



During this month fall hats have been in good demand, with the Fedora and the rolled curl Derby in the lead. These two hats have been very popular, but many other lines have had fair attention. Cheap hats have sold well. But the month has brought out great inquiry for fur goods. Men's coats and women's cloaks have been in strong demand, but coat materials are scarce. Australian skins are very very rare, and these have formerly been much used. The result will be that the market will have a decided upward tendency. Ladies' fur capes with roll or Queen Anne collar and with and without raised shoulders have been in good demand, especially in beaver. Fur hosiery have not been very strongly in demand, but as soon as the weather becomes too cold for feather hosiery the former will be in greater favor.

NEXT SEASON'S STRAWS.

A writer in the *Clothier and Furrier* speaks about American straw hats as follows:

"During the past four years the straw hat has been coming steadily to the front. It has been opposed, and lots of people have said the light colored derby would drive it out. But the people want it, and this has never been more surely shown than during the past summer. The straw hat has been the fashionable hat par excellence throughout the country. In all the large eastern centers it has been found on the heads of well-dressed men. In fact the swells who frequent Newport, and whose names have a national significance, have given it their sanction. It will certainly maintain this position, as it is the most desirable hat for summer wear, and Baltimore is entitled to a great deal of credit in bringing it to the front. She has made the best goods—goods that look well, fit well, and that satisfy the taste of the most fastidious. Baltimore has been full of enterprise and push. Concerning the styles that will be worn next year, a new season usually begins with the things that were in vogue the last of the old season, so it is not expected there will be any special change in shape. But I advise manufacturers not to be satisfied with what they have made the life of the straw hat business depends upon novelty, and it will never do to keep making the same old shapes season after season. There must be new things introduced in order to infuse enthusiasm into the business. Certain manufacturers here realize this, and the new offerings will not be without novelty and originality. Some of the best judges tell me fancy braids made up neatly with solid bands will

likely play an important part next season. In the production of boys' and children's goods, fancy effects will be very conspicuous."

A LONDON LETTER.

The following is the special London correspondence of the *Fur Trade Review* dated Aug. 13th:

Business still continues very quiet and the holiday season now being on certainly does not improve matters, and as we feared in our last that the continued depression in trade would furnish a good crop of failures, has proved only too true, as we have to report at least three failures, with liabilities amounting to £30,000, and this of course tends to make business very unsteady. There are signs, however, that trade will improve towards the end of the month.

Stone marten tails are in slight demand and prices are still ruling rather low.

Persians are being inquired after, but only in small quantities; the better grades have fallen off somewhat and the cheaper ones are now selling, and we are still of the opinion that there will be a good sale for these goods during October and November.

Dressed and pulled nutria are still being used by our cloak houses and will run through the season.

Mink is a very good article here and skins are selling pretty freely at from 5s. to 6s. 6d. per skin; fine dark skins are also in good request, and, in point of fact, the demand exceeds the supply.

Marten do not sell as well as we anticipated, but still there is time for improvement.

The lining trade is still the best, and notwithstanding the cholera at Nijni-Novgorod, prices rule just about the same as before the fair. Several parcels of squirrel back rotundas have been sold at very low prices indeed, but lock linings still keep their price.

Musquash back rotundas are still selling, but not so freely as might be expected, considering the price they are at to-day.

Hamster linings are in slight request, but this is always a very poor article, very few indeed being sold.

Suslik skins are still in pretty good demand and no doubt will continue so throughout the season.

Black and grizzly bears, which have been the mainstay of the furriers during the whole of the season, have, during the last three weeks, fallen off very considerably, both in hoas and pelerines, which is no doubt due to a great extent to the feather bon trade, which is rather brisk just now, but this, of course, will fall off as soon as we have a touch of cold weather.

A BIG HEAD.

The following letter is quite interesting and self-explanatory:

Editor *Fur Trade Review*:

Dear Sir,—We have been holding for a short time a buffalo head, which easily leads the record in Montreal, and we have been anxious to know how it would compare with the best held at present in larger cities; thus we are interested in the notice which appears in the August number of the *Fur Trade Review*, and in comparison we give you the following measures. Measurement of extreme width of horn, 26 1-2 inches; circumference of horns at base, 13 3-4 inches; length of horn from base to tip on the outside curve, 16 3-4 inches; from shield over the forehead to upper lip, 46 inches. We consider the head absolutely perfect, and will be greatly interested to know if larger measures have been recorded. Yours truly,

JOHN MARTIN & CO.

Montreal, Canada, Aug. 5, 1892.

FUR NOTES.

The early London plates show long Watteau *sneques*, *ulsters* and various shaped capes of sealskin. All garments have high collars, full shoulder effects and are decidedly long. The Watteau *plait* appears on capes and jackets.

Some of the long capes are better described as circulars, being pulled into a rounded yoke, and a few have capuchin hoods.

Beaver seems to be taken up again as a trimming. If trains continue in fashion how will ladies hold up a dress, carry a pocket-book, as they have no pocket nowadays, and keep their hands in a muff? This query is answered by a furrier in *The Furrier*, who says he is going to make up a line of fur gloves for the fair sex to wear, as they will be apt to discard muffs under such circumstances.

A stole-shaped collar, having long ends nearly to the foot of the dress and a high rolled collar to fit up around the neck, has been named "Cleopatra," and bids fair to be a favorite.

French plates show long seal circulars pulled to a yoke fitting round and low over the shoulders, high collars and jackets having a Watteau effect.

It is probable that fur-lined circulars will be worn again for driving during the coming winter.

Skunk, fox, mink and sable are favorite trimmings, and seal, Persian lamb and astrakhan kimmer for garments, according to our esteemed contemporary, *The Furrier*.

Long hoas, short cravats having a head, and plastron collars, a combina-