

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (Q61)

Summary for POST: London

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	COMMON-BASED		LOCALLY-ENGAGED				
	TIME	NON-TIME	TIME	NON-TIME			
A. Servicing Export Enquiries							
	from Canada	11.0	0.	18.3	0.	1.76	494 (Enquiries)
	from Territory	7.7	0.	15.7	0.	1.40	570 (Enquiries)
B. Export Promotion Projects and Events		7.9	0.	3.3	0.	0.62	160 (Projects/Events)
C. Other Trade Development Activities		15.5	0.	39.8	0.	2.78	
D. Promotional Projects		15.2	0.	18.7	0.	2.03	305 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada		5.2	0.	2.9	0.	0.43	81 (Enquiries)
	from Territory	19.5	0.	2.2	0.	0.76	308 (Enquiries)
F. Service to Government	External Affairs	6.8	0.	4.3	0.	0.67	168 (Reports)
	OGAs, Provinces, ETC	4.5	0.	4.0	0.	0.51	167 (Contacts)
G. Administration	Program Management	10.8	0.	0.7	0.	0.69	
	Leave, Professional Dev.	0.0	0.	0.0	0.	0.00	
<hr/>							
Total TID Program		94.2	0.	100.8	0.	11.65	
H. Other Programs		5.8	0.	0.0	0.	0.35	

Trade Officers: 12

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent