

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

POST : 475-MOSCOW

UNION OF SOVIET SOC REP

QUARTER: 1

001-AGRI & FOOD PRODUCTS & SERVICE
EMBRYO TRANSFER CONTRACTS FOR WESTERN BREEDERS
SUPPORT.

SALE MADE OF APPROX. \$600,000 IN LIVESTOCK
GENETICS, FROZEN EMBRYOES.

001-AGRI & FOOD PRODUCTS & SERVICE
SEMEN SUPPLY CONTRACTS, LTA & RESOLUTION OF VET
OBSTACLES. GENERAL PROMOTION OF SALE OF CANADIAN
AGRICULTURAL TECHNOLOGY.

POST OFFICERS WORKED DILIGENTLY TO ENSURE THAT
VISITS TO CDA OF MINISTER OF GOSAGROPROM MURAK-
HOVSKY & MIN OF RSFSR NIKITEN AND THEIR RESPEC-
TIVE SENIOR LEVEL DELS WERE SUCCESSFUL.

011-OIL & GAS EQUIPMENT, SERVICES
ASSIST IN MAJOR PROJECT BIDS IN OIL AND GAS
SECTOR FOR CDN FIRMS.

ASSISTED SENIOR LEVEL DELEGATION VISITS FROM
AMONGST OTHERS; LAVALIN INTERNATIONAL INC.

999-MULTIPLE SECTORS
DUE TO TRADE IMBALANCE BETWEEN CANADA & USSR
POST HAS BEEN TASKED TO ASSIST USSR EXPORTS TO
CANADA.

POST OFFICERS MET NUMEROUS TIMES WITH MIN OF
FOREIGN TRADE OFFICIALS TO FOLLOW UP ON
BUSINESS GENERATED DURING MARCH IMPORTERS
MISSION.

002-FISHERIES, SEA PRODUCTS & SERV.
NEW FISH PURCHASE COMMITMENT FROM USSR.

SOVIETS COMMITTED TO PURCHASE OVER \$12 MILLION
FROM CANADA.

003-GRAINS AND OILSEEDS
IMPLEMENTATION OF LONG TERM WHEAT AGREEMENT.

CDN WHEAT BOARD VISIT SUPPORT PLUS MULTITUDE OF
GRAINS REPORTING & CONTINUING MAJOR SALES WITH
CANADA REMAINING AS NO. 1 EXPORTER TO USSR OF
WHEAT AND BARLEY.