

*Before entering into a contractual agreement with a company, readers are advised to verify the bona fides of the companies listed here.*

**COSTA RICA** — A producer, exporter of high-precision molds, dies, and precision tools wishes to enter a joint venture agreement to buy new machinery to help increase production and exports. Investment profile is available from Jacques Dupuy, P.O. Box 4540-1000, San José, Costa Rica. Tel.: (506) 334324. Fax: (506) 235722.

**C O S T A R I C A** — A well-known company is interested

in a joint venture to produce metallic components for switches and other electric devices that will be exported to Central American and Caribbean markets. Investment profile is available from Mr. Dupuy, as per Costa Rica notice above.

**COSTA RICA** — A producer of electric resistance and other components for industrial and domestic heaters seeks a partner to produce water heaters and industrial or domestic driers. Investment profile is available from Mr. Dupuy, as per Costa Rica notice above.

**CZECHOSLOVAKIA** — A manufacturer of hydraulic elements and machinery for use in general engineering and aeronautics wishes to establish business contacts with similar companies. Specifically, the company produces piston motors and pumps, high-pressure hoses, filters, hydromotors, control elements, and excess pressure tanks for the aircraft industry. Contact Evzen Rudolf, Technical

Engineer, Strasnicka 783/1, 102 22 Prague 10-Hostivar, Czechoslovakia. Tel.: (0042 2) 752 141. Fax: (0042 2) 752 568.

**CZECHOSLOVAKIA** — A company here wishes to contact Canadian firms for the possible production of new telecommunications and electronic products as well as for possible cooperation in mechanical production and tool design. The company currently manufactures power line carrier equipment and transmission systems, measuring instruments and various parts for telecommu-

nications systems. Contact Josef Martinec, Director General, U nakladoveho nadrazi 6, 130 65 Prague 3-Zizkov, Czechoslovakia. Tel.: (0042 2) 772857. Fax: (0042 2) 776345.

**CZECHOSLOVAKIA** — A company that produces a comprehensive range of measuring and inspection equipment (callipers, micrometers, gauges, electronic measuring devices) is seeking partners for possible cooperation in production of same. The firm is also interested in the manufacture under license or representation for products complementing its present product line. Contact Borek Palounek, Trade Director, SOMET, statni podnik, Modlanska 1, 415 88 Teplice, Czechoslovakia. Tel.: (0042 417) 3124. Fax: (0042 417) 29077.

**CZECHOSLOVAKIA** — A firm that produces building, earth-moving and transport machines (low-loading trailers, compactors, mobile sweepers, waste crushers) is interested in cooperative production or capital investment

from a foreign partner. Contact Jan Langer, Technical Director, Stavostroj a.s., 549 01 Nove Mesto nad Metuji, Czechoslovakia. Tel.: (0042 441) 76111. Fax: (0042 441) 71528/71620.

**MEXICO** — A company whose major clients include Mexican federal and state governments wishes to import construction equipment and waste water treatment plants. The firm will also discuss joint venture, technology exchange, representation and investment considerations. Contact Alberto Alvarez, Industrial Manager, P y a s a Ingenieros Civiles, S.A. de

C.V., Insurgentes Sur 1877-303, Col. Guadalupe Inn, 01020 Mexico D.F. Tel.: 227-0200. Fax: 550-6027.

**MEXICO** — A company wishes to import automotive parts from Canada or to represent auto parts manufacturers. Contact Alejandro Galindo Munoz, San Francisco 340-201, Col Del Valle, 03100 Mexico, D.F. Tel.: (525) 687-9248.

**NEW ZEALAND** — A well-respected engineering/manufacturing firm offers equity participation (\$200,000.00 risk capital) to companies/individuals with established exporting operations that are closely, but not exclusively, associated with the hospitality industry. The company's intent is to establish an export division for the international marketing and selling of already locally successful high-quality hospitality industry products. An opportunity also exists to diversify into a broad range of manufactured goods. For further details, write or fax Export Investment Opportunity, P.O. Box 9044, Newmarket, Auckland, New Zealand. Fax: (649) 529-2035.

## BUSINESS OPPORTUNITIES