

## Postal Services

Motivated by fierce competition from express couriers and the relentless pursuit of technology, postal organizations are trying to hang on to their traditional business while laying the groundwork for their future services in a world that is undergoing a communication revolution. SHL Postal Services (PS) operates internationally and has repeatedly proven its ability to successfully develop and implement information technology solutions for the postal industry.

We have established a strong reputation in mail tracking and tracing systems, and have now broadened our capabilities to include major outsourcing projects. These opportunities are of significant importance for all modern postal organizations.

SHL PS employs over 400 professionals with current postal experience across North and South America, Europe and Africa. Through our extensive postal experience and knowledge, we can offer innovative solutions and technology to allow postal organizations to re-engineer their business processes to face the continuing challenge of competition and profitability.

In addressing these future challenges, there is an opportunity to achieve greater benefits from a totally integrated business approach through taking a broader view of mailing systems than has been common within traditional postal organizations. This is particularly important in the case of large volume mailers of business letters, parcels and packages, which constitute the bulk of the postal business.

For more information telephone Terry Simms, Managing Director, Postal Services International, at 011-353-1-676-5866.

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### A Strong Reputation in Track and Trace, and Major Outsourcing Project Capabilities

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## Outsourcing Services

SHL is one of the world's top IT and business process outsourcing services providers\*. Outsourcing Services' mission is to provide enterprise computing and communications services in the global transformational outsourcing marketplace. These include:

- enterprise help desk;
- host processing services;
- client/server processing services;
- LAN management services;
- network services, and
- network-enabled application services.

Our state-of-the-art outsourcing centers in Canada, the United States and England deliver various combinations of services in two distinct ways. Transformational Outsourcing™ focuses on migrating clients from mainframe computing to client/server. Networked Systems Management focuses on managing distributed computing environments (LANs, desktops and network infrastructure). As well, SHL offers Enterprise Management - a licensed package of the intellectual properties involved in delivering outsourcing services.

\*(Gartner Group Strategic Analysis Report, October 13, 1994)