"TO BEGIN WITH"

You mean to build up a big Coffee Trade this new year.
It can be done, and we can help you.
Go about it as you would to accomplish any other work of lasting character.
Lay in the solid foundation with

WOOD'S COFFEES

We furnish direct and powerful aid to the Grocer in establishing trade and increasing sales.

Now is the time to start in. Let us hear from you.

Canadian Factory and Salesrooms:
No. 428 St. Paul Street, - MONTREAL

Soap and Washing Powders.

A. P. TIPPET & CO., Agents.

Maypole soap, colors	per gross	$10 20
" black	"	15 30
Oriole soap	"	10 20
Gloriola soap	"	13 00
Straw hat polish	"	18 20

3 doz. to box..... $3 45

6 doz. to box $6 90

30 days.

Starch.

EDWARDSBURG STARCH CO., LIMITED.

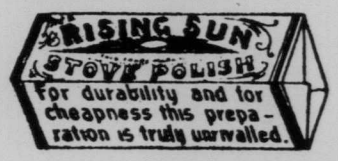
	per lb
Laundry starches—	
No. 1 White or blue, 6-lb. carton	
No. 1 " " 6-lb. "	
Canada laundry	0 06
Silver gloss, 6-lb. draw-lid boxes	0 08
Silver gloss, 6-lb. tin canisters	0 08
Edward's silver gloss, 1-lb. pkg.	0 08
Kegs silver gloss, large crystal	0 08
Benson's satin, 1-lb. cartons	0 08
No. 1 white, bbls. and kegs	0 06½
Canada White Gloss, 1-lb. pkgs.	0 06½
Benson's enamel....per box 1 50 to	3 00
Culinary Starch—	
Benson & Co.'s Prepared Corn	0 07½
Canada Pure Corn	0 06½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car.	0 10
" " 1 " or blue, 4 lb. lumps	0 8½

BRANTFORD STARCH WORKS, LIMITED
Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40-lb.	$0 06
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lb.	0 6½
Finest Quality White Laundry—	
6-lb. Canisters, cases of 48 lb.	0 06½
Barrels, 200 lb.	0 7½
Kegs 100 lb.	0 08
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lb.	0 08
6-lb. toy trunks, 8 in case	0 08
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lb.	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lb.	$0 08
Canadian Electric Starch—	
Boxes of 40 fancy pkgs., per case	3 60

Stove Polish.

	Per gross
Rising Sun, 8-oz. cakes, ½-gross boxes	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste, 10c. size, ½-gross boxes	10 00
Sun Paste 5c. size, ½-gross boxes	5 00



JAMES' DOME BLACK LEAD

	Per gross
6a size	$2 40
2a "	2 50

NICKLE PLATE STOVE POLISH.

Pints	2 90
Quarts	5 40
½ gallons	5 10
Gallons	4 80
gallons	4 50

Syrup.

EDWARDSBURG STARCH CO., LTD.
"Crown" Brand Perfection Syrup.

Barrels, 600 lbs	0 03½ per lb.
Half-barrels, 350 lbs	0 03¾ "
Kegs, 150 lbs	0 03¾ "
2-gal. pails 25 lbs	1 25 each
3 " " 38½ lbs	1 75 "

Plain tins, with label—	Per case.
2 lb. tins, 2 doz. in case	2 40
5 " 1 " "	2 75
10 " ½ " "	2 65
20 " ¼ " "	2 60

(5, 10 and 20 lb. tins have wire handles.)

ST. LAWRENCE STARCH CO., LIMITED.
Bee Hive Brand Corn Syrup.

Barrels, 60 lbs	0 03½ per lb.
Half-barrels, 350 lbs	0 03¾ per lb.
Kegs, 150 lbs	0 03¾ "
2-gal. pails 25 lb	1 25 each
" " 38½ lbs	1 75 "
2-lb. tins, 24 in case, per case	2 40
5-lb. " 12 " "	2 75
10-lb. " 6 " "	2 65
20-lb. " 3 " "	2 60

THE "SALADA" TEA CO.

	Wholesale.	Retail.
Brown Label, 1's, ½'s	$0 25	$0 30
Green Label, 1's and ½'s	0 27	0 35
Blue Label, 1's, ½'s, ¼'s and ⅛'s	0 30	0 40
Red Label, 1's and ½'s	0 36	0 50
Gold Label, ½'s	0 44	0 60

EMPIRE PACKAGE TEA

Cases 30 and 50 lbs. each—Black, Mixed, and Green Ceylon.

25c	1s, 20c.; ½s, 21c.
30c	1s and ½s, 23c.
40c	1s and ½s, 28c.
50c	1s and ½s, 35c.
75c	1s and ½s, Vulcan, 50c.

100 lb. lots freight paid.

LIPTON'S TEA
Thomas J. Lipton
75 Front St. East, Toronto.

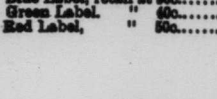
Packed in air-tight tins only.

	wholesale	retail
Blue label ½'s and 1's	0 24	0 30
Orange " ½'s, ¼'s and 1's	0 30	0 40
Pink " ⅛'s & 1's, tins	0 35	0 50
Red " Dominion blend, ½'s and 1's	0 44	0 60
Gold " Afternoon blend, ½'s and 1's	0 50	0 70

Blue Label, 1's	0 20	0 25
Blue Label, ½'s	0 21	0 30
Orange Label, 1's and ½'s	0 23	0 40
Brown Label, 1's and ½'s	0 26	0
Brown Label, ½'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

LAPORTE, MARTIN & CIE, LTD.

