgis said that there were men in Ireland of eminent worth and service, judgement and wisdom, who because of the qualities would be reluctant to pass through the ordeal, but who ought, nevertheless, to be called into the national service, and would be chosen if the people had an opportunity of choosing them. They would never be chosen by any one of the acknowledged political machines.

SUPERSTITION.

I broke a mirror 't'other day, and now he paid me every cent; so what did dropping forks avail? What force was in my aunt's lament? I met a broker and he said, "You know that oil well stock you bought? We all supposed that it was dead, too dead to skin, we brokers thought; and now it's soaring overhead, in every market it is sought." Then I rebuked my ill-devised aunt when to my cottage I repaired; "This sign-and-omen stuff is cant and bunk and piffle," I declared; and wearily she heard me rant, and merely crossed her hands and glared. "Your spiel," she muttered, "is no good; you talk like one who has the mange; the omens are not understood by one whose wits are wild and strange; if you were wise you'd knock on wood—your present luck is bound to change."

early mail, I got a letter from a gent who long ago had borrowed kale, and now he paid me every cent; so what did dropping forks avail? What force was in my aunt's lament? I met a broker and he said, "You know that oil well stock you bought? We all supposed that it was dead, too dead to skin, we brokers thought; and now it's soaring overhead, in every market it is sought." Then I rebuked my ill-devised aunt when to my cottage I repaired; "This sign-and-omen stuff is cant and bunk and piffle," I declared; and wearily she heard me rant, and merely crossed her hands and glared. "Your spiel," she muttered, "is no good; you talk like one who has the mange; the omens are not understood by one whose wits are wild and strange; if you were wise you'd knock on wood—your present luck is bound to change."



Easter Trade!

Now in Stock:
Crates Cabbage (New).
Sacks Onions (Silver Peel).
Box Apples (counts 138, 150.)
Box Oranges (176, 216, 252.)
Prices Right and Good.
Sound Stock.
BURT & LAWRENCE
412 New Gower Street.

Destitution at Port au Port.

RAIDS ON STORES THREATENED. It is reported from the West Coast that there is a good deal of destitution and poverty in the Port au Port division of St. George's District, notwithstanding the large orders for pulp wood that were awarded to contractors in that section early in the winter. The store of Joy & Company who do business at Port au Port proper was broken into several times within the past six months and flour and provisions taken. It is said that an open raid on the stores was threatened quite recently, which was averted by the tact and firmness of Rev. Fr. DuBourdein, who has temporary charge of that parish during the winter months.

Sunday Services.

C. E. Cathedral—8, Holy Communion; 11, Morning Service—Canonical Sermon; "The Treasury of God, the Christian use of money"; (3, C.M. B.C. in synod Building); 6:30, Evening Service.

St. Thomas's—8, Holy Communion; 11, Morning Prayer and Sermon, preacher, the Rector; 2:45, Sunday Schools and Bible Classes; 4, Holy Baptism; 6:30, Evening Prayer and Sermon, preacher, Rev. C. A. Moulton.

St. Mary's—8, Holy Communion; 11, Matins; 2:30, Sunday School and Bible Classes; 4, Holy Baptism; 6:30, Evensong. (Monthly envelopes due to-morrow.)

St. Michael's and All Angels—8, Holy Communion; 9:30, Holy Eucharist (Choral); 11, Matins; 6:30, Evensong.

METHODIST.
Gower St.—11, Rev. C. R. Blount; 6:30, Missionary Platform Meeting, Chairman, Albert Soper, Esq.; speaker, Rev. C. R. Blount.
George St.—11 and 6:30, Rev. R. E. Fairbairn.
Cochrane St.—11, Rev. C. H. Johnson, B.D.; 6:30, Missionary Platform Meeting, Speaker, Rev. L. Curtis, D.D.
Wesley—11 and 6:30, Rev. W. B. Bugden, B.A.
George's Mission—3:30, Rev. E. W. Forbes, D.D.

