

## Business East.

## ONTARIO.

N. Tripp, bookseller, Forast, has sold out.  
 D. G. Bingham, grocer, Aylmer, has sold out.  
 Wm. Hans, grocer, Guelph, baliff in possession.  
 A. Miller, harness maker, Hemilton, has gone away.  
 A. Gow, saw miller, Wallacetown, has gone away.  
 H. A. Duggan, grocer, London, advertises to sell out.  
 H. Henderson, photographer, Kingston, was burned out.  
 George Black, general storekeeper, Millgrove, is selling out.  
 Freeman Green, of the Progresstown carding mill, is dead.  
 H. Armstrong, grocer, Napanec, has sold out to Geo. Ham.  
 W. D. Coober, butcher, London, has gone to United States.  
 John Young, carriage maker, St. Thomas, was burned out.  
 McAlpin & Robinson, pump makers, Barrie, were burned out.  
 Mills Bros., dealers in hats and furs, Kingston, were burned out.  
 C. F. Rich, harness maker, Hamilton, was sold out by baliff.  
 Felix Shaw, dry goods dealer, Kingston, partially burned out.  
 A. W. Levy, shoemaker, Mitchell, has sold out to Cole & Thorne.  
 Peter Gillies, wagon maker, Galt, has sold out to J. H. Winters.  
 R. A. Allan, general storekeeper, Glen Tay, has assigned in trust.  
 W. E. Thompson & Co., druggists, Mutawa, have assigned in trust.  
 Hearn & Co., dry goods merchants, Ingersoll, have assigned in trust.  
 Bowman & Co., general storekeepers, Barrie, have assigned in trust.  
 E. B. Wade & Co., furniture dealers, Port Arthur, have sold out.  
 E. Galbraith, general storekeeper, Princeton, has sold out to D. Ross.  
 Welland Printing and Publishing Co., limited, Welland, have sold out.  
 Thomas Wilson, saloon keeper, Toronto, was sold out to Walter Over.  
 A. M. Brock, watchmaker, Kirgston, stock slightly damaged by fire.  
 J. Henderson & Co., stationer, Kingston, were slightly damaged by fire.  
 H. Wolfe, general storekeeper, Mildmay, has sold out Holtzman & Weiner.  
 J. F. Schillar & Co., dealers in lacaps, Toronto, have sold out to Harvey & Truax.  
 J. R. Kestell & Co., druggists, Waterford, have sold out to J. E. York & Co.  
 Turnbull & Nicholson, painters, Toronto, have dissolved; Nicholson continues.  
 O'Hearn & Glynn, tinsmiths, Toronto, have dissolved; J. Peter O'Hearn continues.  
 Taylor & Kennedy, tailors, Toronto, have dissolved, H. A. Taylor continues alone.  
 Gilbert & Lighthall, furniture dealers, Picton, have admitted O. C. Hubbs, under the style of Gilbert, Lighthall & Hubbs.

H. Munro, publisher, Orangeville, has admitted — Bellamy into partnership, under the style of Munro & Bellamy.

Anning & Moxen, foundrymen, Picton, have dissolved, J. Anning retires; D. J. Baker admitted under the style Moxen & Barker.

The following were burned out at Dutton: A. N. C. Black, banker; Hockin & Poolo, general storekeepers; Henry Lane, general storekeeper; Chas W. Hodder, banker; J. C. Price, dealer in fancy goods; S. Wilson, tailor.

## QUEBEC.

J. B. Duret, tobacconist, Montreal, is dead.  
 Felix Gougeon, grocer, St. Henri, has assigned.

Louis McIver, general storekeeper, Robinson, is dead.

Antoine Dupuis & Son, traders, Quebec, have dissolved.

Morriset & Germain, traders, Quebec, have dissolved.

Bellow & Co., lead miners, Montreal, have dissolved.

Emile Rabat, restaurant keeper, Montreal, has assigned.

Antoine P'ante, general storekeeper, St. Eugene, has assigned.

James Stewart, printer and publisher, Montreal, has assigned.

