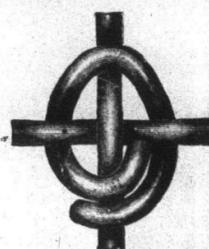


Sarnia Fence Sold by New Method in Western Canada



By new arrangement you can buy your fence at our low price f.o.b. head of lakes, plus the actual freight to your station.

In this way we can quote a very close price as we know just what we are getting for our fence which is not the case when we equalize the freight over so large a territory as we have in the past.

By our old method where we equalized the freight in each Province it was necessary to put the price high enough to cover the freight rates to all points of the province, while by our new way you have only the actual cost of your own fence to pay for.

Buying in this way saves expense and you get the benefit of the saving in price.

Take for example our style 7-26 with 24 stays to rod, or 8½ in. apart which sells for 17c. f.o.b. Fort William. In small lots this style will cost you about 20½c. at Winnipeg, 23c. at Regina, and 26c. at Calgary. In carload lots it will cost 19½c., 21c., 22c. respectively at above named points. From this example you can figure about what it will cost you at your station. If you cannot tell close enough from this, write us and we will tell you exactly what your fence should cost you laid down at your station.

All wire used in the above style of fence is full Imperial Gauge No. 9 and No. 12 wire.

Owing to the difference in the freight rates to the different parts of the Western Provinces we foresaw that some change must be made in the way of handling the business as the farmers in the nearer sections, where the freight rate is low, were helping pay for the fence received by the farmers in the farther localities where the freight rate is high, which was not fair to all.

You are all no doubt familiar with the fence we manufacture, as it has been sold for the past few years to farmers of the West at a great saving in price. Sarnia Fence to-day is the best known fence in the Dominion of Canada, which is due chiefly to the fact that it has lived up to every claim we have made for it. We have always used a most rigid system of inspection which insures our customers of getting the most perfect fence possible.

For the coming season we are making a specialty of service and will carry a large stock of our product at the head of the lakes from which we will ship your orders promptly.

**WE SET THE PRICE. OTHERS
DEVOTE THEIR ENERGY TO TRY
TO MEET OUR PRICES.**

F. O. B.
Head of
Lakes

5-40-0 HORSE AND CATTLE FENCE. Has 5 line wires, 40 in. high, 9 stays to the rod, all No. 9. Hard steel wire, spacing 10, 10, 10, 10. Weight per rod, 6½ lbs. Price per rod

16c

6-40-0 HORSE AND CATTLE FENCE. Has 6 line wires, 40 in. high, 9 stays to the rod, all No. 9. Hard steel wire, spacing 7, 7, 8, 9, 9. Weight per rod, 7½ lbs. Price per rod

18½c

7-26 HEAVY HOG FENCE. Has 7 line wires, 26 inches high, 16 stays to rod, all No. 9. Hard steel wire, spacing 3, 3¼, 3½, 4¾, 5½, 6½. Weight per rod, 10 lbs. Price per rod

25c

7-40-0 HORSE, CATTLE AND SHEEP FENCE. Has 7 line wires, 40 in. high, 9 stays to the rod, all No. 9. Hard steel wire, spacing 5, 6, 6, 7, 7½, 8½. Weight per rod, 8½ lbs. Price per rod

21½c

7-48-0 HORSE AND CATTLE FENCE. Has 7 line wires, 48 in. high, 9 stays to the rod, all No. 9. Hard steel wire, spacing 5, 6, 7, 9, 10, 11. Weight per rod, 9 lbs. Price per rod

22½c

8-34 SHEEP AND HOG FENCE. Has 8 line wires, 34 in. high, 12 stays to the rod, all No. 9. Hard steel wire, spacing 3, 8¼, 3½, 4¾, 5½, 6, 8. Weight per rod, 10 lbs. Price per rod

25c

8-40 GENERAL STOCK FENCE. Has 8 line wires, 40 in. high, 12 stays to the rod, all No. 9. Hard steel wire, spacing 3, 4, 5, 6, 7, 7, 8. Weight per rod, 10½ lbs. Price per rod

26½c

9-48-0 GENERAL STOCK FENCE. Has 9 line wires, 48 in. high, 9 stays to the rod, all No. 9. Hard steel wire, spacing 3, 4, 5, 5, 6, 8, 8, 9. Weight per rod, 11 lbs. Price per rod

27½c

All Fence put up in 20, 30 and 40 rod rolls.

GUARANTEE

We guarantee our fence to be made from the best galvanized hard steel wire, both stay, line wire and knot, and to be as perfectly woven as any fence on the market, and of full Imperial Gauge hard steel wire.

We also make special styles of Fence according to your specifications.

Please Note—Quotations at other points in Canada and United States on request. Carload freight rates are based on 24,000 lbs. or over.

Owing to the tariff placing duty on free sizes of wire, these prices advance 1c per rod on March 15th.

When placing your order remit the amount of your order, based on the prices quoted in this ad. and we will forward same to you "freight collect." If you wish to know the amount of the freight and your freight agent cannot tell you, write us, giving the amount of your order in rods and we will tell you what it will cost you at your station. Another advantage of this way of doing business is that you have the use of the money you have to pay for freight until the goods arrive.

Remit direct to THE SARNIA FENCE CO., LIMITED, SARNIA, ONT., by Post Office Order. Money Order or Bank Draft.

We want your order whether for one bale or a carload. Mail us your order to-day.

**CASH WITH THE ORDER SAVES
EXPENSE AND YOU GET THE
BENEFIT OF THE SAVING
IN THE PRICE.**

F. O. B.
Head of
Lakes

10-50 HORSE, CATTLE, SHEEP and HOG FENCE. Has 10 line wires, 50 in. high, 12 stays to the rod, all No. 9. Hard steel wire, spacing 3, 3¼, 3½, 4¾, 5½, 6, 8, 8, 8. Weight per rod, 13¼ lbs. Price per rod

33c

7-26 MEDIUM HOG FENCE. Has 7 line wires, 26 in. high, 30 stays to the rod, top and bottom No. 9, filling No. 12 hard steel wire spacing 3, 3¼, 3½, 4¾, 5½, 6½. Weight per rod, 6½ lbs. Price per rod

18½c

7-26 MEDIUM HOG FENCE. Has 7 line wires, 26 inches high, 24 stays to the rod, top and bottom No. 9, filling No. 12 hard steel wire, spacing 3, 3¼, 3½, 4¾, 5½, 6½. Weight per rod, 6½ lbs. Price per rod

17c

15-50-P STOCK AND POULTRY FENCE. Has 15 line wires, 50 in. high, 24 stays to the rod, top and bottom No. 9. Filling 12 hard steel wire, spacing 1¾, 1¾, 1¾, 2, 2, 2½, 3, 4, 5, 5, 6, 6, 7. Weight, 12 lbs. Price per rod

35c

WALK GATE, 3½x48

\$2.50

FARM GATE, 12x48

3.75

FARM GATE, 13x48

4.00

FARM GATE, 14x48

4.25

FARM GATE, 16x48

4.75

STAPLES GALVANIZED, 1¼ in. per box of 25 lbs.

.75

BRACE WIRE, No. 9. Soft, per coil 25 lbs.

.75

BARBED WIRE GALVANIZED. Two point per spool of 80 rods

1.95

BARBED WIRE GALVANIZED. Four point per spool of 80 rods

2.00

STRETCHER. All iron top and bottom, draw very heavy tested chain, extra single wire stretcher and splicer, the best stretcher made at any price

7.50

The Sarnia Fence Co., Limited

Sarnia, Ont.