

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 325-ABIDJAN

005-COMM. & INFORM. EQP. & SERV
IVORY COAST

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

TELECOMMUNICATIONS (INC SPACE)

FOLLOW-UP AND EVALUATION OF MEETINGS IN CANADA WITH DIRECTOR GENERAL OF ONT AND DIRECTOR OF THE ECOLE NATIONALE SUPERIEURE DES POSTES ET TELECOMMUNICATIONS(NATIONAL POSTAL AND TELECOMMUNICATIONS COLLEGE).

STUDY OF 1986/90 FIVE-YEAR PLAN APRIL 1987.

VISITS TO THE ONT AND WORK SITES AND TELEPHONE STATIONS/MAY-JUNE 1987.

COMPUTERS, SOFTWARE & SYSTEMS

STUDY OF NEW COMPUTER PLAN.

DETAILED STUDY OF THE COMPUTER MARKET JANUARY - MARCH 1987.

VISITS TO COMPUTER SECRETARIAT APRIL - JUNE 1987.

ESTABLISHMENT OF A LISTING OF KEY PERSONNEL AND COMPILATION OF STATISTICS ON CANADIAN SALES IN IC JUNE 1987 - APRIL 1988.

IDENTIFICATION OF EQUIPMENT NEEDS.

IDENTIFYING NEEDS AND PLANNING ACTIVITIES.

OBTAINING SPECIFIC DATA AND IDENTIFYING KEY PERSONNEL.

IDENTIFICATION OF DECISION-MAKERS WITHIN THE MINISTRY.

IDENTIFICATION OF MAJOR USERS AND ASSESSMENT OF POTENTIAL FOR CANADIAN SUPPLIERS, AND ANALYSIS OF THE COMPETITION.

IDENTIFICATION OF DECISION-MAKERS FOR PURCHASES.

PRODUCTION OF DOCUMENT FOR FEDERAL AND PROVINCIAL DEPARTMENTS FOR DISTRIBUTION TO CANADIAN FIRMS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -RENCONTRES AVEC PROFESSIONNELS D'INFORMATIQUE, PARTICIPATION IVOIRIENNE AU SIM, OBTENTION DU SCHEMA DIRECTEUR 1986-90, ET PLAN QUINQUENNAL DES TELECOM, SUIVI DE L'APPEL D'OFFRE POUR GESTION FINANCE PAR BANQUE MONDIALE.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

DOCUMENT DU MEQ SUR IMPLANTATION D'INFO. EN MILIEU SCOLAIRE; 3 IVOIRIENS AU SIM; A ETE SOUMIS AU CIEQ; IDENTIFIE 2 NOUVEAUX DISTRIBUTEURS DE LOGICIEL; 1 FIRME INTERESSEE A FAIRE ASSEMBLAGE D'ORDIN. EN J-V AVEC FIRME CDNE. PRET EN JUILLET.