

LONG BEACH ENTERPRISES, INC.
WHOLESALE/DISTRIBUTOR
12319 Florence Avenue
Santa Fe Springs, California 90670

PHONE:
TELEX:
CONTACT:

213-944-8945
691342 LNGBCHENT.
Mr. Ty Tran, Controller

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$5 - \$10,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Flounder - 5# Cello; Pollock - 5# Cello; Salmon - Whole Alaska; Sole - 4/5; Turbot - 1/10

Frozen Shellfish: Sea Scallops - 10/5; Snow Crab Meat - 10/5

PURCHASE FROM? Australia, Taiwan, Japan, U.S.

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Los Angeles

COMMENTS? None

MALONEY SEAFOOD CORP.
WHOLESALE/DISTRIBUTOR
235 Northern Avenue
Boston, Massachusetts 02210

PHONE:
CONTACT:

617-426-5400
Thomas Maloney, Exec. V.P.

APPROXIMATE ANNUAL SALES (US \$): \$20 - \$50,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 10# Layer Pack, Shatter Pack, Blocks; Flounder - IQF, 10# Layer Pack, Shatter Pack, Blocks; Ocean Catfish - 10# Layer Pack, Shatter Pack, Blocks; Ocean Perch - 10# Layer Pack, Shatter Pack, Blocks; Pollock - 10# Layer Pack, Shatter Pack, Blocks; Sole - IQF, 10# Layer Pack, Shatter Pack, Blocks; Turbot - IQF, 10# Layer Pack, Shatter Pack, Blocks

Frozen Shellfish: Sea Scallops - Blocks; Lobster Meat - Canned; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks

PURCHASE FROM? Canada, Holland, Japan, Denmark

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Boston, Massachusetts

COMMENTS?

"We require good quality!"