Japan Teas—	
Victoria, hf-c, 90 lbs	0 25
Princess Louise, hf-c, 80 lbs	0 19
Ceylon Green Teas—Japan style—	
Lady, cases 60 lbs	0 18
Duchess, cases 60 lbs	0 19



BLUE RIBBON TEA CO., TORONTO

	Wholesale	Retail
Yellow Label, 1's	0 20	0 25
" " ½'s	0 21	0 25
Green Label, 1's and ½'s	0 24	0 30
Blue Label, 1's and ½'s	0 25	035
Red Label 1's, ½'s, ¼'s and ⅛'s	0 30	0 40
White Label, 1's, ½'s and ¼'s	0 35	0 50
Gold Label 1's and ½'s	0 42	0 60
Purple Label, ½'s and ¼'s	0 55	0 80
Embossed, ½'s and ¼'s	007	1 00

	Wholesale	Retail
Pink Label 1's and ½'s	30c	40c.
Gold Label 1's and ½'s	35c.	50c.
Lavender Label 1's and ½'s	42c.	60c.
Green Label 1's and ½'s	50c.	75c.
Canisters		
Gold Tins, 5's	35c. 1.75	50c. 2.50
Gold Tins 3's	35c. 1.05	50c. 1.50
Gold Tins, 1's	36c. each	50c. each
Gold Label, ½'s	18c ea. 36 lb.	25c ea. 50 lb.
Red Tins, ½'s	35c ea. 70 lb.	50c ea. 1 00 lb.
Red Tins, ¼'s	18c ea. 72 lb.	25c ea. 1.00 lb

MELAGAMA TEA.

MINTO BROS., 55 Front St. East

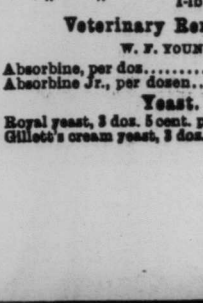
	Wholesale	Retail.
Black, green, mixed, ⅛s	0 70	1 00
" " ¼s	0 55	0 80
" " ½s	0 44	0 60
" " 1 lbs. & ½s.	0 40	0 60
" " ¼s.	0 38	0 50
" " 1 lbs. & ½s.	0 35	0 50
" " 1 lbs., ½s	0 30	0 40
" " ½s	0 32	0 40
" " ¼s	0 25	0 30
" " 1 lbs.	0 24	0 30

We pack Japans in all grades at same prices. We pack in 60 and 100 lb. cases. All delivered prices.

Ceylon Tea, in 1 and ½-lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c	$0 20	
" " ½-lb. " "	0 21	
Blue Label, retail at 30c	0 23	
Green Label. " 40c	0 30	
Red Label, " 50c	0 35	
Orange Label. " 60c	0 42	
Gold Label. " 80c	0 55	

RIDGWAYS.
London, Vancouver, Winnipeg and Ceylon.



	Wholesale.	Retail.
Capital Household, 1's and ½'s	0 30	0 40
Old Country, 1's and ½'s	0 35	0 50
Coronet, 1's and ½'s	0 42	0 60
H.M.B., 1's and ½'s	0 75	1 00
Ridgway's Standard Bulk Blend in stock at all our branches in Canada.		

THOMAS WOOD & CO.
Montreal and Boston

	wholesale	reta
Wood's Primrose, per lb.	0 40	0 60
" Golden Rod	0 35	0 50
" Fleur-de-Lis	0 30	0 40

Pack in ½-lb. tins. All grades—either black, green or mixed.

Tobacco

THE EMPIRE TOBACCO CO., LIMITED

Smoking—Empire, 4s, 6s, and 12s	$0 46
" Amber, 3s and 3s	0 60
" Ivy, 7s	0 50
" Rosebud, 7s	0 15
Chewing—Currency, 12s. and 24s	0 46
" Old Fox, 12s	0 48
" Snowshoe, 6½s	0 51
" Pay Roll, 7½s	0 56
" Stag, 10 oz.	0 45
" Bobs, 6s. and 12s	0 45
" " 10 oz. bars, 6½s	0 45
" Fair Play, 3s. and 12s	0 53
" Club, 6s. and 12s.	0 46
" Universal, 12s	0 47
" Dixie, 7s	0 56

JOS. COTE, QUEBEC.

Cigars	
St. Louis (union), 1-20	$33 00
St. Louis, 1-40	35 00
St. Louis, 1-100	35 00
Champlain, 1-20	35 00
Champlain, 1-40	36 00
El Sergeant, 1-20	55 00
El Sergeant, 1-40	55 00
El Sergeant, 1-100	55 00
Cut tobaccos.	
Petit Havana, ¼, 1-12—1-6	0 40
Quesnel, 1-4, 1-3	0 65
" 1-9	0 68
Cote's Choice Mixture, ½-lb tins	0 75
" " ¼-lb "	0 70
" " 1-lb "	0 00

Veterinary Remedies.

W. F. YOUNG

Absorbine, per doz.	$18 00
Absorbine Jr., per dozen	9 00

Yeast.

Royal yeast, 3 doz. 5 cent. pkgs	$1 10
Gillett's cream yeast, 3 doz. in case	1 10