REPORT 4 87/09/25

GUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

PAGE : 1

10

POST : 402-ATHENS

005-COMM. & INFORM. EQP. & SERV GREECE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

SEND TENDER ANNOUNCEMENTS OF THE HELLENIC TELECOMMUNICATIONS ORGANIZATION TO DRIE AND CDN INDUSTRY.

HELLENIC TELECOMMUNICATIONS ORGANIZATION HAS ISSUED TENDER FOR THE ESTABLISHMENT OF A DATA PROCESSING SYSTEM. POST ID FOLLOWING UP.

THE GOVERNMENT IS DISCUSSING THE POSSIBILITY OF PERMITTING THE INTRODUCTION OF SATELLITE TV. POST IS MONITORING FOR DECISION.

EVALUATE POTENTIAL FOR SOLO-SHOW PRESENTATION FOR SOFTWARE-TO INSTITUTIONS AND GOVERNMENT. ANTICIPATED RESULTS:

PARTICIPATION OF CANADIAN COMPANIES IN TEN-DERS FOR THE PURCHASE OF TELECOMMUNICATION EQUIPMENT.

ALERT CANADIAN COMPANIES WHEN TENDER IS ISSUED, AND OF RESULTS.

ALERT CANADIAN COMPANIES WHEN PROJECT IS ANNOUNCED AND TENDERED.

SEMINAR AND PRESENTATION BY 5-6 CANADIAN COMPANIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -----

QUARTER: 2 ----

QUARTER: 3 -----

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED: