

Refuse Any Roofing Which is NOT Guaranteed for at Least 25 Years

Why should you take ANY risk when you can make the maker take ALL the risk? The cost to you now will differ very little, no matter what roof you put on. So you might as well get the most you can for your money. Don't you think so?

Oshawa Steel Shingles are clearly, positively, responsibly guaranteed—signed guarantee written in plain English—which plainly states that if your roof of Oshawa Steel Shingles gives any kind of roof trouble within 25 years from the day it's first put on, you get an entirely new roof free. There's \$300,000 capital, 50 years of honorable dealing, and the biggest business of its kind in the British Empire back of this written guarantee making it as legally binding as any that could be given you. Now then, why on earth will you take chances with any other kind of a roofing?



It's only natural that salesmen for other roofing should "knock" this guarantee of mine. How else are they going to get around it and induce you to buy their roofing, which is NOT guaranteed? What do you think my business reputation would be worth in a year or two if I issued a guarantee that wasn't absolutely square? Don't let any man bluff you—get his promises down in writing, and signed—like mine are. Then the roof will HAVE TO make good. Then FIRST cost will be the WHOLE cost, and you'll know what you can count on.

The ONLY Roof That is Guaranteed At ALL

Isn't it reasonable to assume that makers of other roofing would give you a written guarantee if they dared? If they are so sure their roofing will last as long as mine, why can't they do as I do—give a guarantee that's good for a new roof if the first one gives any trouble? There is nothing to prevent them giving you such a guarantee except their roofing. Is it because they are afraid to take the risk of having to give you a new roof? They want YOU to take that risk. Will you do it? Or will you buy our guaranteed Oshawa Steel Shingles, and have something you can positively depend on? Which is the best bargain from your point of view?

Cost Far Less Than Wood Shingles

Don't be too quick about deciding that a wood-shingle or a tar-paper roof is the best you can afford just now. You ought to do a little figuring. Get all the facts about Oshawa Steel Shingles. You'll find they cost about the same as wood-shingles to put on—then, of course, far less to keep on and keep in perfect condition. Figure cost per year, and Oshawa Steel Shingles are by far the cheapest. That's no mere idle talk, either. I guarantee my roof, remember, which means that its cost NOW is the ONLY cost FOR TWENTY-FIVE YEARS.

Proof Against Both Fire and Lightning

This alone makes my "Oshawa Steel Shingles" worth more to you than any other kind of roof. Half a million dollars wouldn't cover the damage lightning does to Canadian farm buildings every year—all of which would be saved if these buildings were roofed with my Oshawa Steel Shingles. If there were no other reason for your choice of Oshawa Shingles, this one alone would be enough.

For the life of me I can't understand why any sensible man will go blindly ahead and buy an out-of-date wood shingle roof, or a metal roof which is not guaranteed in writing, without seriously investigating the facts about my Oshawa Steel Shingles. It is so clearly to his own advantage to get the most he can for his money—you'd think he would be glad to know more about roofing material which is better than any he has yet used. Surely it must be that tendency in human nature to doubt things which seem "too good to be true." By giving way to it many a man robs himself of the fruits of modern industrial progress.

Here I offer to sell you a roof which you know to be good, and which I guarantee (with a guarantee I have to back up or go out of business) to stay a good roof for all of 25 years. Now will you please give me any good reason why any man—YOU, my friend, for example—should not be interested enough in getting the best roof for HIS OWN buildings, to send for my book and get all the particulars about my Oshawa Steel Shingles? The book is free—the information it contains is valuable to any man who owns or will ever own any kind of a building. Will YOU please write for it?

PEDLARIZE All Your Buildings—Inside and Out

By "Pedlarizing" I mean doing for the whole building what Oshawa Steel Shingles do for the roof. I make other kinds of sheet metal building materials—for ceilings, side walls, outside—that make your whole building more fire-proof, more sanitary, more beautiful, more substantial. You should know about them. May I send you a booklet and pictures that tell the whole story? It's free. Just ask me to tell you about "Pedlarizing."

Isn't This The Kind of Roof YOU Want?

A roof that you are absolutely sure will settle every solitary bit of roofing expense for a whole quarter-century. A roof that you pay the same for NOW as you pay for other kinds of roof, but which will need no patching, no fixing or replacing for the next twenty-five years. A roof that makes your building absolutely weatherproof, with never a crack or hole for water or wind to squeeze through, a roof that is fireproof, wind tight, lightning-proof, a roof that needs no painting, no repairing—spring or fall, summer or winter, for all of twenty-five years. They SAY these things about some other roofs—but I positively guarantee them for my Oshawa Steel Shingles.