St. Andrew's Presbyterian Church—11 and 6:30, Rev. Robert J. Fowler, M.A. Evening subject "The Coming Leader"—an address to men.
Congregational (Queen's Road)—11 and 6:30, Rev. E. T. Holden, M.A. In the morning a Young Worshipers' League will be inaugurated. Subject of Sermon, "The Human Boy Adventist (Cookstown Rd.)—6:30, all welcome.

Bothasda Pentecostal Assembly, (193 New Gower St)—Services 11, 3 and 7.
Highway Tabernacle, (Hamilton St.)—Services 11, 3 and 7.
International Bible Students Ass'n., Chapter Room, (Victoria Hall)—3, Studies in the Divine Plan of the Ages; 7, Discourse, "Why has the Lord permitted Evil?"

NOTES.
Gower St. Church—Missionary services morning and evening. Miss E. Herder will sing at the morning service and Mr. Karl Trapnell at the evening service. The speaker at both services will be Rev. C. R. Blount, of Victoria, who has been very successful in fostering the spirit of missions in his own congregation.

C.M.B.C.—Special meeting of the Class to-morrow in the Synod Building at 3 p.m. All the members are especially requested to be present. General committee will meet immediately after the Class closes.
George St. A.B.C.—Regular session. Five minutes talk and lesson study. Visitors welcome.

Electric Lighting Glass.

We have just received a shipment of Home Lighting Glass, consisting of:
Bowls, Shades, Globes
That for wealth of decorative design and exquisite color combinations will commend itself to the most exacting buyers of distinctive Electric Lighting Glass.
To consumers of electricity for home lighting who are considering improvements or additions to their present method, we strongly recommend that you look this shipment over while it is complete.
Prices Lowest consistent with quality and workmanship.
ST. JOHN'S LIGHT & POWER CO., LTD.,
Angel Building, Water St. West.
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HARD WEARING.
Made by a Firm of World-wide Reputation for Excellence & Uniformity of Quality.
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JOB'S STORES, Ltd.
Agents.

Stylish Spring Footwear!

FOR MEN AT LOW PRICES FOR WOMEN at LOW PRICES

- Men's Brown Blucher Boots \$5.00
- Men's Black Blucher Boots \$4.50
- Men's Brown Blucher Boots \$6.00
- Men's Black Boots, rubber heel \$5.50
- Men's Brown Blucher, rub. heel \$7.00
- Men's Black Blucher, rub. heel \$7.50
- Men's Bro. Brogue Boots \$7.50
- Men's Bro. Brogue Boots, rubber heel \$7.50
- Men's Black Calf Boots, pointed toe \$7.00



SPOOL HEEL SHOES

Only \$2.75.
In Black, Brown and Patent Leather Pumps.
Only \$2.75.
Regular \$6.00 to \$8.00 value.



SPOOL HEEL BOOTS, \$3.00

In Black, Brown and Grey Kid, Mouse and Grey Kid top.
Only \$3.00.
Regular \$8.00 values.



BLACK KID SHOE
Cuban Heel at \$3.30, \$3.50, \$4.00, \$4.50 to \$5.00



BROWN LACED SHOES
Cuban Heel at \$3.80, \$4.00, \$4.50 to \$5.00.

Brown Laced Shoes

with Rubber Heels
\$4.00 and \$4.50



- Men's Black Kid Oxfords, rubber heel \$5.00
- Men's Brown Calf Oxfords, rubber heel \$5.50
- Men's Black Kid Oxfords, rubber heel \$6.50
- Men's Brown Kid Oxfords, rubber heel \$6.50
- Men's Bro. Brogue Oxfords, rubber heel \$7.50
- Men's Brogue Oxfords With rubber heel \$9.00



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- Men's Brown Calf Oxfords, rubber heel \$5.50
- Men's Black Kid Oxfords, rubber heel \$6.50
- Men's Brown Kid Oxfords, rubber heel \$6.50
- Men's Bro. Brogue Oxfords, rubber heel \$7.50
- Men's Brogue Oxfords With rubber heel \$9.00

Parker & Monroe, Ltd., The Shoe Men.

GS
Suits, \$19.95
dark shades for summer wear.
Each, 29c.
Each, 98c.
Each, \$4.98