

## Compensation – Matching Jobs

- Respondents were asked to match their positions to the four positions (Job A, B, C and D) explained in the questionnaire, and to indicate if the jobs had heavier or lighter responsibility than those described in the survey.
- Respondents were asked for minimum, maximum, and average actual salary for each level indicated by the respondent.
- Where a respondent provided two matches to one of the jobs, we took an average and calculated the figure as one data point.

July 18, 2002

Not for general distribution

**PWC CONSULTING**