Can't Leak, Rust, Rot, Warp or Burn

Oshawa Steel Shingles cover your roof with one big, seamless sheet of heavyweight galvanized steel, without a crevice or crack anywhere for water or wind to get into. And it stays that way for twenty-five years. I guarantee it. No leaks of any kind. Keeps out the cold of winter and heat of summer—and being steel affords the best kind of fire protection. Can you imagine any better kind of roof?

I Want to Send You My Valuable Book—"Roofing Right"

Let me have your name and address, please. Let me write to you my book. I believe that when you really get a clear and correct understanding of all sides of this roofing question you'll never be bamboozled with flimsy, unsatisfactory roofs which soon become little better than no roof at all. Do get my book of facts. Write the address nearest you (see below) and they'll send you a copy entirely free.

Write to Address Nearest You. Ask for "Roofing Right" Booklet No. 16

The PEDLAR PEOPLE of Oshawa Established 1861

HALIFAX 16 Prince St. ST. JOHN 42-44 Prince William St. QUEBEC 127 Rue de la Poste MONTREAL 321-3 Craig St. OTTAWA 423 Sunset St. TORONTO 111-113 Bay St. LONDON 86 King St. CHATHAM 200 King St. W. PORT ARTHUR 45 Cumberland St. WINNIPEG 76 Lombard St. REGINA 1901 Railway St. CALGARY 700-702 Centre Block EDMONTON 635 Frob. Ave. VANCOUVER 319 Pender St. VICTORIA 424 Kingston St.

ADDRESS OUR NEAREST WAREHOUSE.

A Thick Neck

This is the name usually given to Goitre, a most uncomfortable, unsightly and dangerous condition. A few years ago we were asked to prepare our home treatment for Goitre, a trial having been so satisfactory in one case. Since that time our

GOITRE SURE CURE

has been a winner. Letters of gratitude from those who have used it received frequently. A young man recently said: "My collar is a size smaller in three weeks, and my health is better." Internal and external treatment. Price \$2, express paid.

SUPERFLUOUS HAIR. Moles, Etc., permanently removed by our reliable treatment—Electrolysis—which is given only at our offices here. Satisfaction assured. Booklet "F" mailed free.

Hiscott Dermatological Institute, 61 College St., Toronto. Estab. 1892

HOMES WANTED!

The Children's Aid Society, of Toronto, would be pleased to hear of good Christian foster homes in the country for a few bright boys between the ages of five and ten years, where they would be mothered and fathered as children of their own. All information as to adoption will be gladly given by addressing:

W. DUNCAN, SECRETARY, 229 Simcoe Street, Toronto, Ontario

The New Year.

O what shall we write on the New-Year book,
On its pages so clean and fair?
Don't we love to look on this beautiful book,

The book of the Newborn Year?
Yes, we should be careful and make no mistakes,
For if we should make a stain

On its pages so white, then we never might
Have a chance to erase it again.
When we write in this book our thoughts

should be pure,
As pure as the white driven snow;
Then the words which we write shall our hearts delight

As the beautiful book shall show.
Let us now resolve that no blot or mistake
Shall on those white pages appear.

We must keep them clean, so much it will mean,
Our book of the Newborn Year.
O beautiful book of the glad New Year,

May we keep thy pages clean,
By day and night may it be our delight,
On the arms of our Lord to lean.

To walk by Faith, and in Love abide,
Yes, the love that chaseth fear,
Keep our record clean, and fit to be seen

In the book of the glad New Year.

MRS. ANNIE BROWN,
Charlottetown, I. P. Island

Love all, trust a few, do wrong to none.—Shakespeare.

This will Stop Your Cough in a Hurry.

Save \$2 by Making This Cough Syrup at Home.

This recipe makes 16 ounces of better cough syrup than you could buy ready-made for \$2.50. A few doses usually conquer the most obstinate cough—stops even whooping cough quickly. Simple as it is, no better remedy can be had at any price.

Mix two cups of granulated sugar with one cup of warm water, and stir for 2 minutes. Put 2½ ounces of Pinex (fifty cents' worth) in a 16-oz. bottle; then add the Sugar Syrup. It has a pleasant taste, and lasts a family a long time. Take a teaspoonful every one, two or three hours.

