

prove. Then there are the type foundries and press manufacturers to be considered. They in the past have been even worse sinners than the paper men. The paper man sells to the printer on the strength of the fact that he has a number of presses and an outfit of type. (But the failure of Brough & Caswell shows that a firm may have their plant and yet not have it.) It is because the printer is possessed of a good plant which somebody has seen fit to sell him that he gets credit for paper and ink. Thus the first sinner is the press manufacturer or the type founder. Examining the failures shown above, and those of the past year or two, both of the leading type foundries of Toronto have done a huge series of wrongs to the printing trade in giving so much credit to irresponsible parties, and in selling machines and type without at least half their value in cash being paid on delivery. The type foundries are too anxious to carry printers who ought not to be in business. PRINTER AND PUBLISHER predicts that if Imrie & Graham ever start in business again one of the foundries will be at the bottom of it. If there is an honest desire to place the printing trade of this country on a sound basis, then the press manufacturer and type founder must join hand and heart with the paper manufacturer and restrict credits. They must never accept compromises unless the case is exceptional. They must demand monthly settlements of small accounts, and have strict terms for the sale of plant.

If the printers and others interested in a cleaning up of the trade keep a stiff backbone in their body, and back up their sentiments, as expressed in this article, by their actions, there will be a further change, and that right suddenly.

SPECIAL MONTREAL NEWS.

MR. JAS. CAMPBELL, the foreman of the Photogravure department of the Sabiston Lithographic Company, is just recovering from a very serious attack of typhoid fever.

Amongst the papers recently supplied with the Linotype machine across the lines were the St. Louis Republic and Philadelphia Item.

The Victoria Times machines are looked after by the press man, and those of the Vancouver World by the man in charge of the mailing lists.

Mr. Hague, late editor of the Journal of Commerce here, has assumed the editorial management of the Shareholder, and also the Canadian Engineering News.

Mr. E. C. Mann, the proprietor and editor of the Wine Trade Review, leaves next week on an extended trip through Ontario, drumming up business for his paper.

The Star Christmas number was a decided success. The best evidence of this is the fact that the numbers, the original price of which was 50c., now readily command \$1.

Australia has come into line respecting the Linotype. Mr. Watkyn Wynne, the manager of the Sydney Telegraph, N.S.W., having ordered twelve machines on his recent visit to Montreal.

In the death of Arthur Lewis, of Toronto, newspaper men in Montreal regret the loss of an old confrere, he having worked on the old Herald when it was under the direction of the Hon. Peter Mitchell.

The Canada Bank Note Company, who have arranged matters with the insurance companies after their fire this fall, will shortly resume business in their old premises in the Joseph block on

Craig street, probably about the first of the year, and will occupy them pending the time when the new street railway building is to be ready for occupation.

Mr. Alex. Smith, inspector of Linotype machines for the Canadian Co., has just returned to Montreal from the Pacific Coast, where he left the machines in the Victoria Times and Vancouver World, in excellent order.

The Desbarats Printing Company are getting out a Mais-soneuve souvenir book in connection with the unveiling of the Mais-soneuve monument on Place d'Armes' square. The typographical and other workmanship on it is very fine.

Mr. C. M. Ramsay, of Ritchie & Ramsay, Toronto, the well-known firm of stationers' supplies, etc., spent Christmas holidays in Montreal. Mr. Ramsay formerly held an important position with the Canada Paper Company of this city.

Wm. McLennan, the well-known writer, is about to publish, simultaneously in Canada and the United States, a history of old Montreal, containing a number of rare views never yet published in connection with the settlement of the country by the French.

Mostly all the big printing establishments in this city presented all their married employees with Christmas turkeys this year. The Gazette Company, the Sabiston Company and Geo. Bishop, all gave out birds, none of which weighed less than fourteen pounds.

The Stanley Dry Plate Company lost by death during the month its manager, Mr. George Knowlton. Mr. C. F. Stanley, the nephew of the senior partner in the concern, whose headquarters are at Newton, Mass., has now managerial charge of the Montreal branch.

Mr. Peter Schoufeldt, the well-known newspaper man, has almost completed arrangements for the first appearance of a journal to be entitled Exchange and Mart. Its field will be mainly with general traders, and whether it will fill a long-felt want remains to be seen.

Hy. Birk, the well-known jeweller, has given the contract out to a leading printing and lithographing establishment for an extensive and elaborate catalogue, which, in addition to describing the extensive line of jewelery that he carries, will give an interesting sketch of Montreal.

We have been favored with advance copies of the special supplement of the Canadian Military Gazette, which reflects great credit on the printers, Messrs. Desbarats & Co. It contains portraits of all the prominent officers of the Dominion Rifle Association and a lot of other matter.

It is the talk of the trade here that some Western paper manufacturers have been securing a large share of the business from printers in this city recently. Two large establishments that we know of have placed orders for six months ahead in St. Catharines and Toronto recently which were formerly given out here.

Mr. Geo. H. Flint, of the Linotype Company, has received a letter to the effect that the world's record for Linotype composition was broken last week by Mr. Lee Riley, who on the Canadian Hansard made an average of 8,120 ems last session. The letter says: "Riley the Wonder has again broken the record. His operations are verified beyond question. In six days, taking the matter from the hook, he set on the New York Tribune 411,200 ems more, seventy-five per cent. of which was