C. O. Bourdeau, dealer in hats and caps, Montreal, has assigned.

Chas. Potvin, general storekeeper, Roberval, is offering to compromise.

Leon Lambert, general storekeeper, Halifax, is offering to compromise.

Nantol. Lamoureux & Co., restaurant keepers, Montreal, have dissolved.

A. Lalonde, hotelkeeper, Montreal, advertises furniture for sale by auction.

G. N. Bradant, general storekeeper, Vaudreuil, is offering to compromise.

Dwauc & Co., dealers in agricultural implements, Montreal, have assigned.

B. L. Nowell & Co., manufacturers of fertilizers, Montreal, have dissolved.

McDougall, H. swell & Co., druggists, Montreal, advertise business for sale.

E. Shutan & Co., cigar manufacturers, Montreal, have obtained an extension.

Miss E. Desbiens, general storekeeper, Chicoutimi, is offering to compromise.

C. T. Picard & Co., wholesale jewellers, Montreal; J. B. St. Aignan admitted partner under same style.

## NOVA SCOTIA.

Edward Fales, Wilmot, has assigned.

J. M. Dunn, jeweler, Port Lorne, has assigned.

Chas. E. Everett, general storekeeper, Plympton, has assigned.

Patterson Foster, general storekeeper, Ogilvie's Wharf, has assigned.

Crocker & Brooks, general storekeepers, Freeport, have assigned.

A. Kirk & Co., general storekeepers, Antigonish, have dissolved.

McKenzie Bros., druggists, Parraboro, are advertising to sell out.

F. E. Scurrah, confectionery manufacturer, Acadia Mines, has gone away.

Mrs. F. S. Fuller, general storekeeper, Acadia Mines, has removed to Spring Hill.

Spinney, Baskins & Co., hardware merchants, Yarmouth, have dissolved, Edgar K. Spinney continues in his own name.

## NEW BRUNSWICK.

Coll Bros., soap manufacturers, St. John; premises damaged by fire.

Geo. H. White & Co., general storekeepers, have dissolved; new firm formed composed of G. H. White and Jas. Titus, style now Jas. Titus & Co.

## NEWFOUNDLAND.

Grieve & Bremner, dealers in supplies, Trinity Bay; Alex. Bremner of this firm dead.

## Careful Buying Advisable.

The travelling salesman are to take the road now shortly to exhibit samples and take orders for spring goods. It is the business of the drummer to sell goods; to sell all that they can safely sell; and whether on salary or commission, a good man will try his best to make his orders large as possible. All merchants know the drummer, how seductive and plausible; how difficult it is to escape him sometimes, even when it seems doubtful whether any addition to the stock is needed, or when it looks as if the varieties might be too numerous and the quantity too large; but even knowing that, merchants often buy more than on sober, second thought, their judgment will justify. Manufacturers and jobbers know that prosperity of the retailers' business is essential to the increase of their own, and they therefore recognize the bad policy of overstocking which inevitably results in loss. What we would say therefore to retailers is: "Buy with care and caution." If you have been dealing with a good square house whose goods suit your trade, keep your orders for it, even if its salesman does not get around to see you as promptly as you think he might, but be careful to buy on the safe side; styles change more rapidly now than a few years ago, and if a retailer has accidentally overstocked himself with tooth-pick toes at high prices and broad ones come into style again, he will be obliged to sell his narrow toes at a loss. One of the most absolute essentials of success in mercantile business is the prompt and profitable disposition of odds and ends, remnants and shop worn goods. It is well for all retailers to adopt some regular system of closing out at intervals, all such stock and begin each season if possible with nice, fresh, showy goods. Of course retailers all know this, but a reminder will not come amiss. Now is a good time to push off as much of the light stock as possible.

It is not likely that there will be very great improvement in the retail trade this winter, but the probability is that it will be fairly profitable to all careful buyers. Very many people have been wearing their shoes longer than they usually do, during the summer and fall, from motives of economy, but all such will have to buy new as the bad weather comes on, and the retail trade will at once feel the stimulus.—*Leather Gazette.*