You can feel this take hold of a cough in a way that means business. Has a good tonic effect, braces up the appetite, and is slightly laxative, too, which is helpful. A handy remedy for hoarseness, bronchitis, asthma, and all throat and lung troubles.

The effect of pine on the membranes is well known. Pinex is the most valuable concentrated compound of Norwegian white pine extract, and is rich in guaiacol and all the natural healing pine elements. Other preparations will not work in this formula.

This Pinex and Sugar Syrup recipe has attained great popularity throughout the United States and Canada. It has often been imitated, though never successfully.

A guarantee of absolute satisfaction, or money promptly refunded, goes with this recipe. Your druggist has Pinex or will get it for you. If not, send to The Pinex Co., Toronto, Ontario.

Holsteins and Tamworths for Sale—Seven bulls, four in lot, seven cows, bred, pigs, other sexes from 6 weeks up. Sixty-five to select from. Phone connection, via Colborne. **BERTRAM HOSKIN, The Gully P. O.**

SECURE ONE OF OUR PREMIUMS.

The Ingle Nook.

[Rules for correspondents in this and other Departments: (1) Kindly send on one side of paper only. (2) Always send name and address with communications. If pen-name is also given, the real name will not be published. (3) When enclosing a letter to be forwarded to anyone, place it in stamped envelope ready to be sent on. (4) Allow one month, in this department, for answers to questions to appear.]

Dear Girls,—(Girls, this time),—Not long ago a young girl was heard complaining of the hardness and brownness of her hands. "But, Jennie," said her friend, "they are capable hands,—anyone who looked at them could tell that." We wonder if Jennie understood the real compliment that was implied in these words—to have "capable" hands, not white, perhaps, not delicately formed, not plump, nor pink-palmed, nor graceful, but capable,—hands that are good for something, full of strength, and character, and readiness to turn at whatever thing may be the most necessary to be done!

There are a great many of these hands to be found in the farmhouses of the Dominion. Indeed, the soft, white type, whose chief mission in life would appear to be to play the piano, do point lace, and be admired, are the great exception in our farm homes, and are likely to be so; no sensible farmer's daughter wishes to own hands like these. At the same time, there are few girls who would not like to see their hands as "presentable" as possible, and it is right that they should give some thought to the matter, provided, of course, that the softness and whiteness is made a secondary consideration, and that no necessary work is sacrificed to attain it. There is no sense in going about all winter with rough skin and red, chapped knuckles, when, by the exercise of just a little care, and a very little expense, one may have hands at once comfortable and attractive in appearance.

Girls, if your hands are ugly and uncomfortable, and you have given them up as hopeless, begin again. In the first place, be sure that you keep them scrupulously clean. After washing dishes or scrubbing floors, do not give them a wash off with cold water and yellow soap. Have some warm soft water ready, and wash them well with pure castile soap, the unscented kind. Never use cheap perfumed toilet soaps. They are invariably made of inferior material, and the perfume is added to conceal the fact. After washing and rinsing in clear water, dry the hands gently, and, with the towel, if you have no better manicuring implement, press the skin back at the base of the nail to expose the "half-moon." At night, before going to bed, wash and dry them in the same way, and rub them well with a little glycerine and rosewater, if that suits the skin, or with some witch-hazel cream, which may be procured at the druggist's for 25 cents a bottle, and is very good. As only a few drops each night are necessary, a bottle will last a long time. Mutton suet, melted and run into small cakes, is also a very good healing agent, and has the advantage of being very inexpensive. Never run out into the frosty air with damp hands. Dry them thoroughly, and slip on a pair of mittens, even if you are only going to be out for a minute, and do not hold your hands very close to the stove to warm them. When warming them always keep the palms toward the heat. When fixing fires slip on a pair of mittens or old binding-gloves. Keep the nails neatly trimmed, and scrupulously clean, and polish them often with a bit of chamois. Attention to the few details given above may not make your hands absolutely beautiful, but it will at least add to the attractiveness of their appearance without detracting in the least from their "capability."

Our Scrap Bag.

The oftener rugs are shaken the longer they wear. The dirt that collects under carpets or rugs of any kind grinds the threads. Rubbing a rug with a cloth dampened in salt and water will often brighten the colors.

Wash stained in suds, to which a little ammonia has been added.

When making boiled starch, do not be satisfied with the cooking obtained by pouring on boiling water. Set the dish on the stove afterwards, and let boil un-