

Andrew Yule & Co. Ltd	tea machinery and black tea	<ul style="list-style-type: none"> - established 1863; 17,935 employees - markets: Australia, USA, Dubai, Argentina, Bangladesh, Cameroon, Malaysia, Singapore, Papua New Guinea, Germany, The Netherlands, UK, Canada, U.A.E., Pakistan, Zambia - seeking strategic alliances/ joint venture with international companies for technology upgrading and international market access for tea machinery and black tea - investment, license; see also fruits and vegetables 	Yule House 8 Dr Rajendra Prasad Sarani Calcutta 700 001 INDIA Tel: 33-242-8210/7722 Fax: 33-242-5477/2943/4417
Mehta Bishan Dass and Associates	jams, jellies, squashes	<ul style="list-style-type: none"> - established 1993, 180 employees - seeking expansion of manufacturing activities - technical collaboration with 100% buy back arrangements - see also fruits and vegetables 	Mr. Kiran Kumar Mehta 104, Tilak Bazar New Delhi 110 006 INDIA Tel: 11-2929769/ 2522493/ Fax: 11-2926574
Balrampur Chini Mills Limited	bottling of Indian made foreign liquor	<ul style="list-style-type: none"> - established 1932, 511 employees, domestic market - technology transfer, equity participation, buy back arrangement, marketing 	Mr. Vivek Sarogi, Deputy Managing Director "FMS FORTUNA", 2nd Floor 234/3-A, A.J.C. Bose Road Calcutta 700 020 INDIA Tel: 33-2478806, 2478671 / Fax: 33-403083

Indian Companies Interested in Foreign Collaborations: CEREAL GRAIN PRODUCTS

Company Name/Products	Comments	Contact Information	
Karishma Industries Limited	rice based breakfast foods in vacuum packs	<ul style="list-style-type: none"> - a new project for the packaging of rice involving vacuum packing or nitrogen packaging in metalized poly-film consumer pouches - total annual quantities 50,000 metric tons; located in Dehra Dun, U.P. - integrated project cost is estimated at US\$ 4 million - licensing 	Mr. B. Subramanian, Executive Director GF-14 Mansarovar, 90 Nehru Place New Delhi 110 019 INDIA Tel: 11-6446525/18455 / Fax: 11-6446525
Karishma Industries Limited	wheat gluten and by-products	<ul style="list-style-type: none"> - planned output is 2,000 metric tonnes per year with annual demand growth being 12%; indigenous sources are scarce - estimated project cost is US\$ 2 million of which 10% is available locally plus land and buildings as required - investment, license, joint venture, equipment supply - see also above; fruits and vegetables; miscellaneous 	Mr. B. Subramanian, Executive Director GF-14 Mansarovar, 90 Nehru Place New Delhi 110 019 INDIA Tel: 11-6446525/18455 / Fax: 11-6446525
ESS EMM Exports	rice breakfast cereals	<ul style="list-style-type: none"> - a new project for processing and packaging of rice and other food items for breakfast cereals and the packaging technology to prevent the generation of weevils - licensing 	Mrs. Kiran Suri R-545, New Rajinder Nager New Delhi INDIA 110 060 Tel: 11-5743927/Fax: 011 374 7058
Jay Shree Exports	rice processing into flakes, flour, oil	<ul style="list-style-type: none"> - established 1990; 50 employees; markets: India, Europe, West Asia - seeking to modernize existing plant - estimated project cost US\$ 2 m., with US\$ 200,000 available locally - investment, joint venture, licensing 	Mr. K. Dawar 70 Kailash Hills New Delhi 110 048 INDIA Tel: 11-6833037/6916865 / Fax: 11-6833037
G.N. Overseas	rice breakfast cereals	<ul style="list-style-type: none"> - established 1970; 80 employees; markets: India, Europe, Western Asia - estimated project cost US\$ 2.5 million, local investment US\$ 50,000 - investment, joint venture, licensing 	Mr. S. Prakash Dwa 36/55 Punjabi Bagh(W) New Delhi INDIA 100 026 Tel: 11-727.5600/6800 / Fax: 11-727.6800