

Wholesale Department . . .**Discontinued.**

(See first column of last page.)

Any business man understanding stamps can at once begin a very profitable business with these alone. It is not necessary to enter into a general wholesale or retail business in order to reap the benefits of our offer, as dealers will be only too glad to supply quantity and quality desired in exchange, or to pay cash when price is reasonable. We can supply addresses of several well known wholesale dealers in Europe who have lately written us offering to take large quantities of the common assortments at \$: to \$3 per 1000. These orders we will not fill as they do not send cash in advance, and all our future wholesale purchases will be made only on commission and against cash deposit.

On receipt of any sum from \$20 (a third of the minimum annual purchasing money and which can be used to try our plan) upwards, we will at once proceed to fulfill our agreement, and will forward a box of stamps by parcel express as soon as purchases justify it.

Under this minimum purchasing deposit we cannot limit our services to any one person, but our well known reputation should be sufficient guarantee that we will not undertake more than we can fulfill to the satisfaction of all concerned. We shall be pleased, however, to hear from any person wishing the exclusive supply and who can back it up with sufficient funds, about \$250 quarterly.

In conclusion: We have explained all pertinent points and it will be useless to ask us to deviate from these terms. Under no circumstances will we buy for any dealer's account until we receive the purchasing money or equivalent in approved rare stamps. On our part we assure good and reliable services.

WILLIAMS & Co., Philatelists,
CASILLA 989, LIMA, PERU.

Certain unused stamps of Peru are on the market in large quantities as the government recently sold the balance of the obsolete stamps on hand (certain values of 1876 to 1885) and prices on these have dropped; but our correspondents must not think that all or even a large proportion of Peruvian stamps can or will be sold at such greatly reduced prices. As a matter of fact only 26 varieties were in this remainder in large quantities and these, with 6 exceptions, are surcharged stamps. It will cause a "boom" in other varieties as a great many collectors will buy these remainders at the new prices, and will afterwards naturally desire to obtain the many other varieties; thus creating an extensive demand. We hold quite a large stock of nearly all the varieties in this remainder, and will not be undersold by any dealer. We will give our clients the benefit of any reduction which may be made at any time on any stamps we sell. Be sure and obtain our price list (see advt. on 2nd page of cover) and SAVE MONEY.

The Postal Card Reporter . . .

No. 2 is now ready. Sent free for the asking. If you send a 2c stamp for postage and mention the PHILATELIC MESSENGER, I will send you a handsome Unused Postal Card with it. [19

A. Lohmeyer, 922 N. Gilmore st., Baltimore, Md.

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☀ 25 blank approval sheets 7c ☀
100 " " " " 19c ☀
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TOLEDO, OHIO, U. S. A. [16

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My stock is KEPT UP and my prices are KEPT DOWN.

To every beginner who takes 25c. worth of stamps from my fine approval sheets, I will give free a packet of 50 stamps.

Enclose stamp.

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